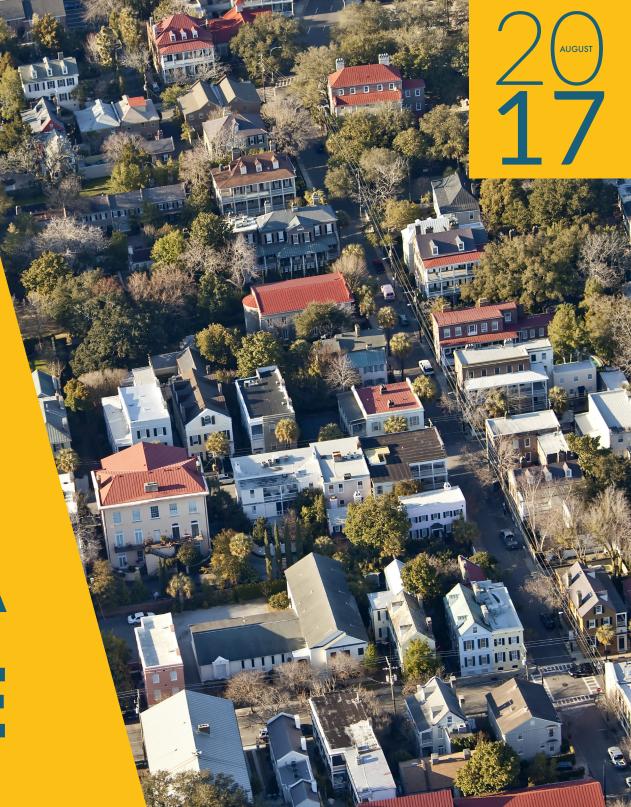
### **MORTGAGE INSURANCE**





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#### Mortgage Insurance: Borrower Characteristics and Loan Performance

During the past 60 years, the private mortgage insurance (PMI) industry has enabled homeownership for borrowers who lack sufficient funds for a 20 percent down payment on a conventional mortgage. This data publication quantifies who these borrowers are and how they compare with borrowers without PMI (e.g., Federal Housing Administration, or FHA, and US Department of Veterans Affairs, or VA, borrowers) along key dimensions, such as loan-to-value (LTV) ratios, credit scores, and first-time homebuyer status. In addition to loan origination characteristics, this publication quantifies the performance of PMI-insured loans as measured by historical delinquency rates and loss severities, as well as the role of PMI in reducing loss to ultimate investors such as the lender, or the government-sponsored enterprises (GSEs) Fannie Mae and Freddie Mac. This publication is being released as a data supplement to a comprehensive report on the past, present, and future of the PMI industry.

The data in this publication are explained in greater detail and with proper context in the comprehensive report, available at urban.org. This publication relies on four major data sources to provide as complete a picture of the private mortgage insurance market as possible.

#### Agency Mortgage Market

This section compares loan origination characteristics for GSE PMI mortgages with GSE non-PMI, FHA, and VA mortgages using loan-level agency security data (eMBS) for Ginnie Mae, Fannie Mae, and Freddie Mac, available from 2013 onward. These data contain all agency origination data, but they do not contain information on credit performance for GSE loans.

#### Servicing Data

This section analyzes loan origination data as far back as 2000 and includes data on delinquency and loss severity for 180 million open and closed loans (CoreLogic's Servicing Database). These data include both agency loans and bank portfolio loans. These servicer-contributed data are less complete, especially after 2012, as the mortgage servicing industry has become increasingly fragmented.

#### **Private-Label Securities Data**

This section shows origination and performance data for the private-label securities (PLS) market based on CoreLogic's Non-Agency Mortgage-Backed Securities Database. These data track PLS loans through liquidation and recovery, allowing for severity analysis.

#### Government-Sponsored Enterprise Loan-Level Credit Data

These data, covering loans from 1999 on, are provided by the GSEs in support of Fannie Mae's Connecticut Avenue Securities and Freddie Mac's Structured Agency Credit Risk deals and cover loans similar to those included in the deals: 30-year fixed-rate, full documentation, fully amortizing loans not purchased under special programs.

### **A FEW HIGHLIGHTS** OF THE REPORT

- **Private mortgage insurance borrowers** tend to have higher credit scores and lower LTV and debt-to-income (DTI) ratios than FHA borrowers.
- **Private mortgage insurance borrowers** tend to have lower credit scores and higher LTV and DTI ratios and are more likely to be first-time homebuyers than conventional borrowers without PMI.
- Borrowers with PMI tend to have a lower
  probability of default than FHA borrowers, about
  the same probability of default as VA borrowers,
  and a higher probability of default than GSE
  borrowers without PMI.
- **Government-sponsored enterprise loans** with PMI have lower loss severities compared with non-PMI GSE loans, despite their higher LTV ratios because of PMI recovery proceeds.

# Overview



### Mortgage Insurance Market

The PMI share has varied widely since 1972. Historically, the PMI share has expanded during strong economic environments, with the FHA and VA share ramping up during downturns. After contracting during the most recent housing crisis, the PMI share has rebounded, but it is still below precrisis levels.

### Mortgage Insurance Market Share based on Loan Count, 1972–2015

**Sources:** US Department of Housing and Urban Development (US Housing Market Conditions archives) and Mortgage Insurance Companies of America.

**Notes:** FHA = Federal Housing Administration; PMI = private mortgage insurance; VA = US Department of Veteran Affairs.

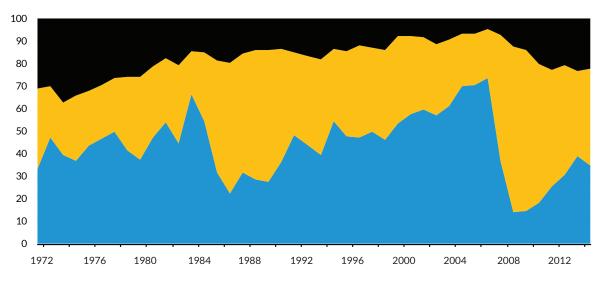
### Annual Mortgage Insurance Volume: PMI versus FHA/VA

**Sources:** Inside Mortgage Finance and Urban Institute. **Notes:** FHA = Federal Housing Administration; VA = US Department of Veteran Affairs.

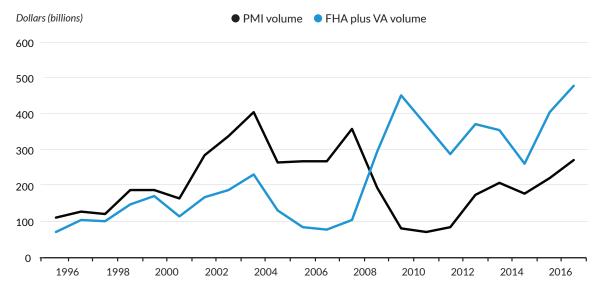
#### Mortgage Insurance Market Share based on Loan Count, 1972–2015

Percent





#### Annual Mortgage Insurance Volume: PMI versus FHA/VA



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### GSE Mortgages: PMI versus Non-PMI

Private mortgage insurance borrowers tend to have lower credit scores and higher LTV and DTI ratios than non-PMI borrowers in the conventional market. For 2016 originations. 24.9 percent of GSE loans had PMI. The share was higher for purchase loans (44.7 percent) than for refinance (refi) loans (9.4 percent). The average balance of a GSE PMI loan is about 2 percent larger than for a GSE loan without PMI. But the average value of a home where the borrower has PMI is \$257,548, compared with \$366.268 for borrowers without PMI. Private mortgage insurance borrowers take out larger loans relative to the property's value than non-PMI borrowers. Private mortgage insurance borrowers average 92 percent LTV versus 66.7 percent LTV for GSE borrowers without PMI.

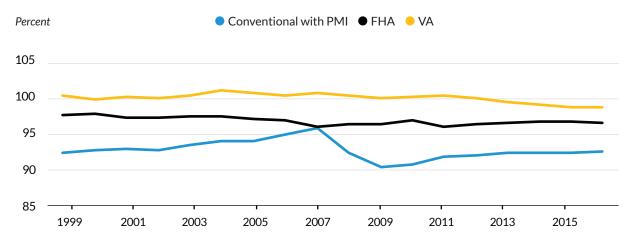
Sources: eMBS and the Urban Institute.

**Notes:** DTI = debt-to-income ratio; FRM 30 = 30-year fixedrate mortgage; LTV = loan-to-value ratio; PMI = private mortgage insurance. Home Affordable Refinance Program loans are accounted as refinances.

#### All

|      |      | of All<br>ans | Lo<br>(\$ thou |             | Note R | ate (%)     | Purcha | ase (%)     | FRM  | 30 (%)      | LTV  | ' (%)       | FI  | со          | DT   | 1 (%)       |
|------|------|---------------|----------------|-------------|--------|-------------|--------|-------------|------|-------------|------|-------------|-----|-------------|------|-------------|
|      | PMI  | Non-<br>PMI   | PMI            | Non-<br>PMI | PMI    | Non-<br>PMI | PMI    | Non-<br>PMI | PMI  | Non-<br>PMI | PMI  | Non-<br>PMI | PMI | Non-<br>PMI | PMI  | Non-<br>PMI |
| 2013 | 18.1 | 81.9          | 210.1          | 201.4       | 4.1    | 3.8         | 55.0   | 23.1        | 84.6 | 60.9        | 96.9 | 70.5        | 743 | 751         | 33.9 | 32.3        |
| 2014 | 25.4 | 74.6          | 216.7          | 205.9       | 4.4    | 4.2         | 77.2   | 40.4        | 88.4 | 64.8        | 93.0 | 69.5        | 741 | 745         | 34.6 | 33.7        |
| 2015 | 24.8 | 75.2          | 228.1          | 219.4       | 4.1    | 3.9         | 77.1   | 34.2        | 89.9 | 66.3        | 92.3 | 67.7        | 744 | 749         | 34.4 | 33.3        |
| 2016 | 24.9 | 75.1          | 237.3          | 231.9       | 3.9    | 3.7         | 78.8   | 32.3        | 90.8 | 67.1        | 92.0 | 66.7        | 744 | 750         | 34.7 | 33.2        |

#### Average LTVs: FHA, PMI, VA



## PMI versus FHA and VA

For 2016 originations, 48.8 percent of agency mortgages had mortgage insurance (PMI, FHA, or VA). Of these insured mortgages, 33.4 percent had PMI coverage, 41.1 percent were FHA insured, and 25.5 percent were VA insured. The loan amount for mortgages with PMI, at \$237,300, was larger than for FHA mortgages (\$198,300) and smaller than for VA mortgages (\$255,200). In the purchase market, 64.4 percent of agency loans had mortgage insurance, with PMI composing 40.2 percent of the total. Purchase loans with PMI had an average LTV ratio of 92.9 percent, lower than the FHA's 95.3 percent or the VA's 97.6 percent. Private mortgage insurance borrowers also had higher FICO scores and lower DTI ratios than their FHA and VA counterparts in 2016.

Sources: eMBS and the Urban Institute. Notes: DTI = debt-to-income ratio; FHA = Federal Housing Administration; LTV = loan-to-value ratio; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. Home Affordable Refinance Program loans are counted as refinances. Percentages of all loans may not sum to 100 because of

#### All

|      |                                    |      | % of All | Loans |     | Loan  | (\$ thousa | ands) | Not | e Rate (% | )   |  |
|------|------------------------------------|------|----------|-------|-----|-------|------------|-------|-----|-----------|-----|--|
|      | % of loans with mortgage insurance | PMI  | FHA      | VA    | All | PMI   | FHA        | VA    | PMI | FHA       | VA  |  |
| 2013 | 37.0                               | 36.3 | 42.9     | 20.8  | 100 | 210.1 | 175.5      | 221.2 | 4.1 | 3.8       | 3.6 |  |
| 2014 | 45.9                               | 37.7 | 38.1     | 24.2  | 100 | 216.7 | 173.3      | 231.2 | 4.4 | 4.2       | 4.0 |  |
| 2015 | 49.1                               | 32.6 | 45.1     | 22.4  | 100 | 228.1 | 195.3      | 243.9 | 4.1 | 4.0       | 3.7 |  |
| 2016 | 48.8                               | 33.4 | 41.1     | 25.5  | 100 | 237.3 | 198.3      | 255.2 | 3.9 | 3.8       | 3.5 |  |
| 2015 | 49.1                               | 32.6 | 45.1     | 22.4  | 100 | 228.1 | 195.3      | 243.9 | 4.1 | 4.0       | 3.7 |  |

#### Purchase

|      |                                    |      | % of All L | oans |     | Loan (\$ thousands) |       |       |  |  |
|------|------------------------------------|------|------------|------|-----|---------------------|-------|-------|--|--|
|      | % of loans with mortgage insurance | PMI  | FHA        | VA   | All | PMI                 | FHA   | VA    |  |  |
| 2013 | 55.7                               | 36.6 | 46.1       | 17.4 | 100 | 223.5               | 179.3 | 234.2 |  |  |
| 2014 | 58.2                               | 40.4 | 40.5       | 19.1 | 100 | 220.5               | 177.9 | 236.4 |  |  |
| 2015 | 63.5                               | 37.8 | 44.7       | 17.5 | 100 | 227.7               | 190.8 | 245.0 |  |  |
| 2016 | 64.4                               | 40.2 | 42.4       | 17.4 | 100 | 235.1               | 197.8 | 254.2 |  |  |

