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Handout for “State and Local Budget Pressures: the Charitable Property-Tax Exemption and PILOTs.” (Panel 1: The Current Landscape.)

Table 1: Descriptive Statistics

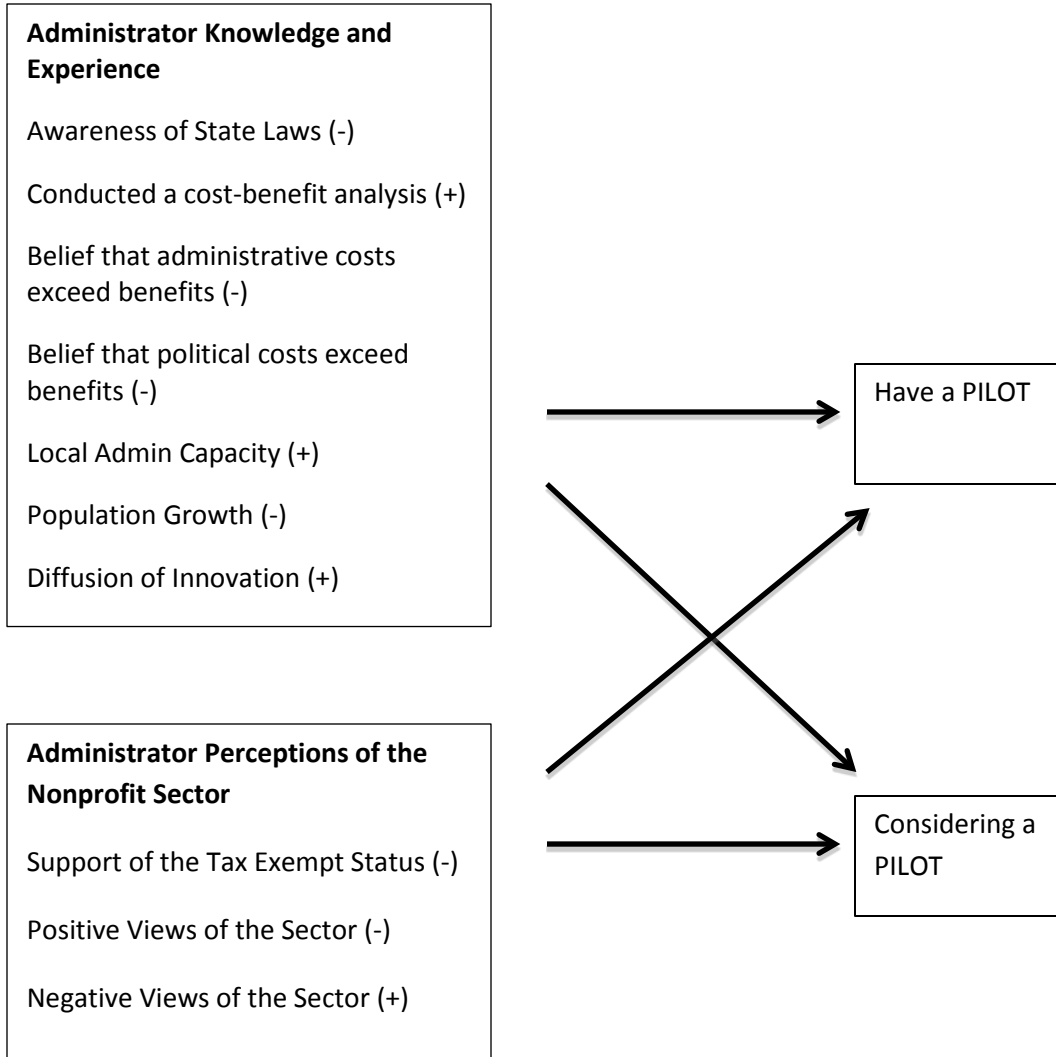
Variable	% Reporting Yes	Mean	Std.Dev.
Have a PILOT	28		
Considering a PILOT	22		
State Laws	16		
Cost-Benefit Analysis	5		
Northeast	5		
Administrative Costs		2.48	.93
Political Costs		2.92	.96
Population		3.65	1.55
Population Growth		36.90	243.21
Non-Profit Support		26.67	8.53
Positive Views		13.85	3.13
Negative Views		11.46	2.76

Table 2: Logistic Regression of PILOT Use and Consideration of PILOTs

Variable	Have PILOT			Considering PILOT		
	B	S.E.	Exp(B)	B	S.E.	Exp(B)
<i>Knowledge and Experience</i>						
State Laws	.59	.45	1.81	.14	.54	1.15
Cost-Benefit Analysis	.54	.89	1.71	1.72*	.84	5.61
Administrative Costs	-.67**	.23	.50	-.79**	.30	.45
Political Costs	-.64**	.24	.53	-.36	.28	.70
Population	-.09	.12	.92	-.07	.15	.93
Population Growth	-.01	.01	1.00	.001	.001	1.00
Northeast	.51	.51	1.67	1.41**	.55	4.13
<i>Perceptions of Nonprofits</i>						
Non-Profit Support	-.01	.02	.99	-.05*	.03	.95
Positive Views	-.04	.06	.96	.09	.07	1.10
Negative Views	.06	.07	1.07	-.12	.08	.90
Constant	3.02*	1.26	20.53	2.76+	1.54	15.58
N		217			186	
% Correctly Predicted		81			84	
Model Chi Square		56.75***			53.89***	

+ = sig<.10; * = sig <.05; ** = sig <.01; *** = sig <.001

Figure 1. Conceptual Model of PILOT Use and Considering PILOTs



Note: Signs in parentheses indicate the direction of the hypothesized relationship between each factor and the decision to solicit a PILOT.