#### HOUSING FINANCE POLICY CENTER



### A MONTHLY CHARTBOOK

January 2024



#### ABOUT THE CHARTBOOK

The Housing Finance Policy Center's (HFPC) mission is to produce analyses and ideas that promote sound public policy, efficient markets, and access to economic opportunity in the area of housing finance. At A Glance, a monthly chartbook and data source for policymakers, academics, journalists, and others interested in the government's role in mortgage markets, is at the heart of this mission.

We welcome feedback from our readers on how we can make At A Glance a more useful publication. Please email any comments or questions to <a href="mailto:ataglance@urban.org">ataglance@urban.org</a>.

To receive regular updates from the Housing Finance Policy Center, please visit <u>here</u> to sign up for our bi-weekly newsletter.

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# Findings from the 2022 Survey of Consumer Finances

The housing market experienced an unprecedented growth in house prices during the Covid-19 pandemic (page 24). For the January 2024 Chartbook Special Feature, we use the triennial Survey of Consumer Finances to explore changes in income and net worth by housing tenure, race and ethnicity, and age from 2019 to 2022.

# Homeowners and renters experienced similar gains in wealth and income during the Covid-19 pandemic

From 2019 to 2022, the inflation adjusted median household income for homeowners increased by 4.8 percent to \$94.0 thousand whereas renters' median household income grew by 3.1 percent to \$42.6 thousand (page 38).

After adjusting for inflation, homeowners' median net worth increased by 35 percent or \$102.3 thousand. Counterintuitively, Renters' median net worth increased at a greater rate of 42 percent or \$3 thousand (page 39). While homeowners' gains were due to a 44 percent increase in median housing equity. Renters' gains were likely due to the federal CARES stimulus checks, which provided \$3,400 in direct financial aid to families of 4 earning less than \$150,000 annually.

#### Housing equity reached an all-time high

Unlike the build-up to the 2008 housing financial crisis, housing equity grew faster during the Covid-19 pandemic than mortgage debt. Homeowners' median housing equity was higher in 2022 than the previous peak in 2007 after adjusting for inflation (page 40). At the same time, median mortgage debt was lower than the 2007 peak. These trends hold for each racial and ethnic group.

The median value of all owner-occupied homes was 3.4 times the median family income of homeowners in 2022, this is a series high for this ratio since the beginning of the SCF in 1989. The previous series high was 3.2 in 2007. This ratio is highest for Latine homeowners with median home value 3.9 times median annual income.

### Inequalities persist by race and ethnicity in housing equity and mortgage debt

Housing equity is an important source of net worth for all borrowers, constituting 50.2 percent of overall homeowner net worth. However, it is a higher share of net worth for the median Latine and Black homeowner at 65.7 and 60.2 percent respectively, than the median White homeowner at 46.5 percent. Mortgage debt has declined over time but is still a large part of total debt. The numbers differ by race/ethnicity; it is 85.8 percent of total debt held by the median Latine homeowner, 72.9 percent of the median white homeowner's debt and only 68.9 percent of the median Black homeowner s debt. In dollar values, the median white homeowner has \$83.4 thousand more in housing equity and \$6.2 thousand less in mortgage debt than the median Black homeowner (page 40).

### Homeownership is less affordable for older homeowners than in previous years

Data from 2022 shows the share of older homeowners, those 75 years or above, with a mortgage and mortgage debt for the same group has been increasing, constraining homeownership affordability for older households. The share of older homeowners with a mortgage rose rapidly from 13 percent in 2007 to 25 percent in the next survey year and has been trending upward since, reaching 30 percent in 2022 (page 41). Not only is the share of older homeowners (75+) with a mortgage risen, but the median mortgage debt, after adjusting for inflation has risen as well, from 71.5 thousand in 2007 to 106.8 thousand today. The median mortgage debt is higher now than the 2007 peak for three age groups—35-44, 45-54 and 75+, with the largest increases in the latter two groups. In 2022, the median mortgage debt owed by homeowners 75 years or older with a mortgage was 1.6 times the median income for the same group, this is higher than the same ratio for homeowners 35-74 years.