#### Refi

|      |                                       |      | % of All L | oans |     | Loan (\$ thousands) |       |       |  |  |
|------|---------------------------------------|------|------------|------|-----|---------------------|-------|-------|--|--|
|      | % of loans with<br>mortgage insurance | PMI  | FHA        | VA   | All | PMI                 | FHA   | VA    |  |  |
| 2013 | 26.4                                  | 35.9 | 39.1       | 25.0 | 100 | 193.8               | 170.2 | 210.4 |  |  |
| 2014 | 29.6                                  | 30.8 | 32.1       | 37.2 | 100 | 203.6               | 158.1 | 224.2 |  |  |
| 2015 | 33.9                                  | 22.3 | 45.8       | 32.0 | 100 | 229.5               | 203.8 | 242.8 |  |  |
| 2016 | 33.5                                  | 20.5 | 38.5       | 41.0 | 100 | 245.5               | 199.3 | 256.0 |  |  |

| Pu   | rchase (% | )    |      | LTV (%) |      |     | FICO |     | DTI (%) |      |      |  |
|------|-----------|------|------|---------|------|-----|------|-----|---------|------|------|--|
| PMI  | FHA       | VA   | PMI  | FHA     | VA   | PMI | FHA  | VA  | PMI     | FHA  | VA   |  |
| 55.0 | 58.6      | 45.5 | 96.9 | 92.0    | 95.1 | 743 | 697  | 718 | 33.9    | 38.2 | 35.8 |  |
| 77.2 | 76.6      | 57.1 | 93.0 | 92.6    | 95.2 | 741 | 680  | 707 | 34.6    | 40.2 | 38.2 |  |
| 77.1 | 65.9      | 52.0 | 92.3 | 92.6    | 94.9 | 744 | 684  | 708 | 34.4    | 40.1 | 38.2 |  |
| 78.8 | 67.6      | 44.6 | 92.0 | 92.3    | 94.5 | 744 | 681  | 710 | 34.7    | 40.7 | 38.4 |  |

|    | Note Rate | (%) |      | LTV (%) |      |     | FICO |     | DTI (%) |      |      |  |
|----|-----------|-----|------|---------|------|-----|------|-----|---------|------|------|--|
| PM | II FHA    | VA  | PMI  | FHA     | VA   | PMI | FHA  | VA  | PMI     | FHA  | VA   |  |
| 4. | 2 3.9     | 3.8 | 93.0 | 95.3    | 98.0 | 750 | 692  | 715 | 34.0    | 40.4 | 38.3 |  |
| 4. | 4 4.2     | 4.1 | 92.8 | 95.2    | 97.6 | 744 | 682  | 711 | 34.6    | 40.7 | 38.8 |  |
| 4. | 1 4.0     | 3.8 | 92.8 | 95.3    | 97.7 | 744 | 684  | 711 | 34.6    | 40.5 | 39.1 |  |
| 3. | 9 3.8     | 3.6 | 92.9 | 95.3    | 97.6 | 743 | 682  | 711 | 34.9    | 41.0 | 39.4 |  |

| Not | e Rate (%) |     |       | LTV (%) |      |     | FICO |     | DTI (%) |      |      |  |
|-----|------------|-----|-------|---------|------|-----|------|-----|---------|------|------|--|
| PMI | FHA        | VA  | PMI   | FHA     | VA   | PMI | FHA  | VA  | PMI     | FHA  | VA   |  |
| 3.9 | 3.8        | 3.5 | 101.8 | 87.3    | 85.8 | 734 | 705  | 720 | 33.9    | 33.2 | 32.0 |  |
| 4.4 | 4.3        | 3.9 | 93.7  | 83.8    | 87.5 | 731 | 676  | 702 | 34.8    | 37.5 | 36.7 |  |
| 4.0 | 3.9        | 3.6 | 90.5  | 86.9    | 87.3 | 743 | 683  | 706 | 33.8    | 38.4 | 36.4 |  |
| 3.8 | 3.7        | 3.4 | 88.8  | 85.1    | 86.9 | 746 | 679  | 709 | 33.7    | 39.4 | 36.5 |  |

Mortgage Insurance: Data at a Glance 9

### State-Level Analysis: All Loans

For 2016 agency originations, 48.9 percent had mortgage insurance. Of these, 33.4 percent had PMI, and the remaining 66.6 percent were insured by the FHA or VA. The PMI share ranged from 21.5 percent in Hawaii to 53.9 percent in Wisconsin. States with a PMI share under 26 percent are Alaska, California, Hawaii, Mississippi, Nevada, and Virginia. States with a PMI share over 50 percent include the District of Columbia, Iowa, Minnesota, and Vermont.

Sources: eMBS and the Urban Institute. Notes: Data based on agency issuance in 2016. National numbers also include Guam, Puerto Rico, and the Virgin Islands.

|                      | % of Borrowers among<br>Loans with Insurance |      |      |           | Number o  |         | % All Agency Loans<br>with Insurance |      |
|----------------------|--|------|------|-----------|-----------|---------|--------------------------------------|------|
| State                | PMI  | FHA  | VA   | PMI       | FHA       | VA      | All                                  |      |
| National             | 33.4   | 41.1 | 25.5 | 1,051,717 | 1,295,350 | 805,063 | 3,152,130                            | 48.9 |
| Alabama              | 28.6   | 40.6 | 30.8 | 13,930    | 19,763    | 15,019  | 48,712                               | 61.9 |
| Alaska               | 23.3   | 26.1 | 50.6 | 2,010     | 2,251     | 4,356   | 8,617                                | 58.4 |
| Arizona              | 30.8   | 41.2 | 28.1 | 35,607    | 47,641    | 32,474  | 115,722                              | 54.8 |
| Arkansas             | 31.8   | 41.4 | 26.8 | 7,831     | 10,214    | 6,601   | 24,646                               | 55.8 |
| California           | 25.6   | 45.3 | 29.2 | 81,417    | 144,079   | 92,835  | 318,331                              | 34.3 |
| Colorado             | 28.9   | 37.0 | 34.2 | 28,016    | 35,897    | 33,153  | 97,066                               | 43.0 |
| Connecticut          | 40.5   | 45.9 | 13.5 | 11,315    | 12,822    | 3,774   | 27,911                               | 51.7 |
| Delaware             | 30.9   | 43.3 | 25.8 | 3,742     | 5,242     | 3,123   | 12,107                               | 52.3 |
| District of Columbia | 55.5   | 24.7 | 19.8 | 2,388     | 1,065     | 853     | 4,306                                | 33.9 |
| Florida              | 29.1   | 43.0 | 28.0 | 65,462    | 96,777    | 63,086  | 225,325                              | 54.5 |
| Georgia              | 28.4   | 43.8 | 27.8 | 35,733    | 55,132    | 35,000  | 125,865                              | 58.5 |
| Hawaii               | 21.5   | 11.3 | 67.2 | 2,244     | 1,174     | 7,000   | 10,418                               | 42.4 |
| Idaho                | 38.3   | 36.4 | 25.3 | 10,460    | 9,932     | 6,915   | 27,307                               | 54.6 |
| Illinois             | 46.2   | 40.5 | 13.3 | 51,768    | 45,420    | 14,870  | 112,058                              | 45.7 |
| Indiana              | 35.8   | 46.4 | 17.8 | 25,756    | 33,424    | 12,831  | 72,011                               | 57.2 |
| lowa                 | 50.7   | 31.0 | 18.4 | 13,000    | 7,948     | 4,716   | 25,664                               | 45.9 |
| Kansas               | 39.8   | 36.7 | 23.5 | 10,894    | 10,031    | 6,430   | 27,355                               | 56.8 |
| Kentucky             | 30.2   | 45.7 | 24.1 | 11,199    | 16,955    | 8,950   | 37,104                               | 52.9 |
| Louisiana            | 31.3   | 44.0 | 24.7 | 11,275    | 15,874    | 8,893   | 36,042                               | 54.2 |
| Maine                | 33.9   | 37.8 | 28.3 | 3,190     | 3,556     | 2,664   | 9,410                                | 47.3 |
| Maryland             | 28.6   | 43.8 | 27.6 | 23,327    | 35,668    | 22,495  | 81,490                               | 57.3 |
| Massachusetts        | 46.9   | 38.2 | 14.9 | 23,073    | 18,796    | 7,302   | 49,171                               | 37.3 |
| Michigan             | 44.0   | 40.9 | 15.1 | 41,536    | 38,607    | 14,271  | 94,414                               | 47.3 |
| Minnesota            | 50.4   | 34.0 | 15.6 | 33,599    | 22,644    | 10,387  | 66,630                               | 47.5 |
| Mississippi          | 25.9   | 47.8 | 26.3 | 5,047     | 9,317     | 5,130   | 19,494                               | 58.4 |

|                | % of Borrowers among<br>Loans with Insurance<br>PMI EHA VA |      |      |        | Number o | f Loans |         | % All Agency Loans<br>with Insurance |
|----------------|--|------|------|--------|----------|---------|---------|--------------------------------------|
| State          | PMI  | FHA  | VA   | PMI    | FHA      | VA      | All     |                                      |
| Missouri       | 36.8   | 42.3 | 20.8 | 24,596 | 28,257   | 13,903  | 66,756  | 52.2                                 |
| Montana        | 38.4   | 28.3 | 33.3 | 3,892  | 2,874    | 3,372   | 10,138  | 43.8                                 |
| Nebraska       | 41.6   | 33.6 | 24.8 | 8,460  | 6,835    | 5,054   | 20,349  | 51.7                                 |
| Nevada         | 24.6   | 45.9 | 29.4 | 12,518 | 23,315   | 14,952  | 50,785  | 56.5                                 |
| New Hampshire  | 39.0   | 39.1 | 21.9 | 5,721  | 5,742    | 3,222   | 14,685  | 49.1                                 |
| New Jersey     | 35.3   | 53.2 | 11.6 | 23,889 | 36,025   | 7,847   | 67,761  | 44.7                                 |
| New Mexico     | 26.3   | 41.7 | 32.0 | 5,613  | 8,902    | 6,818   | 21,333  | 60.5                                 |
| New York       | 36.3   | 50.6 | 13.1 | 25,934 | 36,158   | 9,328   | 71,420  | 41.9                                 |
| North Carolina | 35.1   | 30.7 | 34.2 | 37,066 | 32,463   | 36,123  | 105,652 | 52.9                                 |
| North Dakota   | 43.2   | 28.1 | 28.7 | 2,362  | 1,540    | 1,571   | 5,473   | 44.0                                 |
| Ohio           | 37.0   | 45.0 | 17.9 | 39,981 | 48,615   | 19,365  | 107,961 | 57.4                                 |
| Oklahoma       | 29.3   | 42.8 | 28.0 | 10,084 | 14,730   | 9,641   | 34,455  | 58.0                                 |
| Oregon         | 36.1   | 33.7 | 30.1 | 17,092 | 15,971   | 14,261  | 47,324  | 41.2                                 |
| Pennsylvania   | 36.0   | 46.5 | 17.5 | 35,141 | 45,389   | 17,097  | 97,627  | 53.7                                 |
| Rhode Island   | 31.6   | 53.9 | 14.5 | 3,183  | 5,419    | 1,459   | 10,061  | 51.7                                 |
| South Carolina | 32.3   | 35.5 | 32.3 | 18,639 | 20,490   | 18,664  | 57,793  | 55.9                                 |
| South Dakota   | 40.3   | 30.9 | 28.7 | 3,253  | 2,496    | 2,319   | 8,068   | 48.4                                 |
| Tennessee      | 29.8   | 40.7 | 29.5 | 21,235 | 29,070   | 21,035  | 71,340  | 55.6                                 |
| Texas          | 31.1   | 43.2 | 25.7 | 78,733 | 109,362  | 65,221  | 253,316 | 52.4                                 |
| Utah           | 39.2   | 42.9 | 17.9 | 20,667 | 22,579   | 9,437   | 52,683  | 50.4                                 |
| Vermont        | 50.3   | 27.4 | 22.3 | 1,943  | 1,058    | 861     | 3,862   | 39.8                                 |
| Virginia       | 25.3   | 31.7 | 42.9 | 29,541 | 37,029   | 50,069  | 116,639 | 56.9                                 |
| Washington     | 34.1   | 31.6 | 34.3 | 34,052 | 31,602   | 34,285  | 99,939  | 47.0                                 |
| West Virginia  | 28.7   | 40.0 | 31.3 | 2,688  | 3,749    | 2,937   | 9,374   | 52.9                                 |
| Wisconsin      | 53.9   | 29.0 | 17.1 | 28,729 | 15,472   | 9,090   | 53,291  | 43.9                                 |
| Wyoming        | 31.6   | 33.2 | 35.2 | 2,085  | 2,190    | 2,325   | 6,600   | 49.0                                 |

### State-Level Analysis: Purchase

For 2016 agency purchase originations, 64.4 percent had mortgage insurance. Of these, 40.2 percent had PMI, and 59.8 percent were insured by the FHA or VA. There is substantial variability in PMI share by state, ranging from 28.9 percent in Alaska to 69 percent in the District of Columbia.

Sources: eMBS and the Urban Institute. Notes: Data based on agency issuance in 2016. National numbers also include Guam, Puerto Rico, and the Virgin Islands.

|                      |      | rrowers a<br>with Insura | 0    |         | Number o | f Loans |           | % All Agency Loans<br>with Insurance |
|----------------------|------|--------------------------|------|---------|----------|---------|-----------|--------------------------------------|
| State                | PMI  | FHA                      | VA   | PMI     | FHA      | VA      | All       |                                      |
| National             | 40.2 | 42.4                     | 17.4 | 828,741 | 875,944  | 359,185 | 2,063,870 | 64.4                                 |
| Alabama              | 34.9 | 43.5                     | 21.6 | 10,623  | 13,243   | 6,564   | 30,430    | 69.8                                 |
| Alaska               | 28.9 | 29.8                     | 41.3 | 1,641   | 1,690    | 2,342   | 5,673     | 73.0                                 |
| Arizona              | 39.3 | 42.6                     | 18.1 | 28,297  | 30,647   | 12,988  | 71,932    | 67.5                                 |
| Arkansas             | 36.3 | 44.5                     | 19.2 | 6,167   | 7,557    | 3,268   | 16,992    | 64.0                                 |
| California           | 34.5 | 49.4                     | 16.1 | 58,242  | 83,408   | 27,245  | 168,895   | 59.1                                 |
| Colorado             | 41.1 | 36.7                     | 22.2 | 23,121  | 20,639   | 12,512  | 56,272    | 60.2                                 |
| Connecticut          | 45.5 | 44.8                     | 9.7  | 8,796   | 8,652    | 1,864   | 19,312    | 65.9                                 |
| Delaware             | 36.5 | 46.5                     | 17.0 | 2,607   | 3,315    | 1,213   | 7,135     | 60.2                                 |
| District of Columbia | 69.0 | 19.8                     | 11.2 | 1,922   | 552      | 311     | 2,785     | 54.2                                 |
| Florida              | 35.4 | 44.8                     | 19.8 | 57,834  | 73,293   | 32,362  | 163,489   | 64.9                                 |
| Georgia              | 34.4 | 45.6                     | 20.0 | 28,203  | 37,429   | 16,420  | 82,052    | 70.0                                 |
| Hawaii               | 36.6 | 13.2                     | 50.2 | 1,863   | 674      | 2,553   | 5,090     | 54.2                                 |
| Idaho                | 44.8 | 37.7                     | 17.5 | 8,713   | 7,345    | 3,406   | 19,464    | 66.0                                 |
| Illinois             | 50.6 | 40.0                     | 9.4  | 38,576  | 30,535   | 7,170   | 76,281    | 63.8                                 |
| Indiana              | 41.4 | 46.8                     | 11.8 | 20,570  | 23,284   | 5,878   | 49,732    | 68.6                                 |
| lowa                 | 56.5 | 30.4                     | 13.1 | 10,321  | 5,559    | 2,388   | 18,268    | 60.5                                 |
| Kansas               | 45.1 | 37.1                     | 17.8 | 8,492   | 6,976    | 3,351   | 18,819    | 69.7                                 |
| Kentucky             | 35.3 | 47.7                     | 17.0 | 8,761   | 11,821   | 4,223   | 24,805    | 62.5                                 |
| Louisiana            | 36.3 | 46.5                     | 17.2 | 8,625   | 11,028   | 4,082   | 23,735    | 65.2                                 |
| Maine                | 39.7 | 39.6                     | 20.7 | 2,473   | 2,468    | 1,287   | 6,228     | 57.7                                 |
| Maryland             | 34.4 | 47.3                     | 18.3 | 15,902  | 21,839   | 8,446   | 46,187    | 71.5                                 |
| Massachusetts        | 52.5 | 38.5                     | 9.0  | 17,189  | 12,583   | 2,941   | 32,713    | 58.9                                 |
| Michigan             | 50.6 | 39.4                     | 9.9  | 32,614  | 25,397   | 6,397   | 64,408    | 64.5                                 |
| Minnesota            | 56.0 | 34.1                     | 9.9  | 26,675  | 16,237   | 4,714   | 47,626    | 64.5                                 |
| Mississippi          | 27.3 | 51.6                     | 21.1 | 3,578   | 6,777    | 2,774   | 13,129    | 67.9                                 |

