



# Nonprofit Trends Tracker

*Technical Appendix*

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# Nonprofit Trends Tracker: Technical Appendix

## Data Source

The data in the Nonprofit Trends Tracker come from the [National Survey of Nonprofit Trends and Impacts](#), which is administered annually by the Urban Institute, George Mason University, and American University. It is a nationally representative survey of 501(c)(3) public charities with annual expenses and revenues of \$50,000 or more that primarily receive rather than provide funds and engage in a wide range of activities (hereafter called “nonprofits”). The survey excludes foundations, hospitals, higher education institutions, schools (day cares, preschools, and K–12 schools), churches and other houses of worship, and other nonprofits with unique business models and contexts. The data are reported by the leaders (defined as CEOs, executive directors, or equivalents) of nonprofits that meet the survey criteria and are randomly selected to receive the survey. The full survey methodology, including the specific types of public charities included and excluded from the sample, is available at [https://www.urban.org/sites/default/files/2025-10/Methodology\\_of\\_the\\_National\\_Surveys\\_of\\_Nonprofit\\_Trends\\_and\\_Impacts\\_2024\\_and\\_2025.pdf](https://www.urban.org/sites/default/files/2025-10/Methodology_of_the_National_Surveys_of_Nonprofit_Trends_and_Impacts_2024_and_2025.pdf).

## Methodology

The Nonprofit Trends Tracker aggregates and visualizes 87 metrics derived from the survey years 2024 and onwards of the National Surveys of Nonprofit Trends and Impacts. While the survey has been fielded annually since 2021, the Nonprofit Trends Tracker data begin for survey year 2024 because that is when the survey sample was expanded to capture state-level representative findings for select states. Seventy metrics have data for both years, 6 metrics only have data for 2024, and 11 metrics only have data for 2025. Data for each metric are further disaggregated by organizational size and sector, geographic region, urban/rural designation, and state. Because these data have been weighted to account for the sample design and nonresponse and to ensure they are representative, reliability does not depend on the number of responses in the same way it does for convenience surveys.

Continuous metrics, which are precise quantitative measures, such as annual income, are aggregated by computing the weighted median of survey responses, and categorical metrics, which are

generally selected from a preselected set of options, such as “Yes,” “No,” or “Not Applicable,” are aggregated by computing either the weighted percentage, for raw values, or the weighted average, for percentage values, of each response.

A metric is only displayed when it contains at least 25 weighted survey responses, which is the number needed to ensure the anonymity of survey respondents. For example, if the weighted number of responses for “Estimated median total revenue nonprofits reported” in a state is less than 25, the chart will display the text, “Insufficient data to display chart.” For metrics disaggregated into categorical responses, such as “Percentage of nonprofits reporting a change in their overall expenses,” the weighted sum includes all responses: “decrease,” “no change,” “increase,” and “unsure..” Therefore, the weighted sum for each response does not need to be 25. Instead, the weighted sums for all responses should be at least 25.

The one exception to this exclusion criterion is when “Compare by” and “Size” or “Rural/Urban” is selected. Charts are only displayed if every disaggregation has at least 25 responses. For example, if there are 200 “Urban” responses but only 12 “Rural” responses, the entire visualization will be replaced with the text, “Insufficient data to display chart.”

In addition, several states were excluded from the tracker for survey years 2024 and 2025 because of insufficient responses. See table A.1 for the states that had enough responses to produce representative estimates in each year.

**TABLE A.1**  
**State-Level Breakdowns in the Nonprofit Trends Tracker, by Year**

State	Included in the tracker for survey year 2024?	Included in the tracker for survey year 2025?
AK	No	No
AL	Yes	Yes
AR	Yes	Yes
AZ	Yes	Yes
CA	Yes	Yes
CO	Yes	Yes
CT	No	No
DC	No	No
DE	No	No
FL	Yes	Yes
GA	Yes	No
HI	No	No
IA	No	No
ID	Yes	Yes
IL	Yes	Yes
IN	Yes	No
KS	No	No

State	Included in the tracker for survey year 2024?	Included in the tracker for survey year 2025?
KY	Yes	Yes
LA	Yes	No
MA	Yes	Yes
MD	Yes	No
ME	No	No
MI	Yes	Yes
MN	Yes	Yes
MO	Yes	No
MS	Yes	No
MT	Yes	Yes
NC	Yes	Yes
ND	No	No
NE	No	No
NH	No	No
NJ	No	No
NM	Yes	Yes
NV	Yes	No
NY	Yes	Yes
OH	Yes	Yes
OK	Yes	Yes
OR	Yes	No
PA	Yes	Yes
RI	No	No
SC	No	No
SD	No	No
TN	Yes	Yes
TX	Yes	Yes
UT	Yes	Yes
VA	Yes	Yes
VT	No	No
WA	Yes	Yes
WI	Yes	No
WV	No	No
WY	No	No

## General Definitions

**Region:** Each nonprofit in the sample is sorted into a region and categorized as urban or rural based on its address in the June 2024 Internal Revenue Service (IRS) Exempt Organizations Business Master File.