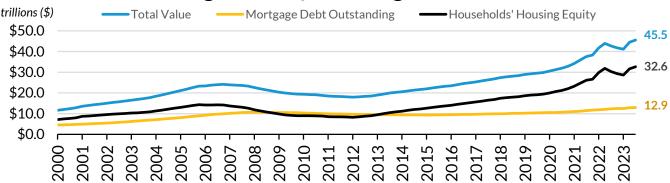
#### Inside this Issue

- Agency gross issuance in 2023 was 38.0% lower than in 2022; net issuance was 47.5% lower (page 34)
- Even with the recent decline in interest rates, the share of outstanding mortgages with a rate of 3.5 percent or less had declined by only 6.6 percentage points, from a high of 54.9 percent in April 2022 to 48.3 percent in December 2023 (page 9)
- With the recent decline in interest rates, mortgage affordability has improved slightly, but still remains close to the worst level since the inception of the series in 2002 (page 23)

# OVERVIEW MARKET SIZE OVERVIEW

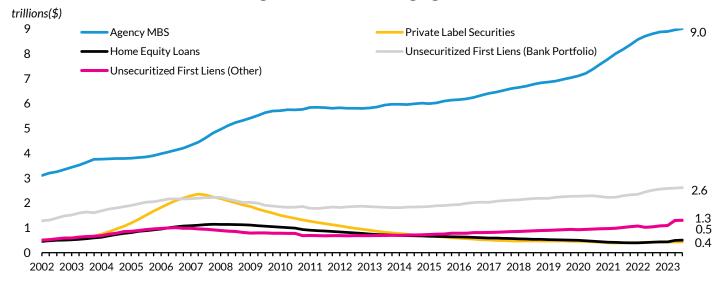
In the third quarter of 2023, the total value of the housing market owned by households increased by 2.3 percent to \$45.5 trillion, a series high and driven by a 3.1 percent increase in households' housing equity to \$32.6 trillion. Outstanding mortgage debt owed by households rose by 0.6 percent over the quarter to \$12.9 trillion. Despite a small decline over the fourth quarter of 2022 and first quarter of 2023, the total housing market value owned by households in the third quarter of 2023 is 88.7 percent above its fourth quarter of 2006 peak. The strong growth in market value of homes owned by households largely reflects households' housing equity, which more than doubled over this time period, rising by 129.8 percent. Outstanding mortgage debt owed by households expanded by 30.0% percent during the same time. In the third quarter of 2023, agency MBS accounted for 65.1 percent (\$9.0 trillion) of total mortgage debt outstanding while private-label securities made up 3.1 percent (0.43 trillion) and home equity loans made up 3.6 percent (0.49 trillion). Unsecuritized first liens, both Bank Portfolio and Other, comprise the remaining 28.2 percent (\$3.9 trillion) with Banks making up 18.9 percent (\$2.6 trillion), and Other accounting for 9.4 percent (\$1.29 trillion). Of Other, credit unions account for 4.2 percent (\$0.57 trillion), and other non-depositories accounted for 5.2 percent (\$0.72 trillion) of the total (not shown).

#### Value of the US Single Family Housing Market



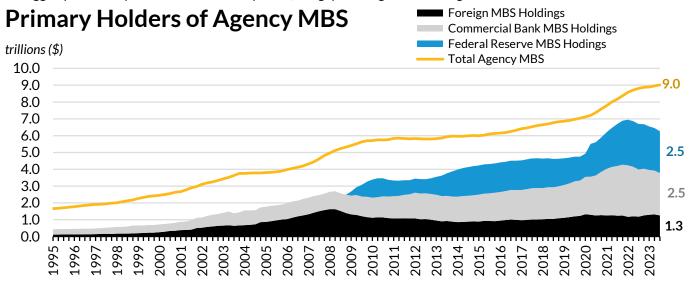
**Sources:** Financial Accounts of the United States, Table B.101 and Urban Institute. Last updated December 2023. **Note:** Single family includes 1-4 family owner-occupied mortgages.