|                | % of Borrowers among<br>Loans with Insurance<br>PMI FHA VA |      |      |        | Number o | f Loans |         | % All Agency Loans<br>with Insurance |
|----------------|--|------|------|--------|----------|---------|---------|--------------------------------------|
| State          | PMI  | FHA  | VA   | PMI    | FHA      | VA      | All     |                                      |
| Missouri       | 41.5   | 42.6 | 15.8 | 18,157 | 18,631   | 6,919   | 43,707  | 65.1                                 |
| Montana        | 48.0   | 28.3 | 23.6 | 3,244  | 1,913    | 1,596   | 6,753   | 57.0                                 |
| Nebraska       | 47.1   | 34.6 | 18.3 | 6,737  | 4,951    | 2,624   | 14,312  | 67.6                                 |
| Nevada         | 31.3   | 48.7 | 20.0 | 10,081 | 15,670   | 6,456   | 32,207  | 70.3                                 |
| New Hampshire  | 43.1   | 41.5 | 15.4 | 4,163  | 4,013    | 1,485   | 9,661   | 62.9                                 |
| New Jersey     | 41.0   | 51.3 | 7.6  | 17,631 | 22,061   | 3,281   | 42,973  | 58.4                                 |
| New Mexico     | 32.6   | 44.4 | 23.0 | 4,232  | 5,767    | 2,984   | 12,983  | 71.2                                 |
| New York       | 41.0   | 49.2 | 9.8  | 21,440 | 25,728   | 5,122   | 52,290  | 55.3                                 |
| North Carolina | 44.2   | 30.9 | 24.9 | 29,879 | 20,861   | 16,821  | 67,561  | 62.4                                 |
| North Dakota   | 54.4   | 24.8 | 20.8 | 1,999  | 911      | 764     | 3,674   | 60.2                                 |
| Ohio           | 42.3   | 44.8 | 12.8 | 32,158 | 34,043   | 9,754   | 75,955  | 70.0                                 |
| Oklahoma       | 32.3   | 45.9 | 21.8 | 7,881  | 11,220   | 5,333   | 24,434  | 67.0                                 |
| Oregon         | 47.1   | 35.2 | 17.8 | 14,414 | 10,764   | 5,437   | 30,615  | 56.5                                 |
| Pennsylvania   | 41.4   | 46.8 | 11.8 | 27,426 | 31,026   | 7,808   | 66,260  | 65.7                                 |
| Rhode Island   | 33.5   | 56.6 | 9.9  | 2,299  | 3,887    | 676     | 6,862   | 67.5                                 |
| South Carolina | 38.5   | 37.6 | 23.8 | 15,212 | 14,872   | 9,418   | 39,502  | 64.7                                 |
| South Dakota   | 46.4   | 32.1 | 21.5 | 2,658  | 1,837    | 1,232   | 5,727   | 61.6                                 |
| Tennessee      | 36.8   | 41.8 | 21.4 | 17,088 | 19,447   | 9,947   | 46,482  | 63.2                                 |
| Texas          | 35.7   | 44.9 | 19.4 | 68,533 | 86,075   | 37,264  | 191,872 | 66.6                                 |
| Utah           | 44.1   | 44.2 | 11.8 | 15,414 | 15,450   | 4,126   | 34,990  | 67.6                                 |
| Vermont        | 57.9   | 25.9 | 16.2 | 1,563  | 698      | 438     | 2,699   | 54.7                                 |
| Virginia       | 31.4   | 36.6 | 32.0 | 20,696 | 24,088   | 21,087  | 65,871  | 68.5                                 |
| Washington     | 44.0   | 33.2 | 22.7 | 27,855 | 21,027   | 14,383  | 63,265  | 64.6                                 |
| West Virginia  | 35.7   | 40.4 | 23.8 | 2,112  | 2,389    | 1,407   | 5,908   | 61.0                                 |
| Wisconsin      | 61.9   | 26.3 | 11.8 | 22,019 | 9,377    | 4,204   | 35,600  | 60.5                                 |
| Wyoming        | 39.4   | 32.2 | 28.4 | 1,522  | 1,242    | 1,095   | 3,859   | 59.6                                 |

### State-Level Analysis: Refinance

For 2016 agency refinance originations, 33.5 percent had mortgage insurance. Of these, 20.5 percent had PMI, and 79.5 percent were either FHA or VA insured. The PMI share ranged from 7.2 percent in Hawaii to 37.9 percent in Wisconsin. Illinois, Iowa, Massachusetts, and Minnesota had PMI shares over 35 percent.

#### Sources: eMBS and the Urban Institute.

**Notes:** FHA = Federal Housing Administration; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. Data based on agency issuance in 2016. National numbers also include Guam, Puerto Rico, and the Virgin Islands.

|                      |      | rrowers a<br>vith Insura | 0    |         | Number o | of Loans |           | % All Agency Loans<br>with Insurance |
|----------------------|------|--------------------------|------|---------|----------|----------|-----------|--------------------------------------|
| State                | PMI  | FHA                      | VA   | PMI     | FHA      | VA       | All       |                                      |
| National             | 20.5 | 38.5                     | 41.0 | 222,976 | 419,406  | 445,878  | 1,088,260 | 33.5                                 |
| Alabama              | 18.1 | 35.7                     | 46.2 | 3,307   | 6,520    | 8,455    | 18,282    | 52.0                                 |
| Alaska               | 12.5 | 19.1                     | 68.4 | 369     | 561      | 2,014    | 2,944     | 42.1                                 |
| Arizona              | 16.7 | 38.8                     | 44.5 | 7,310   | 16,994   | 19,486   | 43,790    | 41.9                                 |
| Arkansas             | 21.7 | 34.7                     | 43.5 | 1,664   | 2,657    | 3,333    | 7,654     | 43.3                                 |
| California           | 15.5 | 40.6                     | 43.9 | 23,175  | 60,671   | 65,590   | 149,436   | 23.2                                 |
| Colorado             | 12.0 | 37.4                     | 50.6 | 4,895   | 15,258   | 20,641   | 40,794    | 30.9                                 |
| Connecticut          | 29.3 | 48.5                     | 22.2 | 2,519   | 4,170    | 1,910    | 8,599     | 34.8                                 |
| Delaware             | 22.8 | 38.8                     | 38.4 | 1,135   | 1,927    | 1,910    | 4,972     | 43.9                                 |
| District of Columbia | 30.6 | 33.7                     | 35.6 | 466     | 513      | 542      | 1,521     | 20.1                                 |
| Florida              | 12.3 | 38.0                     | 49.7 | 7,628   | 23,484   | 30,724   | 61,836    | 38.3                                 |
| Georgia              | 17.2 | 40.4                     | 42.4 | 7,530   | 17,703   | 18,580   | 43,813    | 44.7                                 |
| Hawaii               | 7.2  | 9.4                      | 83.5 | 381     | 500      | 4,447    | 5,328     | 35.1                                 |
| Idaho                | 22.3 | 33.0                     | 44.7 | 1,747   | 2,587    | 3,509    | 7,843     | 38.3                                 |
| Illinois             | 36.9 | 41.6                     | 21.5 | 13,192  | 14,885   | 7,700    | 35,777    | 28.5                                 |
| Indiana              | 23.3 | 45.5                     | 31.2 | 5,186   | 10,140   | 6,953    | 22,279    | 41.7                                 |
| lowa                 | 36.2 | 32.3                     | 31.5 | 2,679   | 2,389    | 2,328    | 7,396     | 28.8                                 |
| Kansas               | 28.1 | 35.8                     | 36.1 | 2,402   | 3,055    | 3,079    | 8,536     | 40.3                                 |
| Kentucky             | 19.8 | 41.7                     | 38.4 | 2,438   | 5,134    | 4,727    | 12,299    | 40.4                                 |
| Louisiana            | 21.5 | 39.4                     | 39.1 | 2,650   | 4,846    | 4,811    | 12,307    | 41.0                                 |
| Maine                | 22.5 | 34.2                     | 43.3 | 717     | 1,088    | 1,377    | 3,182     | 35.0                                 |
| Maryland             | 21.0 | 39.2                     | 39.8 | 7,425   | 13,829   | 14,049   | 35,303    | 45.4                                 |
| Massachusetts        | 35.8 | 37.8                     | 26.5 | 5,884   | 6,213    | 4,361    | 16,458    | 21.6                                 |
| Michigan             | 29.7 | 44.0                     | 26.2 | 8,922   | 13,210   | 7,874    | 30,006    | 30.1                                 |
| Minnesota            | 36.4 | 33.7                     | 29.9 | 6,924   | 6,407    | 5,673    | 19,004    | 28.7                                 |
| Mississippi          | 23.1 | 39.9                     | 37.0 | 1,469   | 2,540    | 2,356    | 6,365     | 45.3                                 |

|                |      | rrowers am<br>with Insura | -    |        | Number | of Loans |        | % All Agency Loans<br>with Insurance |
|----------------|------|---------------------------|------|--------|--------|----------|--------|--------------------------------------|
| State          | PMI  | FHA                       | VA   | PMI    | FHA    | VA       | All    |                                      |
| Missouri       | 27.9 | 41.8                      | 30.3 | 6,439  | 9,626  | 6,984    | 23,049 | 38.0                                 |
| Montana        | 19.1 | 28.4                      | 52.5 | 648    | 961    | 1,776    | 3,385  | 29.9                                 |
| Nebraska       | 28.5 | 31.2                      | 40.3 | 1,723  | 1,884  | 2,430    | 6,037  | 33.2                                 |
| Nevada         | 13.1 | 41.2                      | 45.7 | 2,437  | 7,645  | 8,496    | 18,578 | 42.2                                 |
| New Hampshire  | 31.0 | 34.4                      | 34.6 | 1,558  | 1,729  | 1,737    | 5,024  | 34.5                                 |
| New Jersey     | 25.2 | 56.3                      | 18.4 | 6,258  | 13,964 | 4,566    | 24,788 | 31.8                                 |
| New Mexico     | 16.5 | 37.5                      | 45.9 | 1,381  | 3,135  | 3,834    | 8,350  | 49.0                                 |
| New York       | 23.5 | 54.5                      | 22.0 | 4,494  | 10,430 | 4,206    | 19,130 | 25.2                                 |
| North Carolina | 18.9 | 30.5                      | 50.7 | 7,187  | 11,602 | 19,302   | 38,091 | 41.7                                 |
| North Dakota   | 20.2 | 35.0                      | 44.9 | 363    | 629    | 807      | 1,799  | 28.3                                 |
| Ohio           | 24.4 | 45.5                      | 30.0 | 7,823  | 14,572 | 9,611    | 32,006 | 40.2                                 |
| Oklahoma       | 22.0 | 35.0                      | 43.0 | 2,203  | 3,510  | 4,308    | 10,021 | 43.7                                 |
| Oregon         | 16.0 | 31.2                      | 52.8 | 2,678  | 5,207  | 8,824    | 16,709 | 27.6                                 |
| Pennsylvania   | 24.6 | 45.8                      | 29.6 | 7,715  | 14,363 | 9,289    | 31,367 | 38.7                                 |
| Rhode Island   | 27.6 | 47.9                      | 24.5 | 884    | 1,532  | 783      | 3,199  | 34.4                                 |
| South Carolina | 18.7 | 30.7                      | 50.5 | 3,427  | 5,618  | 9,246    | 18,291 | 43.3                                 |
| South Dakota   | 25.4 | 28.2                      | 46.4 | 595    | 659    | 1,087    | 2,341  | 31.8                                 |
| Tennessee      | 16.7 | 38.7                      | 44.6 | 4,147  | 9,623  | 11,088   | 24,858 | 45.3                                 |
| Texas          | 16.6 | 37.9                      | 45.5 | 10,200 | 23,287 | 27,957   | 61,444 | 31.4                                 |
| Utah           | 29.7 | 40.3                      | 30.0 | 5,253  | 7,129  | 5,311    | 17,693 | 33.6                                 |
| Vermont        | 32.7 | 31.0                      | 36.4 | 380    | 360    | 423      | 1,163  | 24.4                                 |
| Virginia       | 17.4 | 25.5                      | 57.1 | 8,845  | 12,941 | 28,982   | 50,768 | 46.7                                 |
| Washington     | 16.9 | 28.8                      | 54.3 | 6,197  | 10,575 | 19,902   | 36,674 | 32.0                                 |
| West Virginia  | 16.6 | 39.2                      | 44.1 | 576    | 1,360  | 1,530    | 3,466  | 43.1                                 |
| Wisconsin      | 37.9 | 34.5                      | 27.6 | 6,710  | 6,095  | 4,886    | 17,691 | 28.3                                 |
| Wyoming        | 20.5 | 34.6                      | 44.9 | 563    | 948    | 1,230    | 2,741  | 39.2                                 |

## Credit Box Distribution: FICO

In 2016, PMI borrowers had higher median FICO scores than FHA and VA borrowers, but lower FICO scores than GSE borrowers without PMI. The median FICO score was 748 for PMI purchase borrowers, 676 for FHA borrowers, and 707 for VA borrowers. Over half (56.5 percent) of PMI purchase borrowers had FICO scores at or above 740, compared with 13.2 percent of FHA borrowers and 34.7 percent VA borrowers. A majority (52.5 percent) of FHA borrowers had FICO scores below 680, while 34.1 percent of VA borrowers and 8.2 percent of PMI borrowers were in this range.