**Survey year:** “Survey year” refers to the year when the survey was administered to nonprofit leaders, though the survey also asks questions about periods outside the survey year. The time frame for each metric is in the chart title. When no time frame is given, the metric reflects the survey year.

**Size:** “Size of annual expenses” is based on nonprofits’ total annual expenses as reported on the most recently available IRS Form 990 (from 2020 to 2022).

**Sector:** We define nonprofit subsectors using organizations’ National Taxonomy of Exempt Entities codes, as listed on the June 2024 IRS Exempt Organizations Business Master File. Note that the “education” subsector excludes higher education institutions and schools, and the “health” subsector excludes hospitals.

**Rural/urban:** Regions and urban or rural designations are defined by the [US Census Bureau](#).

**Estimate:** Metrics that include “estimate” reflect survey questions for which nonprofits are offered the option to respond with an estimate.

## Chart Definitions

This section lists the availability and methodology for each chart in the dashboard. Charts are grouped according to their categories in the dashboard.

### Fiscal Health

#### *Estimated median total revenue nonprofits reported in [Year]*

- **Availability:** 2024, 2025
- **Methodology:** A weighted median was computed for respondents with non-negative total revenue values.

#### *Estimated median total expenses nonprofits reported in [Year]*

- **Availability:** 2025
- **Methodology:** A weighted median was computed for respondents with non-negative total expense values.

#### *Average percentage of total expenses nonprofits reported having cash reserves at the start of January*

- **Availability:** 2025

- **Methodology:** For each respondent, the amount of unrestricted liquid assets in reserve was first divided by total expenses. Next, the weighted average of this percentage was computed for all survey respondents.

***Percentage of nonprofits that reported having cash reserves at the start of January***

- **Availability:** 2024, 2025
- **Methodology:** The weighted percentage of "yes" responses was calculated by taking the sum of the survey weights for all respondents who answered "yes" and dividing it by the sum of the survey weights for all respondents who provided a usable response ("yes," "no," or "unsure").

***Percentage of nonprofits that report they drew on cash reserves in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted percentage of "yes" responses was calculated by taking the sum of the survey weights for all respondents who answered "yes" and dividing it by the sum of the survey weights for all respondents who provided a usable response ("yes," "no," or "unsure").

***Percentage of nonprofits reporting a change in their overall expenses between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: "increase" (originally split into "moderate increase" and "significant increase"), "no change," "decrease" (originally split into "moderate decrease" and "significant decrease"), and "unsure." The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting a change in salaries and wages for their existing staff between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: "increase" (originally split into "moderate increase" and "significant increase"), "no change," "decrease" (originally split into "moderate decrease" and "significant decrease"), and "unsure." The

weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting a change in their expenditures on health, retirement, and other benefits for existing staff between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting a change in their expenditures on rents, mortgages, and building or occupancy costs between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting a change in their expenditures on digital- and technology-related costs between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

## Communities Served

### ***Percentage of nonprofits that reported operating or providing services locally, in multiple local areas, or regionally within a state in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who reported providing services locally, in multiple local areas, or regionally within a state (i.e., ticked at least one of these categories) was divided by the weighted sum of respondents providing valid responses to all these questions.

### ***Percentage of nonprofits that reported operating or providing services statewide in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who reported providing services statewide was divided by the weighted sum of all valid responses to this question.

### ***Percentage of nonprofits that reported operating or providing services in multiple states or regionally across multiple states in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who reported providing services in multiple states across the country or regionally across more than one state (i.e., ticked at least one of these categories) was divided by the weighted sum of respondents providing valid responses to both these questions.

### ***Percentage of nonprofits that reported operating or providing services nationally in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who reported providing services nationally was divided by the weighted sum of all valid responses to this question.

### ***Percentage of nonprofits that reported operating or providing services internationally in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who reported providing services internationally was divided by the weighted sum of all valid responses to this question.

