

ELIZABETH TROCOLLI BORIS

Director

Center on Nonprofits and Philanthropy

The Urban Institute, and

Waldemar A. Nielsen Chair of Philanthropy and Visiting Professor of Practice

McCourt School of Public Policy, Georgetown University

EDUCATION

1964 A.B., Douglass College, Rutgers University, New Brunswick, NJ.

1968 M.A., Rutgers University, New Brunswick, NJ.

1975 Ph.D., Rutgers University, New Brunswick, NJ.

CAREER BRIEF

In August 2015, Elizabeth T. Boris became the Waldemar A. Nielsen Chair of Philanthropy in the McCourt School of Public Policy at Georgetown University. She is also currently the Director of the Center on Nonprofits and Philanthropy at the Urban Institute.

In September of 1996, Elizabeth T. Boris became the founding director of the Center on Nonprofits and Philanthropy at the Urban Institute in Washington, D.C. The Center conducts research on the roles and impacts of nonprofit organizations and the policy issues that affect them. The Center also hosts the National Center for Charitable Statistics (NCCS), which builds and maintains the nation's largest database on nonprofit organizations and makes data available for research.

From 1991 to 1996, Dr. Boris was founding director of the Aspen Institute's Nonprofit Sector Research Fund, the first grantmaking program devoted to supporting research on the nonprofit sector and philanthropy. Prior to her tenure at the Aspen Institute, Dr. Boris was Vice President for Research at the Council on Foundations, where she developed the research program and directed it for twelve years.

The author of many research publications on philanthropy and nonprofit organizations, she is editor with C. Eugene Steuerle of *Nonprofits and Government: Collaboration and Conflict*, now in its second edition. Dr. Boris speaks often on topics related to nonprofits and philanthropy and is actively involved as an advisor and board member for a variety of organizations in the nonprofit sector.

Dr. Boris is a Past-President of the Board of the Association for Research on Nonprofits and Voluntary Action, and former chair of its Distinguished Achievement Award committee. She is on the Advisory Board of the Center for the Study of Philanthropy and Civil Society at the City University of New York; Advisory Board of Nonprofit Vote; Honorary Council of the Washington Area Women's Foundation. She served as chair of the Fetzer Institute's Non-Governmental Organizations Advisory Council, and many others. She is on the Advisory Board of *Nonprofit Management and Leadership* and the Editorial Board of *Nonprofit Policy Forum*.

PROFESSIONAL BACKGROUND

- 2015 Nielsen Chair of Philanthropy and Visiting Professor of Practice, McCourt School of Public Policy, Georgetown University
- 1996-Present Director, Center on Nonprofits and Philanthropy, The Urban Institute
- 1991-1996 Founding Director, Nonprofit Sector Research Fund, The Aspen Institute
- 1985-1991 Vice President for Research, Council on Foundations
- 1979-1985 Director of Research, Council on Foundations
- 1984-1988 Public Member, American Library Association Committee on Accreditation
- 1983-1990 Associate Professor Adjunct, Graduate School of Public Affairs, University of Colorado
- 1982-1986 Instructor Adjunct, George Washington University
- 1976-1979 Director, Project on Business Responsibility, Council of Better Business Bureaus
- 1976 Lecturer Adjunct, Trinity College Political Science Department
- 1976 Survey Research Assistant, Bureau of Social Science Research, Inc.
- 1967 Assistant Lecturer, Douglass College, Rutgers University

FELLOWSHIPS, AWARDS, HONORS

- 2011 *Nonprofit Times* Power and Influence Top 50 Nonprofit Leaders (1999, 2000, 2001, 2002, 2007, 2008, 2009, 2010, 2011)
- 2006 Award for Distinguished Achievement and Leadership in Nonprofit and Voluntary Action Research (2006), Association for Research on Nonprofits and Voluntary Action (ARNOVA)
- 2004 Elected to the Douglass Society, Douglass College, Rutgers University
- 2001 Elected President of the Association for Research on Nonprofits and Voluntary Action
- 1964-1967 NDEA Title IV Fellowship
- 1964 A.B. with Honors in Political Science, General Honors, Phi Beta Kappa, Psi Sigma Alpha
- 1963 Carnegie Corporation Scholarship for Honors research in France

PROFESSIONAL ASSOCIATIONS

Academy of Management

American Political Science Association

Association for Public Policy Analysis and Management

Association for Research on Nonprofits and Voluntary Action: (President 2001-2002;
Board member 1997-2002; Board member and Vice President for Nominations 1992-94)

International Society for Third Sector Research

PUBLICATIONS

Books

Nonprofits and Government: Collaboration and Conflict, co-editor with C. Eugene Steuerle. Washington DC: Urban Institute Press. 1999. Second edition 2006. (Third edition is forthcoming 2016.)