Sources: eMBS and the Urban Institute.

**Notes:** FHA = Federal Housing Administration; GSE = government-sponsored enterprise; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. "Other" refers to loans insured by the US Department of Housing and Urban Development's Office of Public and Indian Housing and the US Department of Agriculture's Rural Development. Data based on agency issuance in 2016.

#### All

|             | Loans     | ≤619 | 620-679 | 680-739 | ≥740 | All | Median | Mean  |
|-------------|-----------|------|---------|---------|------|-----|--------|-------|
| All         | 6,306,415 | 1.4  | 17.4    | 29.8    | 51.3 | 100 | 737    | 730.1 |
| PMI         | 1,051,478 | 0.1  | 7.8     | 34.6    | 57.4 | 100 | 749    | 743.7 |
| FHA         | 1,231,141 | 5.4  | 47.5    | 34.2    | 12.9 | 100 | 676    | 681.2 |
| VA          | 726,459   | 2.9  | 30.1    | 32.8    | 34.2 | 100 | 708    | 710.0 |
| GSE non-PMI | 3,176,715 | 0.5  | 9.2     | 26.2    | 64.1 | 100 | 762    | 750.4 |
| Other       | 120,622   | 1.5  | 39.3    | 38.8    | 20.5 | 100 | 692    | 698.2 |

#### Purchase

|             | Loans     | ≤619 | 620-679 | 680-739 | ≥740 | All | Median | Mean  |
|-------------|-----------|------|---------|---------|------|-----|--------|-------|
| All         | 3,203,794 | 1.6  | 21.2    | 30.8    | 46.4 | 100 | 729    | 725.7 |
| PMI         | 828,504   | 0.0  | 8.2     | 35.3    | 56.5 | 100 | 748    | 743.1 |
| FHA         | 874,473   | 5.0  | 47.5    | 34.4    | 13.2 | 100 | 676    | 682.2 |
| VA          | 358,749   | 3.0  | 31.1    | 31.2    | 34.7 | 100 | 707    | 711.0 |
| GSE non-PMI | 1,024,657 | 0.0  | 7.2     | 23.6    | 69.2 | 100 | 770    | 757.0 |
| Other       | 117,411   | 1.4  | 39.5    | 38.8    | 20.3 | 100 | 692    | 698.0 |

#### Refi

|             | Loans     | ≤619 | 620-679 | 680-739 | ≥740 | All | Median | Mean  |
|-------------|-----------|------|---------|---------|------|-----|--------|-------|
| All         | 3,102,621 | 1.2  | 13.1    | 28.7    | 57.0 | 100 | 744    | 734.7 |
| PMI         | 222,974   | 0.6  | 6.3     | 32.2    | 60.9 | 100 | 752    | 745.7 |
| FHA         | 356,668   | 7.6  | 47.6    | 33.1    | 11.7 | 100 | 676    | 678.8 |
| VA          | 367,710   | 2.9  | 27.5    | 36.6    | 33.0 | 100 | 708    | 708.9 |
| GSE non-PMI | 2,152,058 | 0.7  | 10.2    | 27.5    | 61.6 | 100 | 758    | 747.2 |
| Other       | 3,211     | 3.9  | 27.5    | 39.6    | 29.0 | 100 | 702    | 706.0 |

## Credit Box Distribution: LTV

In 2016, PMI borrowers had lower median LTV ratios than FHA and VA borrowers, but higher LTV ratios than GSE borrowers without PMI. The median LTV was 95 percent for PMI purchase borrowers, 96.5 percent for FHA borrowers, and 100 percent for VA borrowers. Most FHA and VA purchase borrowers, 86.1 and 82.2 percent, respectively, had LTV ratios over 95 percent, and 89.7 percent of PMI borrowers had LTV ratios ranging from 80.01 to 95 percent.

Sources: eMBS and the Urban Institute. Notes: FHA = Federal Housing Administration; GSE = government-sponsored enterprise; LTV = loan-to-value ratio; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. "Other" refers to loans insured by the US Department of Housing and Urban Development's Office of Public and Indian Housing and the US Department of Agriculture's Rural Development. Data based on agency issuance in 2016.

#### All

|             | Loans     | ≤80% | 80.01-90% | 90.01-95% | ≥95.01% | All | Median | Mean  |
|-------------|-----------|------|-----------|-----------|---------|-----|--------|-------|
| All         | 5,889,207 | 56.4 | 11.3      | 11.3      | 21.0    | 100 | 80.0   | 78.8  |
| PMI         | 1,051,717 | -    | 42.3      | 48.8      | 8.8     | 100 | 95.0   | 92.0  |
| FHA         | 1,080,408 | 7.4  | 12.9      | 7.2       | 72.5    | 100 | 96.5   | 92.3  |
| VA          | 459,196   | 10.1 | 11.3      | 10.0      | 68.6    | 100 | 99.4   | 94.5  |
| GSE non-PMI | 3,176,435 | 98.3 | 0.7       | 0.3       | 0.7     | 100 | 72.0   | 66.7  |
| Other       | 121,451   | 1.0  | 2.8       | 4.2       | 92.1    | 100 | 101.6  | 100.3 |

#### Purchase

|             | Loans     | ≤80% | 80.01-90% | 90.01-95% | ≥95.01% | All | Median | Mean  |
|-------------|-----------|------|-----------|-----------|---------|-----|--------|-------|
| All         | 3,055,937 | 34.3 | 11.2      | 18.0      | 36.4    | 100 | 95.0   | 87.5  |
| PMI         | 828,741   | -    | 34.0      | 55.7      | 10.3    | 100 | 95.0   | 92.9  |
| FHA         | 760,613   | 2.2  | 4.8       | 7.0       | 86.1    | 100 | 96.5   | 95.3  |
| VA          | 324,215   | 4.0  | 5.9       | 7.9       | 82.2    | 100 | 100.0  | 97.6  |
| GSE non-PMI | 1,024,417 | 98.8 | 0.2       | 0.2       | 0.9     | 100 | 80.0   | 72.5  |
| Other       | 117,951   | 0.8  | 2.4       | 4.0       | 92.8    | 100 | 101.9  | 100.5 |

#### Refi

|             | Loans     | ≤80% | 80.01-90% | 90.01-95% | ≥95.01% | All | Median | Mean |
|-------------|-----------|------|-----------|-----------|---------|-----|--------|------|
| All         | 2,833,270 | 82.0 | 11.3      | 3.5       | 3.3     | 100 | 73.0   | 69.4 |
| PMI         | 222,976   | -    | 73.6      | 23.0      | 3.3     | 100 | 88.0   | 88.8 |
| FHA         | 319,795   | 31.8 | 50.6      | 8.4       | 9.2     | 100 | 86.1   | 85.1 |
| VA          | 134,981   | 24.8 | 24.2      | 14.9      | 36.0    | 100 | 90.5   | 86.9 |
| GSE non-PMI | 2,152,018 | 98.1 | 0.9       | 0.3       | 0.7     | 100 | 68.0   | 63.9 |
| Other       | 3,500     | 12.3 | 22.1      | 15.4      | 50.2    | 100 | 96.6   | 92.3 |

## Credit Box Distribution: DTI

In 2016, PMI borrowers had lower median DTI ratios than FHA and VA borrowers, but slightly higher DTI ratios than GSE borrowers without PMI. The median DTI was 36 percent for PMI purchase borrowers, 41.9 percent for FHA borrowers, and 40.0 percent for VA borrowers. Most PMI purchase borrowers, 51.8 percent, had DTI ratios up to 36 percent, and the corresponding shares for FHA and VA purchase borrowers were 28.3 and 35.3, respectively. In addition, 44.4 percent and 38 percent of FHA and VA borrowers, respectively, had DTI ratios over 43 percent in 2016, compared with 14.1 percent of PMI borrowers.

Sources: eMBS and the Urban Institute.

**Notes:** DTI = debt-to-income ratio; FHA = Federal Housing Administration; GSE = government-sponsored enterprise; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. "Other" refers to loans insured by the US Department of Housing and Urban Development's Office of Public and Indian Housing and the US Department of Agriculture's Rural Development. Data based on agency issuance in 2016.

#### All

|             | Loans     | ≤36% | 36.01-43% | 43.01-48% | ≥48.01% | All  | Median | Mean |
|-------------|-----------|------|-----------|-----------|---------|------|--------|------|
| All         | 5,915,148 | 50.8 | 27.5      | 14.0      |         | 50.8 | 36.0   | 35.3 |
| PMI         | 1,049,376 | 53.3 | 33.0      | 12.5      | 1.2     | 53.3 | 36.0   | 34.7 |
| FHA         | 1,070,377 | 29.5 | 26.8      | 19.6      | 24.0    | 29.5 | 41.7   | 40.7 |
| VA          | 553,529   | 36.7 | 26.1      | 17.4      | 19.8    | 36.7 | 39.2   | 38.4 |
| GSE non-PMI | 3,136,632 | 58.2 | 25.8      | 12.5      | 3.5     | 58.2 | 34.0   | 33.2 |
| Other       | 105,234   | 51.2 | 38.5      | 10.1      | 0.3     | 51.2 | 35.8   | 34.8 |

#### Purchase

|             | Loans     | ≤36% | 36.01-43% | 43.01-48% | ≥48.01% | All | Median | Mean |
|-------------|-----------|------|-----------|-----------|---------|-----|--------|------|
| All         | 3,186,446 | 45.9 | 29.0      | 15.5      | 9.6     | 100 | 37.8   | 36.6 |
| PMI         | 828,690   | 51.8 | 34.1      | 13.1      | 1.0     | 100 | 36.0   | 34.9 |
| FHA         | 873,183   | 28.3 | 27.3      | 20.1      | 24.3    | 100 | 41.9   | 41.0 |
| VA          | 356,797   | 35.3 | 26.7      | 17.9      | 20.1    | 100 | 40.0   | 39.4 |
| GSE non-PMI | 1,024,680 | 56.9 | 25.9      | 13.7      | 3.5     | 100 | 34.0   | 33.4 |
| Other       | 103,096   | 50.8 | 38.8      | 10.2      | 0.2     | 100 | 35.8   | 34.9 |

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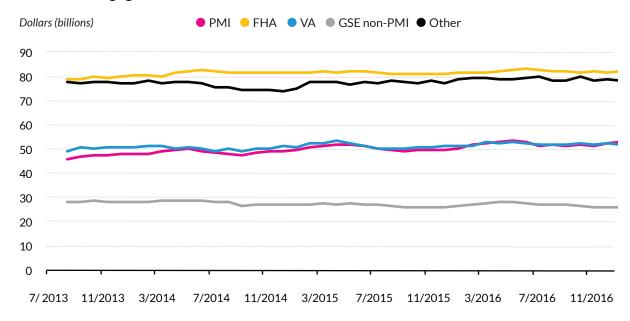
|             | Loans     | ≤36% | 36.01-43% | 43.01-48% | ≥48.01% | All | Median | Mean |
|-------------|-----------|------|-----------|-----------|---------|-----|--------|------|
| All         | 2,728,702 | 56.4 | 25.9      | 12.3      | 5.4     | 100 | 35.0   | 33.9 |
| PMI         | 220,686   | 59.1 | 29.1      | 10.0      | 1.9     | 100 | 34.0   | 33.7 |
| FHA         | 197,194   | 35.1 | 24.8      | 17.4      | 22.8    | 100 | 40.4   | 39.4 |
| VA          | 196,732   | 40.0 | 24.7      | 16.3      | 19.0    | 100 | 37.2   | 36.5 |
| GSE non-PMI | 2,111,952 | 58.8 | 25.7      | 11.9      | 3.5     | 100 | 34.0   | 33.1 |
| Other       | 2,138     | 68.2 | 22.6      | 4.4       | 4.8     | 100 | 30.0   | 29.8 |

### Credit Box: First-Time Homebuyer

Within the agency purchase market in December 2016, 52.9 percent of PMI borrowers, 82 percent of FHA borrowers, 52 percent of VA borrowers, and 26.3 percent of non-PMI GSE borrowers were first-time homebuyers. For 2016 originations, the average first-time homebuyer was more likely than an average repeat buyer to take out a smaller loan, have a lower credit score, have a higher LTV ratio, and have a slightly lower DTI ratio, thus requiring a higher interest rate.

Sources: eMBS, FHA, and the Urban Institute. Notes: FHA = Federal Housing Administration; GSE = government-sponsored enterprise; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. "Other" refers to loans insured by the US Department of Housing and Urban Development's Office of Public and Indian Housing and the US Department of Agriculture's Rural Development. Data based on agency originations in 2016.

#### Annual Mortgage Insurance Volume: PMI versus FHA/VA



|                               | PN<br>First-time |       | FH<br>First-time |       | VA<br>First-time |       | GSE No<br>First-time |       | Oth<br>First-time |       |
|-------------------------------|------------------|-------|------------------|-------|------------------|-------|----------------------|-------|-------------------|-------|
| Loan amount<br>(\$ thousands) | 222.5            | 253.7 | 191.5            | 215.7 | 231.5            | 279.0 | 230.0                | 246.3 | 139.7             | 156.3 |
| FICO score                    | 738.9            | 747.3 | 680.4            | 687.1 | 698.4            | 724.8 | 743.9                | 760.8 | 695.8             | 706.4 |
| LTV (%)                       | 93.5             | 92.6  | 95.6             | 94.6  | 98.8             | 96.3  | 75.5                 | 70.6  | 100.6             | 100.4 |
| DTI (%)                       | 34.3             | 35.6  | 40.8             | 41.7  | 38.9             | 40.0  | 32.8                 | 33.7  | 34.8              | 35.1  |
| Note rate (%)                 | 3.9              | 3.8   | 3.8              | 3.7   | 3.7              | 3.6   | 3.8                  | 3.7   | 3.7               | 3.7   |

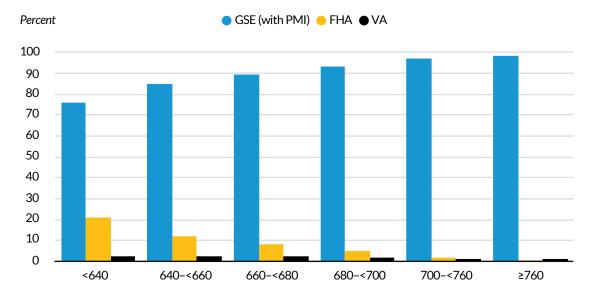
## Channel by FICO/ LTV: All Loans

For 2016 originations, borrowers with LTV ratios ≤80 percent, were highly likely to choose non-PMI GSE mortgages over any other channel regardless of FICO score. Borrowers with LTVs from 80.01 to 95 percent and FICO scores above 680 were more likely to choose GSE loans with PMI over FHA or VA loans. Borrowers with FICO scores below 660 were more likely to choose FHA loans over PMI or VA loans, regardless of LTV ratio. Federal Housing Administration loans dominated the 95.01-to-97 LTV market, as borrowers in this LTV band were more likely to choose FHA loans over PMI loans, regardless of FICO score. In the above-97 LTV market, VA loans dominated.