***Percentage of nonprofits that reported some or all of their programs focused on serving people living below the federal poverty level in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that families or individuals with incomes below the federal poverty level were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving people with physical or cognitive disabilities in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that individuals with physical or cognitive disabilities were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving veterans in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that veterans were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving LGBTQ people in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that individuals identifying as LGBTQ were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving immigrant individuals and families in [Year]***

- **Availability:** 2024, 2025

- **Methodology:** The weighted sum of respondents who indicated that foreign-born individuals or families were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question

***Percentage of nonprofits that reported some or all of their programs focused on serving Latinx/Hispanic populations in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that people of Latinx, Hispanic, or Spanish origin were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving Black/African American populations in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that Black or African American people were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving Indigenous/Native American and Native Alaskan populations in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that people identifying as Indigenous, Native American, or Native Alaskan were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving Asian populations in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that people identifying as Asian were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving men and boys in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that men/boys were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving women and girls in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that women/girls were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving nonbinary people in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that people identifying as nonbinary were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving children and youth up to age 18 in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that children and youth (up to 18 years old) were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving young adults ages 19 to 24 in [Year]***

- **Availability:** 2024, 2025

- **Methodology:** The weighted sum of respondents who indicated that young adults ages 19 to 24 were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving adults ages 25 to 64 in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that adults ages 25 to 64 were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported some or all of their programs focused on serving seniors (ages 65 and older) in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated that adults 65 and older were either a “primary group we serve” or “secondary group we serve” is divided by the weighted sum of all valid responses to the question.

## **Programming**

***Percentage of nonprofits able to meet demand for their services in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who indicated having no people on the waitlist for services or selected “not applicable” and provided a nonmissing positive number for the number of people served is divided by the weighted sum of all valid responses to both questions.

***Percentage of nonprofits that reported pausing or suspending services in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted percentage of “yes” responses was calculated by taking the sum of the survey weights for all respondents who answered “yes” and dividing it by the sum of

the survey weights for all respondents who provided a usable response (“yes,” “no,” or “unsure”).

***Reported change in the total number of people nonprofits served between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Reported change in the total number of programs nonprofits offered between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting anticipating a change in demand for their services in the 12 months following the survey [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents who selected either “increase,” “stay the same,” or “decrease” is divided by the weighted sum of all valid responses to the survey question.

## **Sources of Revenue**

***Estimated percentage of revenue the average nonprofit reported receiving from individual donations in [Year]***

- **Availability:** 2025

- **Methodology:** The percentage of revenue received from donations from individuals is first computed for each respondent with usable responses (i.e., non-negative and nonmissing) before calculating the weighted average for all survey respondents.

***Estimated percentage of nonprofits that reported a change in funding from individual donations below \$250 from [Year] to [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Estimated percentage of nonprofits that reported a change in funding from individual donations of \$250 and above from [Year] to [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Estimated percentage of revenue the average nonprofit reported receiving from donor-advised funds in [Year]***

- **Availability:** 2025
- **Methodology:** The weighted average of the percentage of total revenue received from grants from donor-advised funds reported by each respondent was computed. Missing and negative responses were excluded.

***Estimated percentage of revenue the average nonprofit reported receiving from private foundations in [Year]***

- **Availability:** 2025

- **Methodology:** The weighted average of the percentage of total revenue received from grants from private foundations reported by each respondent was computed. Missing and negative responses were excluded.

***Estimated percentage of revenue the average nonprofit reported receiving from corporate foundations or giving programs in [Year]***

- **Availability:** 2025
- **Methodology:** The weighted average of the percentage of total revenue received from grants from corporate foundations or giving programs reported by each respondent was computed. Missing and negative responses were excluded.

***Percentage of revenue the average nonprofit reported receiving from federal, state, local, and tribal governments in [Year]***

- **Availability:** 2025
- **Methodology:** The weighted average of the percentage of total revenue received from government funding (including grants, contracts, fee-for-service payments, loans, Medicare/Medicaid, and other government sources, including at the federal, state, and local levels and from tribal governments) reported by each respondent was computed. Missing and negative responses were excluded.

***Estimated percentage of revenue the average nonprofit reported receiving from earned revenue in [Year]***

- **Availability:** 2025
- **Methodology:** The weighted average of the percentage of total revenue received from earned revenue (fees-for-services from self-paying participants, not from government) reported by each respondent was computed. Missing and negative responses were excluded.