Philanthropic Foundations in the United States: An Introduction. Washington, DC: Council on Foundations, 1992. Revised 1999.

Working in Foundations: Career Patterns of Women and Men, with Teresa Odendahl and Arlene Kaplan Daniels. New York: Foundation Center. 1985.

Book Chapters and Essays

"Shaping the Government-Nonprofit Partnership: Direct and Indirect Advocacy." With Matthew Maronick and Milena Nikolova. *Nonprofits and Advocacy*. Edited by Robert Pekkanen, Steven Rathgeb Smith and Yutaka Tsujinaka. Baltimore, Maryland: Johns Hopkins University Press. 2014.

"Civic Participation and Advocacy." With Matthew Maronick. *The State of Nonprofit America*, 2nd Edition. Edited by Lester Salamon. Washington, D.C.: Brookings. 2012.

"Grantmaking Foundations." *International Encyclopedia of Civil Society*. Edited by Helmut K. Anheier and Stefan Toepler. New York: Springer. 2009.

"Scope and Dimensions of the Nonprofit Sector," With C. Eugene Steuerle. *The Nonprofit Sector: A Research Handbook*, 2nd Edition. Edited by Walter W. Powell and Richard Steinberg. New Haven: Yale University Press. 2006.

"Introduction: Nonprofit Organizations in a Democracy—Roles and Responsibilities." In *Nonprofits and Government: Collaboration and Conflict*, 2nd Edition. Edited by Elizabeth T. Boris and C. Eugene Steuerle. Washington DC: Urban Institute Press. 2006.

"Civic Participation and Advocacy in the Nonprofit Sector." With Jeff Krehely. *The State of Nonprofit America*. Edited by Lester Salamon. Washington, D.C.: Brookings. 2002.

"The Role of Philanthropic Foundations: Lessons from America's Experience with Private Foundations." With Julian Wolpert. *The Third Sector Policy at the Crossroads*. Edited by Helmut Anheier and Jeremy Kendall. London: Routledge. 2001

"Next Steps for Building Capacity in Nonprofit Organizations." *Capacity Building in Nonprofit Organizations*. Edited by Carol J. De Vita and Cory Fleming. Washington D.C.: The Urban Institute. 2001.

"Foundations." *Understanding Nonprofit Organizations: Governance, Leadership, and Management*. Edited by J. Steven Ott. Boulder, CO: Westview Press. 2000.

"Nonprofit Organizations in a Democracy: Varied Roles and Responsibilities." *Nonprofits and Government: Collaboration and Conflict*. Edited by Elizabeth T. Boris and C. Eugene Steuerle. Washington DC: Urban Institute Press. 1999.

"The Nonprofit Sector in the 1990's." *The Future of Philanthropy in a Changing America*. Edited by Charles Clotfelter and Thomas Ehrlich. Indianapolis, IN: Indiana University Press. 1999.

"Philanthropic Foundations in the United States: Trends, Impacts and Future Directions." *Per conoscere le fondazioni. I mondi delle fondazioni in Italia e all'estero*. Italy: Agnelli Foundation. 1997.

"Foundations," "Community Foundations," "Corporate Foundations," "Corporate Funders," The Council on Foundations," "The Foundation Center," "The Nonprofit Sector Research Fund." *The International Encyclopedia of Public Policy and Administration*. Edited by Jay M. Shafritz. New York: Henry Holt. 1998

"Philanthropy and Charity in the Soviet Union." With Deborah A. Brody. *The Nonprofit Sector in the Global Community: Voices from Many Nations*. Edited by Kathleen McCarthy, Virginia Hodgkinson and Russy Sumariwalla. San Francisco, CA: Jossey-Bass. 1992.