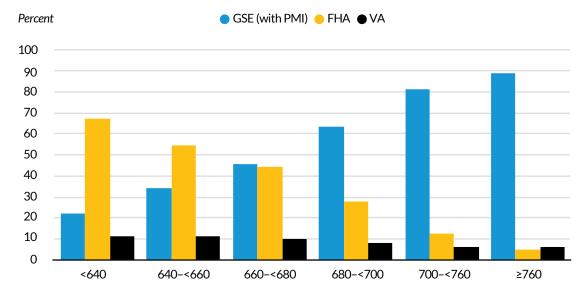
#### Sources: eMBS and the Urban Institute.

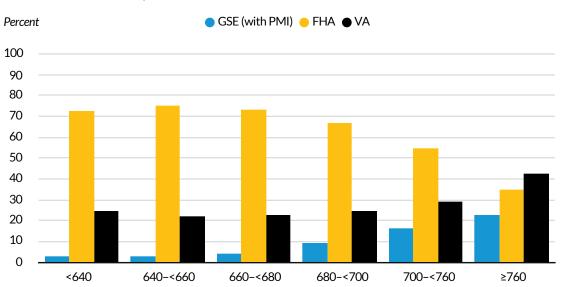
**Notes:** FHA = Federal Housing Administration; GSE = government-sponsored enterprise; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. Data based on agency originations in 2016.

#### FICO Distribution by Channel for LTV ≤80



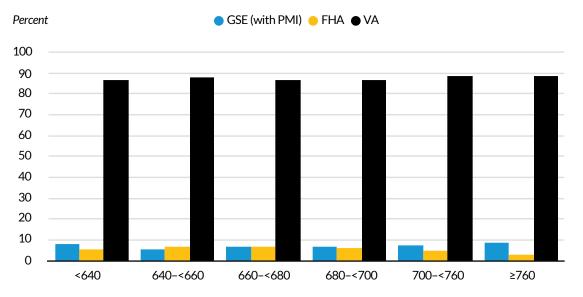
#### FICO Distribution by Channel for LTV 80.01-95





#### FICO Distribution by Channel for LTV 95.01-97

### FICO Distribution by Channel for LTV >97





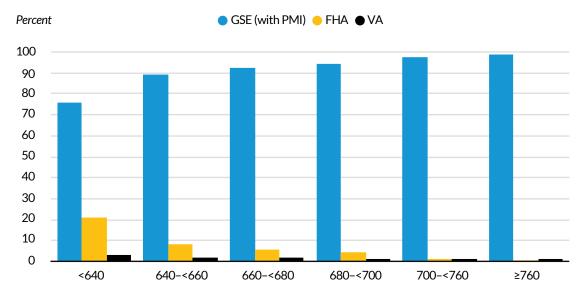
## Channel by FICO/ LTV: Purchase

For 2016 purchase originations, borrowers with LTV ratios ≤80 percent were highly likely to choose non-PMI GSE mortgages over any other channel regardless of FICO score. Borrowers with LTVs from 80.01 to 95 percent and FICO scores above 640 were more likely to choose GSE loans with PMI over FHA or VA loans. Borrowers with FICO scores below 640 were more likely to choose FHA loans over PMI or VA loans. Borrowers with LTV ratios from 95.01 to 97 percent were more likely to choose FHA loans over PMI loans, regardless of FICO score. In the over-97 LTV market, VA loans dominate.

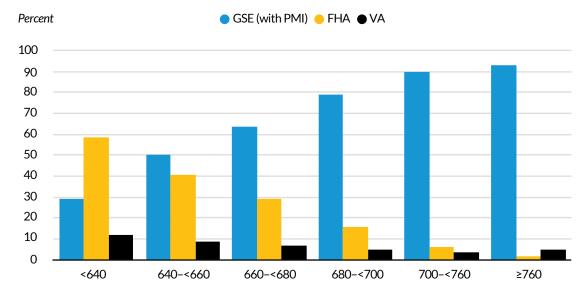
Sources: eMBS and the Urban Institute.

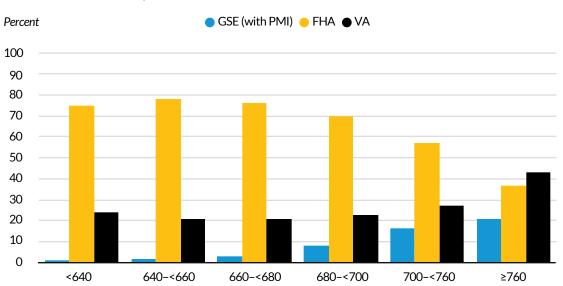
**Notes:** FHA = Federal Housing Administration; GSE = government-sponsored enterprise; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. Data based on agency originations in 2016.

#### FICO Distribution by Channel for LTV ≤80



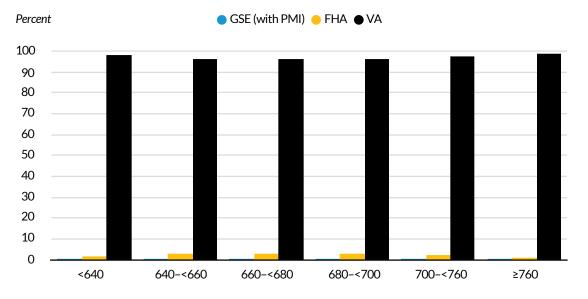
#### FICO Distribution by Channel for LTV 80.01-95





#### FICO Distribution by Channel for LTV 95.01-97

#### FICO Distribution by Channel for LTV >97





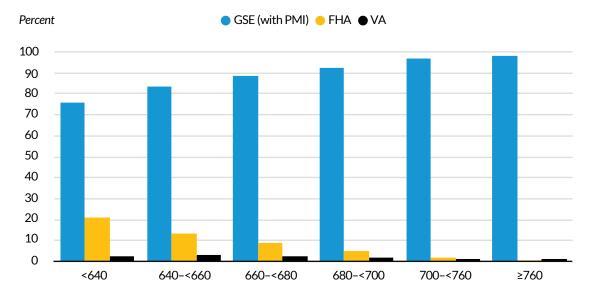
## Channel by FICO/ LTV: Refinance

For 2016 refinance originations, borrowers with LTV ratios ≤80 percent were highly likely to choose non-PMI GSE mortgages over any other channel regardless of FICO score. Borrowers with LTVs from 80.01 to 95 percent and FICO scores above 700 and were more likely to choose GSE loans with PMI over FHA or VA loans. Those with FICOs below 700 were more likely to take out FHA mortgages over PMI or VA. Borrowers with LTV ratios from 95.01 to 97 percent and FICOs below 700 were more likely to choose FHA over PMI or VA. Those with FICOs above 700 were more likely to choose VA over the other two channels. In the over-97 LTV market, VA loans dominate

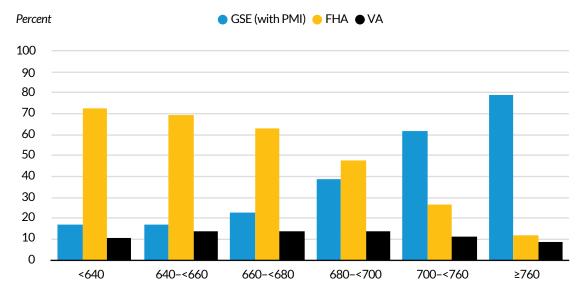
Sources: eMBS and the Urban Institute.

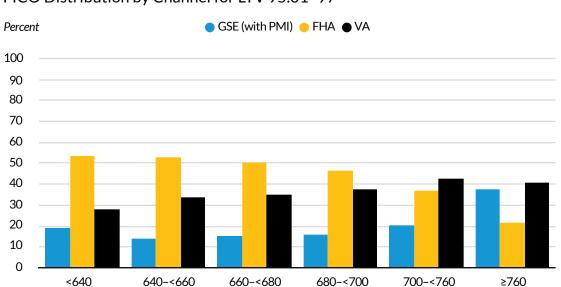
**Notes:** FHA = Federal Housing Administration; GSE = government-sponsored enterprise; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. Data based on agency originations in 2016.

#### FICO Distribution by Channel for LTV ≤80



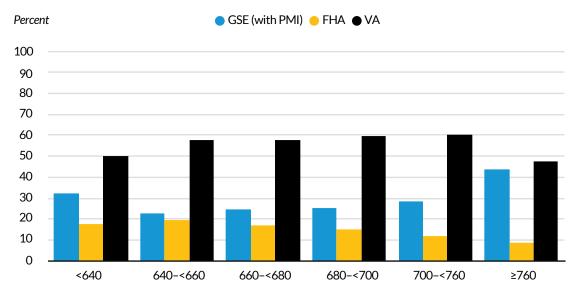
#### FICO Distribution by Channel for LTV 80.01-95





#### FICO Distribution by Channel for LTV 95.01-97

### FICO Distribution by Channel for LTV>97





# Servicing Data

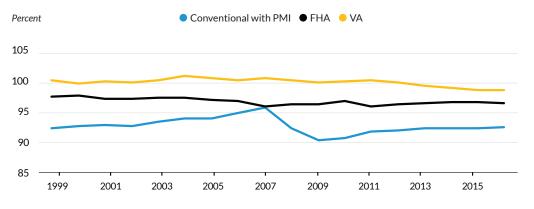


### Average LTV, DTI, FICO Trends

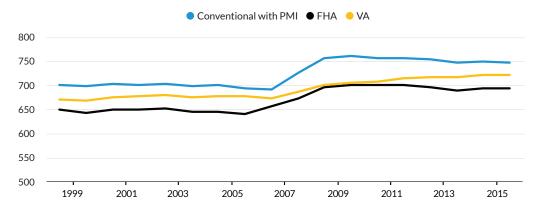
Conventional loans with PMI have higher FICO scores and lower LTV ratios than FHA or VA loans. Postcrisis, conventional loans with PMI have exhibited lower DTI ratios than FHA- and VA-insured loans.

Sources: CoreLogic Servicing and the Urban Institute. Notes: DTI = debt-to-income ratio; FHA = Federal Housing Administration; LTV = loan-to-value ratio; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. Private-label securities are excluded. "Conventional with PMI" include government-sponsored enterprise and portfolio loans with and without PMI. Based on purchase loans only.

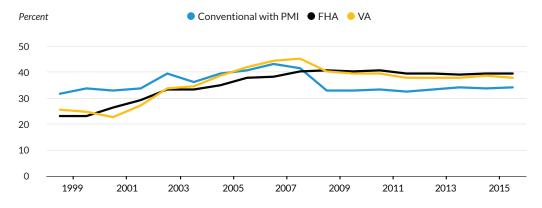
#### Average LTVs: FHA, PMI, VA











Mortgage Insurance: Data at a Glance 27

### Loan Composition

CoreLogic servicing data (which include agency issuance plus bank portfolio loans) show that from 1999 to 2016, 74.2 percent of loans originated were conventional loans without PMI, 7.7 percent were conventional loans with PMI, 12.8 percent were FHA loans, and 3.5 percent were VA loans. Conventional loans without MI have larger balances than loans with MI (jumbo loans are less likely to have MI). In recent years, conventional loans with PMI hade lower FICO scores, similar DTI ratios, and higher LTV ratios than conventional loans without MI.

Sources: CoreLogic Servicing and the Urban Institute. Notes: DTI = debt-to-income ratio; FHA = Federal Housing Administration; LTV = loan-to-value ratio; PMI = private mortgage insurance; VA = US Department of Veterans Affairs. Private-label securities are excluded. "Conventional PMI" and "Conventional non-PMI" include government-sponsored enterprise and portfolio loans with and without PMI. "Other" refers to loans insured by the US Department of Housing and Urban Development's Office of Public and Indian Health and the US Department of Agriculture's Rural Development.