#### Composition of the US Single Family Mortgage Market



### MARKET SIZE OVERVIEW

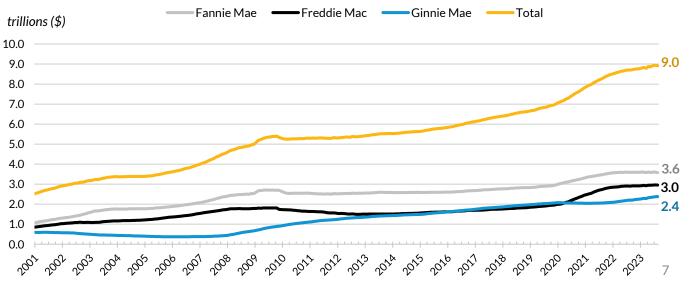
The three largest holders of the \$9.0 trillion in outstanding agency MBS are commercial banks (\$2.5 trillion), the Federal Reserve (\$2.5 trillion) and foreign investors (\$1.26 trillion). The foreign investor holdings includes both sovereign as well as private holdings. Commercial banks and the Federal Reserve have both had noticeable reductions in their holdings over the past year. From Q3 2022 to Q3 2023 commercial banks holdings are down by 10 percent while Federal Reserve holdings are down by 8 percent. By the end of Q4 2023, outstanding securities in the agency market totaled \$9.0 trillion according to loan-level data, 40.3 percent (\$3.6 trillion) of which was Fannie Mae, 33.2 percent (\$3.0 trillion) Freddie Mac, and 26.5 percent (\$2.4 trillion) Ginnie Mae. After closing the gap in securitized volume with Freddie Mac in the aftermath of the Great Recession, Ginnie securitized volumes have lagged particularly over the 2020-2022 period; the gap has begun to close again in 2023.



**Sources**: Financial Accounts of the United States (table L.211), Board of Governors of the Federal Reserve System, Federal Deposit Insurance Corporation, Moody's Analytics and Urban Institute Calculations. Last updated January 2023.

**Note:** A small amount (roughly 5%) of foreign MBS holdings is agency debentures. Holders not shown: Households, nonfinancial business, federal, state and local governments, insurance companies, pension and retirement funds, money market and mutual funds, REITs, ABS issuers, brokers, and holding companies.

#### **Agency Mortgage-Backed Securities**



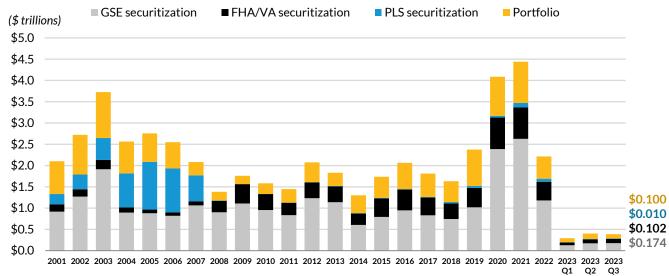
Sources: eMBS and Urban Institute.

December 2023

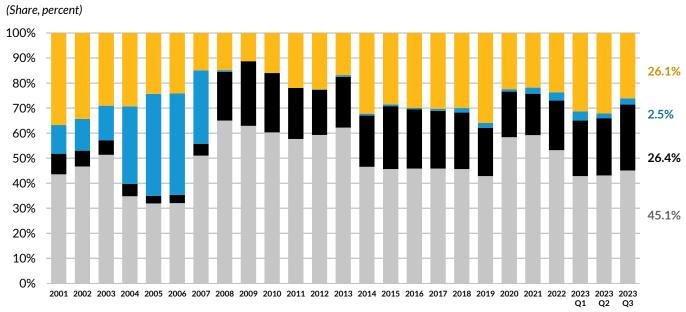
# ORIGINATION VOLUME AND COMPOSITION

#### First Lien Origination Volume

Amid rising interest rates, mortgage origination volume totaled \$385 billion in the third quarter of 2023, versus \$505 billion for Q3 2022. The decline in originations largely reflects fewer refinance loans. The GSE share was lower in Q3 2023 at 45.1 percent, compared to 49.7 percent in Q3 2022. And portfolio originations made up 26.1 percent of total volume in Q3 2023, down slightly from 26.4 percent in Q3 2022. The PLS share was 2.5 percent in Q3 2023, up from 2.3 percent in Q3 2022 and the FHA/VA share in Q3 2023 stood at 26.4 percent, up from 21.6 percent in Q3 2022. However, while the shares of PLS and FHA/VA originations rose year-over-year, origination volume in each of these segments fell over the same period.