"Foundations in the United States: Twenty Years of Change." *Presente Y Futuro de las Fundaciones*. Edited by Rafael de Lorenzo Garcia. Spain: Editorial Civitas, S.A. 1990.

"Philanthropy and the Future." *The Nonprofit Organization: Essential Readings*. Edited by David L. Gies, J. Steven Ott, and Jay M. Shafritz. California: Brooks/Cole Publishing Company. 1990.

"Ethical Issues in Philanthropy." With Teresa Odendahl. *Critical Issues in American Philanthropy: Strengthening Theory and Practice*. Edited by Jon Van Til and Associates. San Francisco, CA: Jossey-Bass. 1990.

"Working in Philanthropic Foundations." *Philanthropic Giving: Studies in Venture and Variety*. Edited by Richard Magat. New York: Oxford University Press. 1989.

“Foundations as Part of An Overall Fund Raising Program.” *Cultivating Foundation Support for Education*. Edited by Mary Kay Murphy. Washington, DC: Council for Advancement and Support of Education. 1989.

“Creation and Growth: A Survey of Private Foundations.” *America’s Wealthy and the Future of Foundations*. Edited by Teresa Odendahl. New York: Foundation Center. 1987.

“Foreword.” *The Facts on File Dictionary of Nonprofit Organization Management*, J. Steven Ott and Jay M. Shafritz. New York: Facts on File Publications. 1986.

“Bibliography.” *Handbook on Private Foundations*. David Freeman. Washington, DC: Council on Foundations. 1981.

Journal Articles, Reports and Selected Papers

Insights into the Field of Family Philanthropy: Results of 2015 Nationally Representative Survey of Family Foundations. With Carol De Vita and Marcus Gaddy. Washington D.C., The Urban Institute. (Forthcoming 2015.)

Nonprofit-Government Contracts and Grants: California Findings. With Brice McKeever, Marcus Gaddy and Shatao Arya. Washington D.C., The Urban Institute. 2015

Contracts and Grants between Human Service Nonprofits and Government: Comparative Analysis. With Sarah Pettijohn. Washington D.C. The Urban Institute. 2014.

Nonprofit-Government Contracts and Grants: Findings from the 2013 National Survey. With Sarah Pettijohn, Carol J. DeVita and Saunji Fyffe. Washington D.C. The Urban Institute. 2013.

National Study of Nonprofit-Government Contracts and Grants 2013: State Profiles. With Sarah Pettijohn and Maura R. Farrell. Washington D.C. The Urban Institute. 2013.

Contracts and Grants between Nonprofits and Government. With Sarah Pettijohn. Washington D.C. The Urban Institute. 2013.

“Compensation for Governance in Grantmaking Foundations.” With Mark Hager. *Public Integrity*. Winter 2012-2013. Vol. 15, no.1, pp. 51-69. 2013.

“The Emergence of Performance Management as a Compliment to Evaluation among U.S. Foundations.” With Mary K. Winkler. *Evaluation and Performance Management: Exploring Complementarities*, edited by Steffen Bohni Nielsen and David Hunter. Number 137. Spring 2013.

“Comments” submitted to: The Subcommittee on Oversight of the Committee on Ways and Means, United States House of Representatives, *Hearing on Public Charity Organization Issues*,

Unrelated Business Income Tax, and the Revised Form 990. With Tom Pollak, Charles McLean, and Jeffrey Falkenstein. July 25, 2012.

Human Service Nonprofits and Government Collaboration: Findings from the 2010 National Survey of Nonprofit Government Contracting and Grants. With Erwin de Leon, Katie L. Roeger, and Milena Nikolova. Washington, D.C: The Urban Institute. 2010.

Contracts and Grants between Human Service Nonprofits and Governments. With Erwin de Leon, Katie L. Roeger, and Milena Nikolova. Washington, D.C: The Urban Institute. 2010.

National Study of Nonprofit-Government Contracting: State Profiles. With Erwin de Leon, Katie L. Roeger, and Milena Nikolova. Washington, D.C: The Urban Institute. 2010.