|           |                      | % of<br>all loans | Loan<br>(\$ thousands) | Note rate (%) | LTV  | FICO  | DTI  |
|-----------|----------------------|-------------------|------------------------|---------------|------|-------|------|
|           | Conventional PMI     | 8.8               | 115.2                  | 6.7           | 95.5 | 642.1 | 29.1 |
|           | FHA                  | 2.2               | 130.3                  | 6.5           | 98.5 | 661.3 | 31.0 |
| 1000 0001 | VA                   | 79.7              | 169.9                  | 6.3           | 68.9 | 712.8 | 30.8 |
| 1999-2004 | Conventional non-PMI | 1.3               | 159.1                  | 7.5           | 84.5 | 658.5 | 34.1 |
|           | Other                | 100.0             | 161.7                  | 6.4           | 73.9 | 703.6 | 31.2 |
|           | All                  | 5.3               | 157.5                  | 6.1           | 92.5 | 696.2 | 39.4 |
|           | Conventional PMI     | 4.7               | 129.0                  | 6.1           | 93.6 | 633.9 | 31.9 |
|           | FHA                  | 1.5               | 157.1                  | 5.8           | 99.3 | 669.4 | 38.4 |
| 2005      | VA                   | 86.9              | 222.8                  | 5.8           | 71.8 | 707.6 | 36.7 |
| 2005      | Conventional non-PMI | 1.6               | 200.6                  | 7.0           | 85.2 | 670.5 | 35.6 |
|           | Other                | 100.0             | 213.6                  | 5.9           | 74.5 | 702.3 | 36.7 |
|           | All                  | 8.7               | 168.4                  | 6.6           | 93.2 | 691.7 | 40.2 |
|           | Conventional PMI     | 5.6               | 137.6                  | 6.5           | 94.0 | 635.2 | 36.9 |
|           | FHA                  | 1.7               | 180.9                  | 6.4           | 99.0 | 672.9 | 42.0 |
| 2006      | VA                   | 83.3              | 238.5                  | 6.6           | 71.5 | 705.8 | 37.0 |
| 2000      | Conventional non-PMI | 0.7               | 252.3                  | 6.3           | 74.5 | 722.9 | 22.7 |
|           | Other                | 100.0             | 225.9                  | 6.6           | 75.2 | 700.1 | 37.3 |
|           | All                  | 13.3              | 181.9                  | 6.7           | 93.9 | 688.6 | 41.9 |
|           | Conventional PMI     | 8.4               | 157.6                  | 6.6           | 93.7 | 644.9 | 38.6 |
|           | FHA                  | 1.7               | 188.1                  | 6.3           | 99.7 | 669.9 | 44.2 |
| 2007      | VA                   | 75.6              | 242.2                  | 6.7           | 71.3 | 712.2 | 37.2 |
| 2007      | Conventional non-PMI | 1.0               | 311.4                  | 6.2           | 79.8 | 715.1 | 26.9 |
| (         | Other                | 100.0             | 226.8                  | 6.6           | 76.7 | 702.7 | 37.9 |
|           | Other                | 100.0             | 220.0                  | 0.0           | 70.7 | 702.7 | 57.7 |

|         |                      | % of<br>all loans | Loan<br>(\$ thousands) | Note rate (%) | LTV  | FICO  | DTI  |
|---------|----------------------|-------------------|------------------------|---------------|------|-------|------|
|         | Conventional PMI     | 10.4              | 208.1                  | 6.2           | 91.2 | 724.4 | 41.2 |
|         | FHA                  | 26.7              | 175.6                  | 6.2           | 94.3 | 664.3 | 40.4 |
| 2008    | VA                   | 3.1               | 203.9                  | 6.0           | 99.2 | 684.9 | 44.9 |
| 2008    | Conventional non-PMI | 57.5              | 235.5                  | 6.0           | 66.9 | 738.3 | 36.4 |
|         | Other                | 2.3               | 237.7                  | 5.9           | 84.7 | 699.6 | 32.9 |
|         | All                  | 100.0             | 215.7                  | 6.1           | 78.1 | 714.6 | 38.0 |
|         | Conventional PMI     | 3.4               | 222.5                  | 4.9           | 90.8 | 753.7 | 34.4 |
|         | FHA                  | 27.1              | 182.1                  | 5.0           | 94.6 | 696.3 | 40.1 |
| 2009-10 | VA                   | 4.4               | 206.9                  | 4.8           | 97.9 | 704.1 | 39.4 |
| 2007-10 | Conventional non-PMI | 62.7              | 235.0                  | 4.8           | 65.5 | 760.9 | 34.2 |
|         | Other                | 2.4               | 202.5                  | 5.0           | 87.5 | 708.5 | 33.7 |
|         | All                  | 100.0             | 218.2                  | 4.9           | 76.2 | 739.4 | 35.9 |
|         | Conventional PMI     | 7.9               | 219.1                  | 4.1           | 95.1 | 746.0 | 36.0 |
|         | FHA                  | 14.5              | 174.7                  | 4.0           | 93.5 | 699.5 | 39.1 |
| 2011-16 | VA                   | 6.8               | 225.0                  | 3.8           | 94.7 | 718.0 | 38.0 |
| 2011-10 | Conventional non-PMI | 67.9              | 246.4                  | 4.0           | 69.1 | 755.9 | 35.5 |
|         | Other                | 2.9               | 186.7                  | 3.9           | 92.5 | 717.3 | 34.5 |
|         | All                  | 100.0             | 230.7                  | 4.0           | 77.1 | 743.3 | 36.1 |
|         | Conventional PMI     | 7.7               | 175.8                  | 5.8           | 92.7 | 713.1 | 37.9 |
|         | FHA                  | 12.8              | 157.7                  | 5.5           | 94.4 | 673.8 | 38.0 |
| All     | VA                   | 3.5               | 193.1                  | 4.9           | 96.8 | 695.9 | 38.2 |
| All     | Conventional non-PMI | 74.2              | 209.9                  | 5.6           | 69.1 | 727.1 | 34.4 |
|         | Other                | 1.8               | 191.4                  | 5.5           | 87.7 | 695.5 | 33.7 |
|         | All                  | 100.0             | 199.7                  | 5.6           | 75.4 | 717.6 | 35.2 |
|         |                      |                   |                        |               |      |       |      |

Servicing Data

## Defaults: 90+ Days Delinquent

Conventional loans with PMI originated from 1999 to 2016 have exhibited a higher likelihood of going 90 or more days delinquent than their non-PMI counterparts (13.4 versus 8.1 percent). Conventional loans with PMI have lower default rates than FHA loans, but higher default rates than VA loans over this period. By origination year groupings, conventional loans with PMI have exhibited lower default rates than FHA loans in every period. Conventional loans with PMI have lower default rates than VA loans for all years except 2005 through 2008.

Sources: CoreLogic Servicing and the Urban Institute. Notes: FHA = Federal Housing Administration; PMI = private mortgage insurance; UPB = unpaid principal balance; VA = US Department of Veterans Affairs. Private-label securities are excluded. "Conventional with PMI" include governmentsponsored enterprise and portfolio loans with and without PMI. "D90+" = 90 or more days delinquent, including loans in foreclosure or real estate owned.

|           |                      | D90+ (by loan count) | D90+ (by UPB) |
|-----------|----------------------|----------------------|---------------|
|           | Conventional PMI     | 10.4%                | 8.6%          |
|           | FHA                  | 18.4%                | 15.7%         |
| 1999-2004 | VA                   | 11.3%                | 9.3%          |
| 1999-2004 | Conventional non-PMI | 6.2%                 | 4.7%          |
|           | Other                | 10.8%                | 8.2%          |
|           | All                  | 7.8%                 | 5.8%          |
|           | Conventional PMI     | 22.3%                | 21.9%         |
|           | FHA                  | 29.3%                | 26.8%         |
| 2005      | VA                   | 18.7%                | 17.2%         |
| 2005      | Conventional non-PMI | 16.5%                | 16.4%         |
|           | Other                | 9.4%                 | 6.7%          |
|           | All                  | 17.3%                | 16.7%         |
|           | Conventional PMI     | 30.9%                | 32.3%         |
|           | FHA                  | 34.8%                | 33.2%         |
| 2006      | VA                   | 19.2%                | 17.5%         |
| 2006      | Conventional non-PMI | 24.4%                | 25.6%         |
|           | Other                | 13.0%                | 12.2%         |
|           | All                  | 25.4%                | 26.1%         |
|           | Conventional PMI     | 36.3%                | 38.9%         |
|           | FHA                  | 36.6%                | 36.2%         |
|           | VA                   | 18.6%                | 16.8%         |
| 2007      | VA                   |                      |               |
| 2007      | Conventional non-PMI | 24.5%                | 25.9%         |
| 2007      |                      |                      |               |

|         |                      | D90+ (by loan count) | D90+ (by UPE |
|---------|----------------------|----------------------|--------------|
|         | Conventional PMI     | 21.0%                | 22.49        |
|         | FHA                  | 27.0%                | 25.69        |
| 2008    | VA                   | 14.5%                | 12.99        |
| 2008    | Conventional non-PMI | 10.1%                | 10.2         |
|         | Other                | 22.8%                | 13.2         |
|         | All                  | 16.2%                | 14.9         |
|         | Conventional PMI     | 3.6%                 | 3.3          |
|         | FHA                  | 14.1%                | 13.0         |
| 2009-10 | VA                   | 9.5%                 | 8.4          |
| 2009-10 | Conventional non-PMI | 2.0%                 | 1.7          |
|         | Other                | 16.6%                | 9.7          |
|         | All                  | 6.0%                 | 4.8          |
|         | Conventional PMI     | 1.2%                 | 1.0          |
|         | FHA                  | 5.3%                 | 4.7          |
| 2011-16 | VA                   | 2.8%                 | 2.2          |
| 2011-10 | Conventional non-PMI | 0.7%                 | 0.5          |
|         | Other                | 5.8%                 | 4.0          |
|         | All                  | 1.7%                 | 1.2          |
|         | Conventional PMI     | 13.4%                | 12.7         |
|         | FHA                  | 16.1%                | 14.3         |
| All     | VA                   | 7.9%                 | 6.2          |
| All     | Conventional non-PMI | 8.1%                 | 7.9          |
|         | Other                | 11.1%                | 8.2          |
|         | All                  | 9.6%                 | 8.89         |
|         |                      |                      |              |



# **Private-Label Securities**

### Composition

For non-agency residential mortgage-backed securities from 1999 to 2016, only 10.9 percent of loans have PMI coverage. Loans with PMI tend to have smaller sizes and are more likely to be purchase loans, have higher LTV ratios, and have slightly lower FICO scores compared with non-PMI PLS loans. Debt-to-income ratio information is excluded from this table because of missing values in the database and overstated incomes during the 2005–07 period.

**Sources:** CoreLogic Servicing and the Urban Institute. **Notes:** LTV = Ioan-to-value ratio; PLS = private-label securities; PMI = private mortgage insurance.

#### Loan Count and Percentage for PLS Loans by PMI Category

|                     | Loan (    | Count      | Percentage |         |  |
|---------------------|-----------|------------|------------|---------|--|
| Origination<br>year | PMI       | Non-PMI    | PMI        | Non-PMI |  |
| 1999-2004           | 1,574,477 | 8,926,255  | 15.0       | 85.0    |  |
| 2005                | 402,725   | 4,635,777  | 8.0        | 92.0    |  |
| 2006                | 249,083   | 4,131,376  | 5.7        | 94.3    |  |
| 2007                | 80,649    | 1,108,297  | 6.8        | 93.2    |  |
| 2008                | 558       | 18,529     | 2.9        | 97.1    |  |
| 2009-10             | 125       | 8,288      | 1.5        | 98.5    |  |
| 2011-16             | 47        | 72,940     | 0.1        | 99.9    |  |
| All                 | 2,307,664 | 18,901,462 | 10.9       | 89.1    |  |

#### **Origination Loan Characteristics by PMI Category**

|                     |       | oan<br>usands) | Note Rate (%) |         | Purchase (%) |         | LTV (%) |         | FICO  |         |
|---------------------|-------|----------------|---------------|---------|--------------|---------|---------|---------|-------|---------|
| Origination<br>year | PMI   | Non-PMI        | PMI           | Non-PMI | PMI          | Non-PMI | PMI     | Non-PMI | PMI   | Non-PMI |
| 1999-2004           | 158.0 | 213.1          | 8.1           | 7.6     | 53.3         | 36.9    | 88.5    | 78.0    | 649.7 | 658.7   |
| 2005                | 197.0 | 227.4          | 7.0           | 7.0     | 48.9         | 50.8    | 89.7    | 79.9    | 656.4 | 664.1   |
| 2006                | 233.5 | 232.2          | 6.7           | 8.0     | 50.3         | 49.3    | 90.2    | 81.2    | 671.0 | 663.7   |
| 2007                | 275.4 | 318.1          | 6.5           | 7.3     | 48.2         | 37.2    | 90.1    | 78.1    | 687.8 | 679.8   |
| 2008                | 336.9 | 212.0          | 5.8           | 7.4     | 58.8         | 17.1    | 92.1    | 75.3    | 664.2 | 630.2   |
| 2009-10             | 232.2 | 269.3          | 4.9           | 5.7     | 51.2         | 24.1    | 94.2    | 73.8    | 619.8 | 671.6   |
| 2011-16             | 227.3 | 644.0          | 4.4           | 4.1     | 57.4         | 52.3    | 91.7    | 70.3    | 736.1 | 763.2   |
| All                 | 177.1 | 228.6          | 7.7           | 7.5     | 52.0         | 43.1    | 89.0    | 79.1    | 654.5 | 662.7   |

#### **Private-Label Securities**

## Defaults: 90+ Days Delinquent

For non-agency residential mortgage-backed securities from 1999 to 2016, 28.1 percent of loans with PMI went 90 or more days delinquent compared with 32.1 percent of loans without PMI. The bottom table shows the fate of loans that went delinquent for 90 or more days with and without PMI. For loans with PMI, 9.5 percent are current, 7.6 percent are prepaid, 74.3 percent have liquidated, and 8.6 percent are persistently delinquent.

**Sources:** CoreLogic Servicing and the Urban Institute. **Notes:** PMI = private mortgage insurance; REO = real estate owned.

#### Loans Ever 90 or More Days Delinquent

|                     | Loan  | Count   | Percentage |         |  |
|---------------------|-------|---------|------------|---------|--|
| Origination<br>year | PMI   | Non-PMI | PMI        | Non-PMI |  |
| 1999-2004           | 19.3% | 16.0%   | 15.4%      | 10.3%   |  |
| 2005                | 36.0% | 36.5%   | 35.7%      | 33.5%   |  |
| 2006                | 58.7% | 56.8%   | 62.5%      | 54.9%   |  |
| 2007                | 66.5% | 53.4%   | 70.7%      | 50.1%   |  |
| 2008                | 45.0% | 24.5%   | 44.2%      | 22.9%   |  |
| 2009-10             | 42.4% | 19.9%   | 36.5%      | 12.4%   |  |
| 2011-16             | 2.1%  | 0.5%    | 1.0%       | 0.2%    |  |
| All                 | 28.1% | 32.1%   | 29.1%      | 29.0%   |  |

#### What Happens to Defaulted Loans?

|                     | Current |         | Prepay |         | REO or Foreclosure<br>Alternatives |         | Persistently<br>Delinquent |         |
|---------------------|---------|---------|--------|---------|------------------------------------|---------|----------------------------|---------|
| Origination<br>year | PMI     | Non-PMI | PMI    | Non-PMI | PMI                                | Non-PMI | PMI                        | Non-PMI |
| 1999-2004           | 6.5%    | 8.3%    | 13.4%  | 14.0%   | 74.1%                              | 70.2%   | 6.0%                       | 7.5%    |
| 2005                | 11.7%   | 11.3%   | 3.5%   | 3.8%    | 74.0%                              | 75.7%   | 10.7%                      | 9.2%    |
| 2006                | 12.3%   | 12.3%   | 1.8%   | 2.3%    | 75.2%                              | 75.5%   | 10.7%                      | 9.8%    |
| 2007                | 12.8%   | 16.8%   | 1.7%   | 3.2%    | 74.0%                              | 67.1%   | 11.5%                      | 12.9%   |
| 2008-16             | 7.2%    | 10.7%   | 18.4%  | 12.7%   | 57.7%                              | 45.0%   | 16.7%                      | 31.7%   |
| All                 | 9.5%    | 11.5%   | 7.6%   | 5.6%    | 74.3%                              | 73.5%   | 8.6%                       | 9.4%    |

### Loss Severity

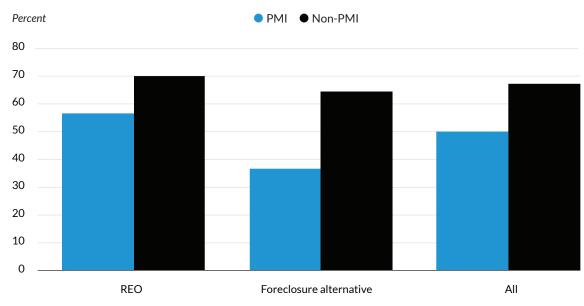
Of the PLS loans that have liquidated, loans with PMI have a lower severity than non-PMI loans, despite having higher LTV ratios, representing the value of PMI recovery. Private mortgage insurance loss severities are lower than non-PMI severities for all origination year buckets for foreclosure alternatives and real estate owned (REO) liquidations.