***Percentage of nonprofits that reported receiving funding from donor-advised funds in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated they “received” grants from donor-advised funds was divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported receiving grants from private foundations in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated they “received” grants from private foundations was divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported receiving grants from corporate foundations or giving programs in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated they “received” grants from corporate foundations or giving programs was divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported receiving grants from community foundations in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated they “received” grants from community foundations (not including donor-advised funds) was divided by the weighted sum of all valid responses to the question.

***Percentage of nonprofits that reported a change in the value of grants received from donor-advised funds between [Year] and [Year]***

- **Availability:** 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting a change in the value of grants received from private foundations between [Year] and [Year]***

- **Availability:** 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease”

(originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits that reported a change in the value of grants received from corporate foundations and giving programs between [Year] and [Year]***

- **Availability:** 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting a change in the total dollar amount of earned revenue they received between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

***Percentage of nonprofits reporting a change in the total dollar amount of earned revenue they received between [Year] and [Year]***

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

## Fiscal Health

### *Percentage of nonprofits that reported a change in their fundraising expenditures between [Year] and [Year]*

- **Availability:** 2024, 2025
- **Methodology:** Survey responses were converted from six categories to four: “increase” (originally split into “moderate increase” and “significant increase”), “no change,” “decrease” (originally split into “moderate decrease” and “significant decrease”), and “unsure.” The weighted sum of responses in each category was divided by the weighted sum of responses in all categories.

## Workers and board members

### *Percentage of nonprofits that reported having paid staff who are women in [Year]*

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1–10%,” “11–20%,” “21–30%,” “31–40%,” “41–50%,” “51–60%,” “61–70%,” “71–80%,” “81–90%,” “91–99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

### *Median number of regular volunteers nonprofits reported having in [Year]*

- **Availability:** 2024, 2025
- **Methodology:** The weighted median of all usable responses (non-negative and nonmissing values) reported by respondents. Nonprofits that indicated that providing a number was “not applicable” to them in a separate question were assigned a value of 0.

### *Median number of episodic volunteers nonprofits reported having in [Year]*

- **Availability:** 2024, 2025
- **Methodology:** The weighted median of all usable responses (non-negative and nonmissing values) reported by respondents. Nonprofits who indicated that providing a number was “not applicable” to them in a separate question were assigned a value of 0.

### *Percentage of nonprofits that reported women served on their board of directors in [Year]*

- **Availability:** 2024, 2025

- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1-10%,” “11-20%,” “21-30%,” “31-40%,” “41-50%,” “51-60%,” “61-70%,” “71-80%,” “81-90%,” “91-99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported LGBTQ people served on their board of directors in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1-10%,” “11-20%,” “21-30%,” “31-40%,” “41-50%,” “51-60%,” “61-70%,” “71-80%,” “81-90%,” “91-99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported people with disabilities served on their board of directors in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1-10%,” “11-20%,” “21-30%,” “31-40%,” “41-50%,” “51-60%,” “61-70%,” “71-80%,” “81-90%,” “91-99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported people under age 35 served on their board of directors in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1-10%,” “11-20%,” “21-30%,” “31-40%,” “41-50%,” “51-60%,” “61-70%,” “71-80%,” “81-90%,” “91-99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported having people who receive or have received their services on their board of directors in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1-10%,” “11-20%,” “21-30%,” “31-40%,” “41-50%,” “51-60%,” “61-70%,” “71-80%,” “81-90%,” “91-99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported having paid staff who are people of color in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1–10%,” “11–20%,” “21–30%,” “31–40%,” “41–50%,” “51–60%,” “61–70%,” “71–80%,” “81–90%,” “91–99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported having paid staff who are LGBTQ in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1–10%,” “11–20%,” “21–30%,” “31–40%,” “41–50%,” “51–60%,” “61–70%,” “71–80%,” “81–90%,” “91–99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported having paid staff who have a disability in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1–10%,” “11–20%,” “21–30%,” “31–40%,” “41–50%,” “51–60%,” “61–70%,” “71–80%,” “81–90%,” “91–99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported having paid staff under age 35 in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1–10%,” “11–20%,” “21–30%,” “31–40%,” “41–50%,” “51–60%,” “61–70%,” “71–80%,” “81–90%,” “91–99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported having paid staff who receive or have received their services in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1–10%,” “11–20%,” “21–30%,” “31–40%,” “41–50%,” “51–60%,” “61–70%,” “71–80%,” “81–90%,” “91–99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Median estimated number of members nonprofits reported having on their board of directors in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted median of all usable responses (non-negative and nonmissing values) reported by respondents. Nonprofits that indicated that providing a number was “not applicable” to them in a separate question were assigned a value of 0.