Who Helps Public Schools: Public Education Support Organizations in 2010. With Erwin de Leon, Katie L. Roeger, Carol J. De Vita. Washington D.C.: The Urban Institute. 2010.

The State of Society: Measuring Economic Success and Human Well-Being. With Erwin de Leon. Washington D.C.: The Urban Institute. 2010.

An Analysis of Potential Tax Incentives to Increase Charitable Giving in Puerto Rico: Final Report. With Joseph Cordes, Maurico Soto, and Eric Toder. Washington D.C.: The Urban Institute. 2010.

An Analysis of Potential Tax Incentives to Increase Charitable Giving in Puerto Rico: In Brief. With Joseph Cordes, Maurico Soto, and Eric Toder. Washington D.C.: The Urban Institute. 2010.

Grassroots Civil Society: The Scope and Dimensions of Small Public Charities. With Katie Roeger. Washington D.C.: The Urban Institute. 2010.

Community-Based Nonprofits and Immigrant Integration in the Washington, D.C. Metropolitan Area. With Erwin de Leon, Matthew Maronick, and Carol J. De Vita. Washington D.C.: The Urban Institute. 2009.

“Accelerants: The Nonprofit Infrastructure on Fire.” *The Nonprofit Quarterly*. Volume 15, Issue 4. Winter 2008.

What Drives Foundation Expenses & Compensation? Results of a Three-Year Study. With Loren Renz, Mark A. Hager, Rachel Elias, Mahesh Somashekhar, and Carol De Vita, Petya Kehayova, Timothy Triplett and Charles E. McLean. Washington D.C.: The Urban Institute. 2008.

Highlights: What Drives Foundation Expenses & Compensation? Results of a Three-Year Study. With Loren Renz, Mark A. Hager, Rachel Elias, Mahesh Somashekhar, and Carol De Vita, Petya Kehayova, Timothy Triplett and Charles E. McLean. Washington D.C.: The Urban Institute. 2008.

Child Health in America: Making a Difference through Advocacy by Judith S. Palfrey, M.D. Book Review, *Journal of Health Politics, Policy and Law*.

Testimony, United States House of Representatives, Ways and Means Subcommittee on Oversight Hearing to Examine Whether Charitable Organizations Serve Needs of Diverse Communities. September 25, 2007.

Think Tanks, Public Policy and the Politics of Expertise by Andrew Rich. Book Review. *Nonprofit and Voluntary Sector Quarterly*. Volume 36, Number 2. June 2007.

After Katrina: Public Expectations and Charities' Response. Co-editor with C. Eugene Steuerle. Washington D.C.: The Urban Institute. 2006.

"Charities Response to Disasters: Expectations and Realities," With Marion Fremont-Smith and C. Eugene Steuerle. *After Katrina: Public Expectations and Charities' Response*. Elizabeth T. Boris and C. Eugene Steuerle, editors. Washington D.C.: The Urban Institute. 2006.

"Roadmap to Data on Nonprofit Organizations." With Linda Lampkin. *The Nonprofit Quarterly*. Volume 13, Issue 1. Spring 2006.

Foundations Expenses and Compensation: How Operating Characteristics Influence Spending. With Loren Renz, Asmita Barve, Mark Hager, and George Hobor. Washington, D.C.: The Urban Institute. 2006.

Foundations Expenses and Compensation: Interim Report 2005. With Loren Renz and Mark Hager. Washington, D.C.: The Urban Institute. 2005.

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"The Scope and Dimensions of U.S. Civil Rights and Civil Liberties Organizations at the Beginning of the 21st Century." With Elizabeth Reid and Andrew Ho. Paper Presented at the International Society for Third Sector Research Conference, Toronto, Canada, 2004.

"Nonprofit Organization Data; What We Have and What We Need." With Linda Lampkin. *Resources for Scholarship in the Nonprofit Sector; Studies in the Political Economy of Information, Part 2; Resources for Comparative Institutional Research*. Special Issue edited by Charles T. Clotfelter, Paul J. DiMaggio and Janet Weiss. *American Behavioral Scientist*. Volume 45, Number 11. July 2002.

"Researching the High Performance Nonprofit Organization." Paper presented at University of Washington, March 24, 2001.