**Sources:** CoreLogic Securities and the Urban Institute. **Notes:** PMI = private mortgage insurance; REO = real estate owned.

#### Loans Ever 90 or More Days Delinquent

|                     | Foreclosure Alternatives |         | RE    | 0       | Total |         |  |
|---------------------|--------------------------|---------|-------|---------|-------|---------|--|
| Origination<br>year | PMI                      | Non-PMI | PMI   | Non-PMI | PMI   | Non-PMI |  |
| 1999-2004           | 20.8%                    | 34.1%   | 43.9% | 56.2%   | 34.4% | 44.7%   |  |
| 2005                | 50.8%                    | 65.8%   | 59.3% | 74.4%   | 56.9% | 70.1%   |  |
| 2006                | 61.9%                    | 78.2%   | 68.4% | 72.5%   | 66.6% | 75.5%   |  |
| 2007                | 57.4%                    | 70.0%   | 71.2% | 73.5%   | 67.5% | 71.7%   |  |
| 2008-16             | 7.0%                     | 25.3%   | 49.8% | 55.9%   | 16.3% | 37.6%   |  |
| All                 | 36.3%                    | 64.3%   | 56.4% | 69.6%   | 49.6% | 66.9%   |  |

Loss Severity for PMI versus Non-PMI loans



# GSE Loan-Level Credit Data



## Composition

From 1999 to 2015, 20.7 percent of the 30-year fixed-rate, full documentation, fully amortizing loans had private mortgage insurance. This share was as low as 9.1 percent in 2009–10 and was 24.6 percent in 2011–15. The average PMI coverage over the entire period was 24.9 percent. Government-sponsored enterprise loans with PMI are slightly smaller, are more heavily purchase, have a higher LTV ratio, have a lower FICO score, and have a higher DTI ratio than GSE loans without PMI. These data do not include streamlined refinance programs such as the Home Affordable Refinance Program. Thus, this dataset contains a smaller share of refinance loans than do the data used for pages 7 to 25.

Sources: Fannie Mae, Freddie Mac, and the Urban Institute. Notes: DTI = debt-to-income ratio; GSE = governmentsponsored enterprise; LTV = loan-to-value ratio; PMI = private mortgage insurance. The GSE credit data are limited to 30-year fixed-rate, full documentation, fully amortizing mortgage loans only. Adjustable-rate mortgages and Freddie Mac's Relief Refinance Mortgages are not included. Fannie Mae data include loans originated from the first quarter of 1999 (Q1 1999) to Q4 2015, with performance information on these loans through Q3 2016. Freddie Mac data include loans originated from Q1 1999 to Q3 2015, with performance information on these loans through Q1 2016.

#### Loan Count and Share for GSE Loans by PMI Category

|                     | Loan C    | Count      | Perce | Percentage |            |  |  |
|---------------------|-----------|------------|-------|------------|------------|--|--|
| Origination<br>year | PMI       | Non-PMI    | PMI   | Non-PMI    | Average MI |  |  |
| 1999-2004           | 4,295,949 | 14,028,274 | 23.4  | 76.6       | 24.5%      |  |  |
| 2005                | 360,640   | 2,080,578  | 14.8  | 85.2       | 24.7%      |  |  |
| 2006                | 285,706   | 1,669,416  | 14.6  | 85.4       | 24.7%      |  |  |
| 2007                | 423,682   | 1,667,615  | 20.3  | 79.7       | 24.7%      |  |  |
| 2008                | 447,660   | 1,692,880  | 20.9  | 79.1       | 23.8%      |  |  |
| 2009-10             | 478,885   | 4,802,284  | 9.1   | 90.9       | 23.0%      |  |  |
| 2011-15             | 2,465,212 | 7,564,681  | 24.6  | 75.4       | 26.3%      |  |  |
| All                 | 8,757,734 | 33,505,728 | 20.7  | 79.3       | 24.9%      |  |  |

#### **Origination Loan Characteristics by PMI Category**

|                     | Loa<br>(\$ thou |             | Note Ra | te (%)      | Purchas | se (%)      | LTV  | (%)         | FIC   | :0          | DTI ( | (%)         |
|---------------------|-----------------|-------------|---------|-------------|---------|-------------|------|-------------|-------|-------------|-------|-------------|
| Origination<br>year | PMI             | Non-<br>PMI | PMI     | Non-<br>PMI | PMI     | Non-<br>PMI | PMI  | Non-<br>PMI | PMI   | Non-<br>PMI | PMI   | Non-<br>PMI |
| 1999-2004           | 139.0           | 158.2       | 6.9     | 6.5         | 65.9    | 33.0        | 91.1 | 68.5        | 703.8 | 724.2       | 35.8  | 33.0        |
| 2005                | 157.3           | 186.7       | 6.0     | 5.9         | 65.4    | 40.0        | 91.2 | 68.1        | 707.4 | 726.0       | 38.6  | 36.5        |
| 2006                | 167.0           | 193.3       | 6.6     | 6.4         | 66.0    | 45.0        | 91.2 | 68.5        | 706.2 | 725.1       | 39.9  | 37.5        |
| 2007                | 183.2           | 200.0       | 6.6     | 6.4         | 62.0    | 39.4        | 91.4 | 68.5        | 707.9 | 725.9       | 40.1  | 37.4        |
| 2008                | 206.1           | 220.9       | 6.2     | 6.1         | 70.1    | 36.8        | 91.0 | 67.7        | 733.1 | 742.3       | 39.7  | 37.0        |
| 2009-10             | 217.5           | 236.3       | 4.9     | 4.9         | 63.6    | 28.1        | 90.2 | 66.2        | 758.9 | 763.5       | 32.7  | 32.9        |
| 2011-15             | 228.4           | 239.3       | 4.2     | 4.2         | 79.3    | 42.0        | 92.0 | 68.9        | 753.6 | 761.1       | 33.8  | 32.9        |
| All                 | 175.7           | 196.5       | 5.9     | 5.7         | 69.6    | 35.9        | 91.3 | 68.2        | 722.7 | 739.3       | 35.7  | 33.8        |

#### GSE Loan-Level Credit Data

## Defaults: 180+ Days Delinquent

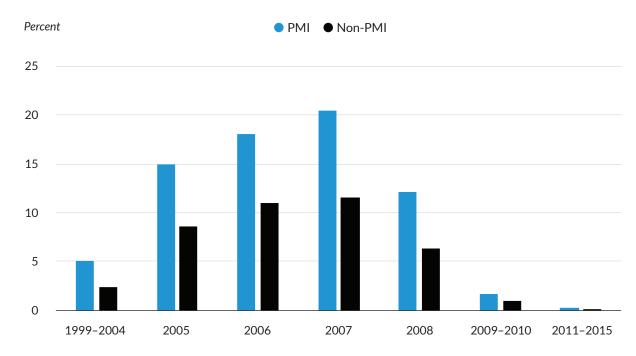
Government-sponsored enterprise loans with PMI coverage tend to go 180 or more days delinquent more frequently than GSE loans without PMI. From 1999 to 2015, 3.2 percent of loans without PMI went 180 or more days delinquent, versus 5.5 percent of loans with PMI. For the highest delinquency issue year, 2007, the shares were 11.6 percent and 20.6 percent, respectively. This is not surprising, as the loans with PMI have higher LTV ratios and weaker credit than non-PMI GSE loans.

Sources: Fannie Mae, Freddie Mac, and the Urban Institute. Notes: D180+ = loans that have been delinquent for 180 or more days; PMI = private mortgage insurance; UPB = unpaid principal balance. The GSE credit data are limited to 30-year fixed-rate, full documentation, fully amortizing mortgage loans only. Adjustable-rate mortgages and Freddie Mac's Relief Refinance Mortgages are not included. Fannie Mae data include loans originated from the first quarter of 1999 (Q1 1999) to Q4 2015, with performance information on these loans through Q3 2016. Freddie Mac data include loans originated from Q1 1999 to Q3 2015, with performance information on these loans through Q1 2016. Default is defined as six months delinquent or disposed of via short sales, third-party sales, deeds-in-lieu of foreclosure, or realestate-owned acquisitions.

### Loans Ever 180 or More Days Delinquent

|                     | D180+ | Rates   | D180+ Rates (by UPB) |         |  |
|---------------------|-------|---------|----------------------|---------|--|
| Origination<br>year | PMI   | Non-PMI | PMI                  | Non-PMI |  |
| 1999-2004           | 5.2%  | 2.5%    | 4.3%                 | 1.9%    |  |
| 2005                | 15.0% | 8.7%    | 14.9%                | 8.3%    |  |
| 2006                | 18.1% | 11.1%   | 18.7%                | 11.1%   |  |
| 2007                | 20.6% | 11.6%   | 21.7%                | 11.4%   |  |
| 2008                | 12.2% | 6.4%    | 12.5%                | 5.8%    |  |
| 2009-10             | 1.8%  | 1.0%    | 1.7%                 | 0.8%    |  |
| 2011-15             | 0.3%  | 0.2%    | 0.3%                 | 0.1%    |  |
| All                 | 5.5%  | 3.2%    | 4.8%                 | 2.8%    |  |

### Historical Default Rates (D180+) for GSE Loans by Origination Year



## Defaulted Loans and Loss Severity

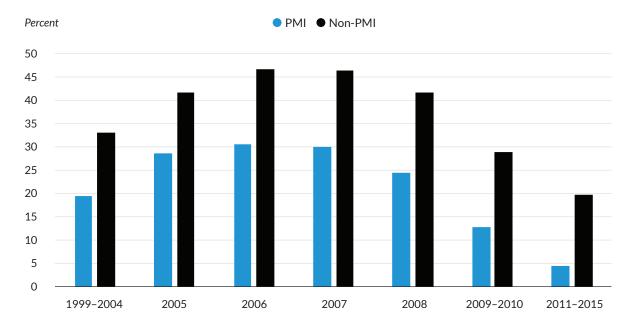
Once more than 180 days delinquent, GSE loans with PMI are marginally less likely to become current or prepaid and are more likely to liquidate. From 1999 to 2015, 65.7 percent of GSE loans with PMI were liquidated, versus 56.1 percent of loans without PMI. However, once the loan is liquidated (REO or foreclosure alternative), the actual severity experienced by the GSEs is lower for loans with PMI than those without, because MI recoveries help reduce losses.

Sources: Fannie Mae, Freddie Mac, and the Urban Institute. Notes: PMI = private mortgage insurance; REO = real estate owned. The GSE credit data is limited to 30-year fixed-rate fully amortizing, full documentation mortgage loans only. ARMs and Relief refinance mortgages are not included. Fannie Mae data include loans originated from the first quarter of 1999 (Q1 1999) to Q4 2015, with performance information on these loans through Q3 2016. Freddie Mac data include loans originated from Q1 1999 to Q3 2015, with performance information on these loans through Q1 2016.

### What Happens to Defaulted Loans?

| Current |  | Prepay  |  | REO or Foreclosure<br>Alternatives  |   | Persistently<br>Delinquent   |  |
|---------|--|---|--|---|---|--|--|
| PMI     | Non-PMI  | PMI   | Non-PMI  | PMI   | Non-PMI   | PMI  | Non-PMI  |
| 11.5%   | 15.6%  | 14.0%   | 20.0%  | 65.5%   | 52.8%   | 9.0%   | 11.6%  |
| 14.0%   | 18.6%  | 5.2%  | 8.5%   | 69.7%   | 61.2%   | 11.2%  | 11.7%  |
| 14.3%   | 18.7%  | 4.4%  | 6.9%   | 69.8%   | 62.9%   | 11.4%  | 11.5%  |
| 16.3%   | 21.1%  | 4.5%  | 7.5%   | 66.7%   | 58.8%   | 12.5%  | 12.7%  |
| 19.3%   | 22.1%  | 5.7%  | 10.2%  | 62.4%   | 52.4%   | 12.5%  | 15.3%  |
| 13.2%   | 18.3%  | 6.3%  | 14.9%  | 62.6%   | 42.7%   | 17.8%  | 24.1%  |
| 12.9%   | 18.0%  | 7.9%  | 14.8%  | 28.9%   | 20.6%   | 50.4%  | 46.6%  |
| 13.8%   | 18.4%  | 9.2%  | 12.3%  | 65.7%   | 56.1%   | 11.3%  | 13.2%  |
|         | PMI<br>11.5%<br>14.0%<br>14.3%<br>16.3%<br>19.3%<br>13.2%<br>12.9% | PMI         Non-PMI           11.5%         15.6%           14.0%         18.6%           14.3%         18.7%           16.3%         21.1%           19.3%         22.1%           13.2%         18.3%           12.9%         18.0% | PMI         Non-PMI         PMI           11.5%         15.6%         14.0%           14.0%         18.6%         5.2%           14.3%         18.7%         4.4%           16.3%         21.1%         4.5%           19.3%         22.1%         5.7%           13.2%         18.3%         6.3% | PMI         Non-PMI         PMI         Non-PMI           11.5%         15.6%         14.0%         20.0%           14.0%         18.6%         5.2%         8.5%           14.3%         18.7%         4.4%         6.9%           16.3%         21.1%         4.5%         7.5%           19.3%         22.1%         5.7%         10.2%           13.2%         18.3%         6.3%         14.9% | Current         Prepay         Alterna           PMI         Non-PMI         PMI         Non-PMI         PMI           11.5%         15.6%         14.0%         20.0%         65.5%           14.0%         18.6%         5.2%         8.5%         69.7%           14.3%         18.7%         4.4%         6.9%         69.8%           16.3%         21.1%         4.5%         7.5%         66.7%           19.3%         22.1%         5.7%         10.2%         62.4%           13.2%         18.3%         6.3%         14.9%         62.6%           12.9%         18.0%         7.9%         14.8%         28.9% | Current         Prepay         Alternatives           PMI         Non-PMI         PMI         Non-PMI         PMI         Non-PMI           11.5%         15.6%         14.0%         20.0%         65.5%         52.8%           14.0%         18.6%         5.2%         8.5%         69.7%         61.2%           14.3%         18.7%         4.4%         6.9%         62.9%         62.9%           16.3%         21.1%         4.5%         7.5%         66.7%         58.8%           19.3%         22.1%         5.7%         10.2%         62.4%         52.4%           13.2%         18.3%         6.3%         14.9%         62.6%         42.7%           12.9%         18.0%         7.9%         14.8%         28.9%         20.6% | Current         Prepay         Alternatives         Deling           PMI         Non-PMI         PMI         PMI |

#### Loss Severity for GSE Loans with and without PMI



#### GSE Loan-Level Credit Data

### Loss Severity

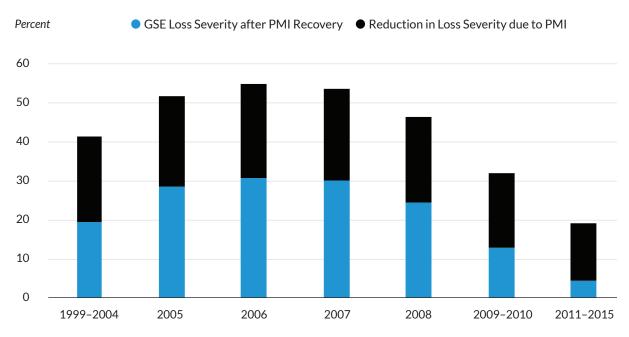
For the origination period from 1999 to 2015, the severity of loans without PMI was 49.5 percent, higher than the 32.6 percent severity for loans with PMI. The severity of mortgages with PMI was 55.3 percent before MI recovery. The mortgage insurance recovery share was 22.7 percent. The pattern in which the severity before the MI recovery is higher for PMI loans than for non-PMI loans, and the reduction in the actual loss severity to the GSEs holds across all origination year buckets.