***Percentage of nonprofits that reported people of color served on their board of directors in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each usable category (“0%,” “1–10%,” “11–20%,” “21–30%,” “31–40%,” “41–50%,” “51–60%,” “61–70%,” “71–80%,” “81–90%,” “91–99%,” “100%”), was divided by the weighted sum of responses belonging to all categories.

***Percentage of nonprofits that reported their CEO is a person of color in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that selected “Asian/Pacific Islander,” “Black/African American,” “Latinx/Hispanic,” “Native American/American Indian,” “Multiracial,” or “Other” was divided by the weighted sum of valid responses belonging to all categories (i.e., all earlier categories plus “White”).

***Percentage of nonprofits that reported their CEO is LGBTQ in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated their CEO is a member of the LGBTQ+ community (i.e., answered “yes”) was divided by the weighted sum of all valid responses. This includes all respondents who answered “unsure”

***Percentage of nonprofits that reported their CEO has a disability in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated their CEO is a person with a disability (i.e., answered “yes”) was divided by the weighted sum of all valid responses. This includes all respondents who answered “unsure.”

***Percentage of nonprofits that reported their CEO is under 35 in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated their CEO is either “18–24” or “25–34” was divided by the weighted sum of all valid responses. This includes all respondents who answered “unsure.”

***Percentage of nonprofits that reported the chair of their board of directors is a person of color in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that selected “Asian/Pacific Islander,” “Black/African American,” “Latinx/Hispanic,” “Native American/American Indian,” “Multiracial,” or “Other” was divided by the weighted sum of valid responses belonging to all categories (i.e., all earlier categories plus “White”).

***Percentage of nonprofits that reported the chair of their board of directors is LGBTQ in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated the chair of their board of directors is a member of the LGBTQ+ community (i.e., answered “yes”) was divided by the weighted sum of all valid responses. This includes all respondents who answered “unsure.”

***Percentage of nonprofits that reported the chair of their board of directors has a disability in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated the chair of their board of directors is a person with a disability (i.e., answered “yes”) was divided by the weighted sum of all valid responses. This includes all respondents who answered “unsure.”

***Percentage of nonprofits that reported the chair of their board of directors is under 35 in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated the chair of their board of directors is either “18–24” or “25–34” was divided by the weighted sum of all valid responses. This includes all respondents who answered “unsure.”

### ***Percentage of nonprofits that reported having full-time staff in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each category (“0,” “1,” “2–9,” “10–49,” “50+”) was divided by the weighted sum of responses belonging to all categories. Respondents who indicated this question was “not applicable” to them in a separate question were assigned a value of “0.”

### ***Percentage of nonprofits that reported having part-time staff in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses in each category (“0,” “1,” “2–9,” “10–49,” “50+”), was divided by the weighted sum of responses belonging to all categories. Respondents who indicated this question was “not applicable” to them in a separate question were assigned a value of “0.”

### ***Percentage of nonprofits that reported their CEO is a man in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated their CEO is a man (i.e., answered “yes”) divided by the weighted sum of all “yes” and “no” responses.

### ***Percentage of nonprofits that reported their CEO is a woman in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated their CEO is a woman (i.e., answered “yes”) divided by the weighted sum of all “yes” and “no” responses

### ***Percentage of nonprofits that reported their CEO is nonbinary in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated their CEO is gender nonconforming/nonbinary (i.e., answered “yes”) divided by the weighted sum of all “yes” and “no” responses.

### ***Percentage of nonprofits that reported the chair of their board of directors is a man in [Year]***

- **Availability:** 2024, 2025

- **Methodology:** The weighted sum of respondents that indicated the chair of their board of directors is a man (i.e., answered “yes”) divided by the weighted sum of all “yes” and “no” responses.

***Percentage of nonprofits that reported the chair of their board of directors is a woman in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of respondents that indicated the chair of their board of directors is a woman (i.e., answered “yes”) divided by the weighted sum of all “yes” and “no” responses.

***Percentage of nonprofits that reported the chair of their board of directors is nonbinary in [Year]***

- **Availability:** 2024, 2025
- **Methodology:** The weighted sum of responses that indicated the chair of their board of directors is gender nonconforming/nonbinary (i.e., answered “yes”) divided by the weighted sum of all “yes” and “no” responses.

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