"An Interview with Sara E. Melendez." *Nonprofit Management & Leadership*. Volume 11, Number 1. Fall 2000.

Community Partnerships for Cultural Participation: Concepts, Prospects and Challenges, Early Findings Report. With Chris Walker, et. al. The Urban Institute. 1999.

"The Use of Vouchers in the Provision of Human Services and Its Implications for Nonprofit Organizations." With Eric C. Twombly. Paper presented at the 1999 Independent Sector Spring Research Forum: *Crossing the Borders, Collaboration & Competition Among Nonprofits, Business and Government.* Washington DC: March 26, 1999.

"Civil Society in the United States." Paper presented at the Thomas Jefferson Program in Public Policy at the College of William and Mary. December 3, 1998.

"Nonprofit Advocacy Organizations: Assessing the Definitions, Classifications and Data." With Rachel Mosher-Williams. *Nonprofit and Voluntary Sector Quarterly*, Volume 27, Number 4. December 1998.

"Myths about the Nonprofit Sector." *Charting Civil Society*. Number 4. July 1998.

"Assessing Social Capital in Community Settings." With Carol De Vita. Paper presented at Conference on Social Capital, Michigan State University. April 1998.

"Civil Society: The Foundation of Democratic Participation." Paper presented at the Inter-American Development Bank. September 1997.

"Definition and Classification Issues in the Johns Hopkins Comparative Nonprofit Sector Project." *Aspen Institute Evaluation Conference.* Queenstown, MD, April 3-4, 1997.

"What is Civil Society?" Paper presented at the Fall Seminar Series of the Esquel Group Foundation at George Washington University. September 1994.

"Discussion Paper on Foundation Management." *Voluntas* Foundation Symposium. Paris, France. October 21-23, 1993.

"An Interview with James A. Joseph, President and Chief Executive Officer of the Council on Foundations." *Nonprofit Management and Leadership*. Volume 4, Number 1. Fall 1993.

"Usable Knowledge: A Symposium," with Daniel M. Fox and Peter Dobkin Hall. *Nonprofit and Voluntary Sector Quarterly*. Volume 22, Number 3. Fall 1993.

"The Nonprofit Sector Research Fund." *Nonprofit Management and Leadership*, Volume 3, Number 1. Fall 1992.

"Administrative Expenses of Private Foundations: Results of a Multi-Year Study." *Leadership and Management*. Working Papers for the 1991 Spring Research Forum. Washington, DC: Independent Sector, 1991.

"Useful Data Bases for Practitioners and Scholars of Nonprofit Management." With Virginia Hodgkinson. *Nonprofit Management and Leadership*, Volume 1, Number 1. Fall 1990.

"Public Accountability, Ethics and Disclosure." Working Papers for the Conference on Foundations and the Voluntary Sector in Czechoslovakia. Bratislava, Czechoslovakia. 1990.

"Philanthropy and Charity in the Soviet Union," with Deborah Brody. *The Nonprofit Sector in the United States and Abroad: Cross-Cultural Perspectives*. Working Papers for the 1990 Spring Research Forum. Boston, Mass.: Independent Sector. 1990.

"The Values of the Wealthy: Philanthropic Attitudes as a Reflection of Political Philosophy in American Culture." *The Constitution and the Independent Sector*. Working Papers for the 1987 Spring Research Forum. New York: Independent Sector. 1987.

"Foundation Formation, Growth and Termination: A Report on the Charitable Attitudes of the Wealthy and a Survey of Foundations." With Teresa Odendahl. *Philanthropy, Voluntary Action and the Public Good*. Working Papers for the 1986 Spring Research Forum. New York: Independent Sector. 1986.

"Research on Philanthropic Foundations." *Since the Filer Commission*. Working Papers for 1983 Spring Research Forum. New York: Independent Sector. 1983.

Newspaper and Magazine Articles

"Using Research: Being a Responsible Consumer." With Mark Hager. *The Nonprofit Times, Financial Management Issue*. December 15, 2001.

"What Charities Can and Cannot Do," with C. Eugene Steuerle. *Christian Science Monitor*. October 1, 1999.

"Why We Need More and Better Research." *NYRAG Times*, Fall 1992.