Sources: Fannie Mae, Freddie Mac, and the Urban Institute. Notes: GSE = government-sponsored enterprise; PMI = private mortgage insurance; REO = real estate owned. The GSE credit data are limited to 30-year fixed-rate, full documentation, fully amortizing mortgage loans only. Adjustable-rate mortgages and Freddie Mac's Relief Refinance Mortgages are not included. Fannie Mae data include loans originated from the first quarter of 1999 (Q1 1999) to Q4 2015, with performance information on these loans through Q3 2016. Freddie Mac data include loans originated from Q1 1999 to Q3 2015, with performance information on these loans through Q1 2016.

#### Total

| Origination year | Total severity<br>for PMI loans | MI recovery | Severity<br>without MI recovery | Non-MI severity |
|------------------|---------------------------------|-------------|---------------------------------|-----------------|
| 1999-2004        | 20%                             | 22%         | 42%                             | 33%             |
| 2005             | 29%                             | 23%         | 52%                             | 42%             |
| 2006             | 31%                             | 24%         | 55%                             | 47%             |
| 2007             | 30%                             | 24%         | 54%                             | 47%             |
| 2008             | 25%                             | 22%         | 46%                             | 42%             |
| 2009-10          | 13%                             | 19%         | 32%                             | 29%             |
| 2011-15          | 5%                              | 15%         | 19%                             | 20%             |
| All              | 25%                             | 23%         | 48%                             | 41%             |

### Reduction in GSE Loss Severity due to PMI



CHARTS CONTINUED ON THE NEXT PAGE >

### Foreclosure Alternative

| Origination year | Total severity<br>for PMI loans | MI recovery | Severity<br>without MI recovery | Non-MI severity |
|------------------|---------------------------------|-------------|---------------------------------|-----------------|
| 1999-2004        | 14%                             | 12%         | 27%                             | 21%             |
| 2005             | 24%                             | 21%         | 45%                             | 37%             |
| 2006             | 25%                             | 22%         | 47%                             | 42%             |
| 2007             | 24%                             | 23%         | 46%                             | 41%             |
| 2008             | 19%                             | 21%         | 39%                             | 36%             |
| 2009-10          | 9%                              | 18%         | 27%                             | 23%             |
| 2011-15          | 3%                              | 13%         | 16%                             | 15%             |
| All              | 20%                             | 19%         | 39%                             | 36%             |

### **REO or Foreclosure Alternatives**

| Origination year | Total severity<br>for PMI loans | MI recovery | Severity<br>without MI recovery | Non-MI severity |
|------------------|---------------------------------|-------------|---------------------------------|-----------------|
| 1999-2004        | 21%                             | 25%         | 46%                             | 39%             |
| 2005             | 31%                             | 24%         | 55%                             | 46%             |
| 2006             | 33%                             | 25%         | 58%                             | 51%             |
| 2007             | 34%                             | 24%         | 58%                             | 51%             |
| 2008             | 28%                             | 22%         | 51%                             | 46%             |
| 2009-10          | 16%                             | 20%         | 36%                             | 33%             |
| 2011-15          | 5%                              | 15%         | 21%                             | 23%             |
| All              | 27%                             | 24%         | 51%                             | 46%             |

# FHA versus PMI: Borrowing Cost



## Monthly Payment Comparison

This page and the next compare monthly payments between FHA and GSE mortgages with PMI at different FICO and LTV levels. This analysis takes into account the FHA's up-front and annual mortgage insurance premiums, GSE loan-level payment adjustments, and up-to-date PMI pricing. For borrowers with a 96.5 percent LTV ratio (3.5 percent down), PMI is more economical than FHA only for borrowers with a FICO score of 760 or above. For borrowers with a 95 percent LTV ratio (5 percent down), PMI is more economical for FICO scores 740 and above.

**Sources:** Genworth Mortgage Insurance, Ginnie Mae, and the Urban Institute.

**Notes:** FHA = Federal Housing Administration; GSE = government-sponsored enterprise; LLPA = loan-level price adjustment; LTV = loan-to-value ratio; MIP = mortgage insurance premium; PMI = private mortgage insurance; UFMIP = Up Front Mortgage Insurance Premium. Mortgage insurance premiums are listed in percentage points. The PMI monthly payment calculation does not include special programs, such as Fannie Mae's HomeReady and Freddie Mac's Home Possible, both of which offer more favorable rates for low- and moderate-income borrowers.

#### FHA versus PMI: 96.5 LTV

| FICO            | 620-639 | 640-659 | 660-679 | 680-699 | 700-719 | 720-739 | 740-759 | 760 +   |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| FHA MI premiums |         |         |         |         |         |         |         |         |
| FHA UFMIP       | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    |
| FHA MIP         | 0.85    | 0.85    | 0.85    | 0.85    | 0.85    | 0.85    | 0.85    | 0.85    |
| PMI             |         |         |         |         |         |         |         |         |
| GSE LLPA*       | 3.50    | 2.75    | 2.25    | 1.50    | 1.50    | 1.00    | 0.75    | 0.75    |
| PMI annual MIP  | 2.25    | 2.05    | 1.90    | 1.40    | 1.15    | 0.95    | 0.75    | 0.55    |
| Monthly payment |         |         |         |         |         |         |         |         |
| FHA             | \$1,353 | \$1,353 | \$1,353 | \$1,353 | \$1,353 | \$1,353 | \$1,353 | \$1,353 |
| PMI             | \$1,747 | \$1,685 | \$1,640 | \$1,518 | \$1,468 | \$1,413 | \$1,366 | \$1,326 |
| PMI advantage   | (\$394) | (\$332) | (\$287) | (\$165) | (\$115) | (\$60)  | (\$13)  | (\$27)  |

Assumptions

Property value \$250,000 Loan amount \$241,250 LTV 96.5% Base rate-Conforming 4.3% Base rate-FHA 4.07%

#### FHA versus PMI: 95 LTV

| 620-639 | 640-659  | 660-679  | 680-699   | 700-719   | 720-739   | 740-759   | 760 +   |
|---------|--|--|---|---|---|---|---|
|         |  |  |   |   |   |   |   |
| 1.75    | 1.75   | 1.75   | 1.75  | 1.75  | 1.75  | 1.75  | 1.75  |
| 0.80    | 0.80   | 0.80   | 0.80  | 0.80  | 0.80  | 0.80  | 0.80  |
|         |  |  |   |   |   |   |   |
| 3.25    | 2.75   | 2.25   | 1.25  | 1.00  | 0.50  | 0.25  | 0.25  |
| 1.61    | 1.50   | 1.42   | 1.08  | 0.87  | 0.73  | 0.59  | 0.41  |
|         |  |  |   |   |   |   |   |
| \$1,322 | \$1,322  | \$1,322  | \$1,322   | \$1,322   | \$1,322   | \$1,322   | \$1,322   |
| \$1,586 | \$1,550  | \$1,520  | \$1,424   | \$1,376   | \$1,334   | \$1,299   | \$1,263   |
| (\$264) | (\$228)  | (\$198)  | (\$102)   | (\$54)  | (\$12)  | \$23  | \$59  |
|         | 1.75<br>0.80<br>3.25<br>1.61<br>\$1,322<br>\$1,586 | 1.75 1.75<br>0.80 0.80<br>3.25 2.75<br>1.61 1.50<br>\$1,322 \$1,322<br>\$1,586 \$1,550 | 1.75         1.75         1.75           0.80         0.80         0.80           3.25         2.75         2.25           1.61         1.50         1.42           \$1,322         \$1,322         \$1,322           \$1,586         \$1,550         \$1,520 | 1.75         1.75         1.75         1.75           0.80         0.80         0.80         0.80           3.25         2.75         2.25         1.25           1.61         1.50         1.42         1.08           *         *         *         *         *           \$1,322         \$1,322         \$1,322         \$1,322           \$1,586         \$1,550         \$1,520         \$1,424 | 1.75         1.75         1.75         1.75         1.75           0.80         0.80         0.80         0.80         0.80           3.25         2.75         2.25         1.25         1.00           1.61         1.50         1.42         1.08         0.87           *         *         *         *         *         *           \$1,322         \$1,322         \$1,322         \$1,322         \$1,326           \$1,586         \$1,550         \$1,520         \$1,424         \$1,376 | 1.75         1.75 <th< td=""><td>1.751.751.751.751.750.800.800.800.800.800.803.252.752.251.251.000.501.611.501.421.080.870.731.322\$1,322\$1,322\$1,322\$1,322\$1,586\$1,550\$1,520\$1,424\$1,376\$1,334</td></th<> | 1.751.751.751.751.750.800.800.800.800.800.803.252.752.251.251.000.501.611.501.421.080.870.731.322\$1,322\$1,322\$1,322\$1,322\$1,586\$1,550\$1,520\$1,424\$1,376\$1,334 |

Assumptions

Property value \$250,000 Loan amount \$237,500 LTV 95% Base rate-Conforming 4.3% Base rate-FHA 4.07%

FHA vs. PMI

## Monthly Payment Comparison

For borrowers with a 90 percent LTV ratio (10 percent down), PMI is more economical for a wider range of borrowers (those with a FICO score 700 or above). For borrowers with an 85 percent LTV ratio, PMI is more economical for FICO scores as low as 680.

*Sources:* Genworth Mortgage Insurance, Ginnie Mae, and the Urban Institute.

Notes: FHA = Federal Housing Administration; GSE = government-sponsored enterprise; LLPA = loan-level price adjustment; LTV = loan-to-value ratio; MIP = mortgage insurance premium; PMI = private mortgage insurance; UFMIP = Up Front Mortgage Insurance Premium. Mortgage insurance premiums are listed in percentage points. The PMI monthly payment calculation does not include special programs, such as Fannie Mae's HomeReady and Freddie Mac's Home Possible, both of which offer more favorable rates for low- and moderate-income borrowers.

#### FHA versus PMI: 90 LTV

| FICO            | 620-639 | 640-659 | 660-679 | 680-699 | 700-719 | 720-739 | 740-759 | 760 +   |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| FHA MI premiums |         |         |         |         |         |         |         |         |
| FHA UFMIP       | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    |
| FHA MIP         | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    |
| PMI             |         |         |         |         |         |         |         |         |
| GSE LLPA*       | 3.25    | 2.75    | 2.25    | 1.25    | 1.00    | 0.50    | 0.25    | 0.25    |
| PMI annual MIP  | 1.10    | 1.05    | 1.00    | 0.73    | 0.60    | 0.50    | 0.41    | 0.30    |
| Monthly payment |         |         |         |         |         |         |         |         |
| FHA             | \$1,252 | \$1,252 | \$1,252 | \$1,252 | \$1,252 | \$1,252 | \$1,252 | \$1,252 |
| PMI             | \$1,407 | \$1,384 | \$1,361 | \$1,284 | \$1,253 | \$1,220 | \$1,197 | \$1,176 |
| PMI advantage   | (\$155) | (\$132) | (\$109) | (\$32)  | (\$1)   | \$32    | \$55    | \$76    |

#### Assumptions

Property value \$250,000 Loan amount \$225,000 LTV 90% Base rate-Conforming 4.3% Base rate-FHA 4.07%

#### FHA versus PMI: 85 LTV

| FICO            | 620-639 | 640-659 | 660-679 | 680-699 | 700-719 | 720-739 | 740-759 | 760 +   |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| FHA MI premiums |         |         |         |         |         |         |         |         |
| FHA UFMIP       | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    | 1.75    |
| FHA MIP         | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    | 0.80    |
| PMI             |         |         |         |         |         |         |         |         |
| GSE LLPA*       | 3.25    | 3.25    | 2.75    | 1.50    | 1.00    | 0.50    | 0.25    | 0.25    |
| PMI annual MIP  | 0.45    | 0.43    | 0.41    | 0.32    | 0.27    | 0.23    | 0.20    | 0.19    |
| Monthly payment |         |         |         |         |         |         |         |         |
| FHA             | \$1,183 | \$1,183 | \$1,183 | \$1,183 | \$1,183 | \$1,183 | \$1,183 | \$1,183 |
| PMI             | \$1,214 | \$1,210 | \$1,194 | \$1,146 | \$1,125 | \$1,105 | \$1,093 | \$1,091 |
| PMI advantage   | (\$31)  | (\$27)  | (\$11)  | \$37    | \$58    | \$78    | \$90    | \$92    |

#### Assumptions

Property value \$250,000 Loan amount \$212,500 LTV 85% Base rate-Conforming 4.3% Base rate-FHA 4.07%

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