"Passing the Test: Public Support Test Gets Mixed Reviews." *Foundation News*. May/June 1989.

"Paying For Keeps." *Foundation News*. March/April 1988.

"United Way Report on National Trends Forecasts Challenges for the Third Sector." *Foundation News*. July/August 1985.

"New Studies Give Definition to the Third Sector." *Foundation News*. May/June 1985.

"Who'll Care for the Children Now?" *Foundation News*, November/December 1984.

"What Have We Learned?" *Foundation News*, July/August 1984.

“Health Care for the Elderly.” *Foundation News*. May/June 1984.

“A Delicate Balance: Board-Staff Relations.” With Teresa J. Odendahl. *Foundation News*. May/June 1983.

“The Grantmaking Process.” With Teresa J. Odendahl. *Foundation News*. September/October 1983. (Reprinted in *Grantsmanship Center News*. November/December 1983.)

“New Studies Reveal Data Important to Philanthropy.” *Foundation News*. March/April 1983.

“Survey of 1982 Compensation and Benefits Finds more Women Foundation Executives.” *Foundation News*. November/December 1982.

“Trustees and CEOs.” *Foundation News*. January/February 1982.

“Grantmaker Response to Shifts in Federal Funding.” *Council Newsletter*. February 1982.

“Genesis of Revised Form 990.” *Foundation News*. July/August, 1981.

“Highlights of Council’s Legislation and Regulations Survey.” *Foundation News*. July/August 1981.

“Brown: Who Shall Inherit the Earth.” *Council Newsletter*. June 1981.

“Personnel Policies: A Must.” *Council Newsletter*. June 1981.

“Council Survey Highlights Foundation Staffing.” *Foundation News*. May/June 1981.

“Council Confirms Williamson’s Report.” *Foundation News*. March/April 1981.

“Tax and Expenditure Limitations.” *Foundation News*. May/June 1980.

Council on Foundations Internal Research Reports: Principal Author

1991 Salary Update

Administering Corporate Giving: A Companion to the 1990 Foundation Management Report

1990 Foundation Management Report

1988 Foundation Management Report

1987 Foundation Compensation Report

1986 Foundation Management Report

1985 Foundation Compensation Report

1984 Foundation Management Report

1982 Compensation and Benefits Report

The Public Support Test: A Survey of 82 Community Foundations. With Lois Roisman. 1982

1980 Compensation Survey

1980 Survey of Employee Benefits and Personnel Policies

1980 Trustee Report

Council on Foundations External Research Projects: Design and Management

Evaluation for Foundations: Concepts, Cases, Guidelines and Resources. Edited by Jan Corey Arnett, Robert Matthews Johnson, and Barbara H. Kehrer. San Francisco: Jossey-Bass. 1993.

America's Wealthy and the Future of Foundations. Edited by Teresa Odendahl. New York: The Foundation Center. 1987.

Managing Foundation Assets: An Analysis of Foundation Investment and Payout Procedures and Performance. Lester Salamon and Kenneth P. Voytek. New York: The Foundation Center. 1989.

Foundation Investment and Payout Performance: An Update. Lester Salamon. Washington D.C.: Council on Foundations. 1991.

Payout Policies and Investment Planning for Foundations: A Structure for Determining a Foundation's Asset Mix. Donald W. Trotter. Washington D.C.: Council on Foundations. 1990.

Business Responsibility Articles and Reports

"Business Responsibility to Society." *May Trends*. Summer 1979.

"Private Enterprise and Public Values." *Society*. March/April 1979.

Business Responsibility to Society: A Report on Five National Panel Discussions. Washington, DC: Council of Better Business Bureaus. 1978.

Planning a Business Responsibility Program. With Lottie Mosher. Washington, DC: Council of Better Business Bureaus. 1978.

Business Responsibility to Society. Seven edited volumes. Washington, DC: Council of Better Business Bureaus. 1978.

Responsibilities of Advertisers to Society.

Business Responsibilities In Product Design and Manufacture.

Disclosure Responsibilities of Business.

Guidelines for Business When Societal Demands Conflict.
Responsibilities of Multinational Corporations, Volumes I, II and III.

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