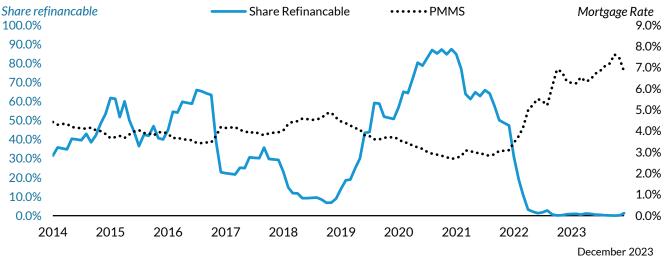
Sources: Inside Mortgage Finance and Urban Institute. Last updated November 2023.



### REFINANCABLE MORTGAGES

After peaking at 4.87 percent in November 2018, mortgage rates began to decline, falling to 2.68 percent in December 2020. Amid falling mortgage rates, the share of agency loans considered refinancable rose from 6.8 percent in October 2018 to 87.4 percent in December 2020. Lower mortgage rates contributed to a burst in refinancings over 2020, 2021 and the first four months of 2022. The share of agency mortgages with a rate less than 3.5 percent expanded significantly, from 11.0 percent in December 2019 to 54.9 percent in April 2022. As mortgage rates rose over 2022 and 2023, the share of agency mortgages considered refinancable plummeted to 3.21 percent in April 2022 and remains low at 1.32 percent in December 2023. Higher mortgage rates helped reduce both refinancability, with many current borrowers having already refinanced into lower rates, and homebuyer affordability. Reduced affordability largely reflects higher mortgage payments and low housing inventory as current homeowners are disincentivized to sell and give up their low-rate mortgages. Amid higher rates, the share of outstanding mortgage volume with a rate of 3.5 percent or less has declined by only 6.6 percentage points from a high of 54.9 percent in April 2022 to 48.3 percent in December 2023.

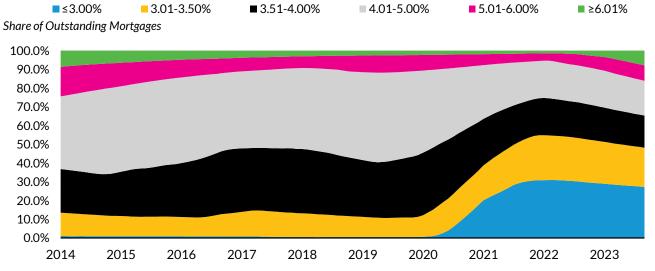
#### Refinancable Share of Agency Loans



Source: eMBS, Freddie Mac and Urban Institute Calculations

**Note:** Loans are counted as refinancable if the note rate is at least 50 basis points over the mortgage rate reported by Freddie Mac's Primary Mortgage Market Survey.

#### Outstanding Agency Mortgage Volume by Interest Rate



Source: eMBS, Freddie Mac and Urban Institute Calculations.

December 2023

# PRODUCT COMPOSITION AND REFINANCE SHARE

The adjustable-rate share of weekly mortgage applications varied widely in the 1990s and the early to mid-2000s, ranging from a low of 5 percent to a high of over 35 percent. From 2009 to early 2022, the ARM share remained very low, generally between 5 to 8 percent, as ultra-low rates persisted, and product risk was wrung out of the market following the housing bust. However, with rates rising substantially in 2022 and affordability worsening, the ARM share increased from 3.1 percent in the week ending January 7, 2022, to 12.8 percent as of the week ending October 14, 2022. After subsiding to 5.9 percent by July 21, 2023, the ARM share began another ascent peaking at 10.7 percent, but has since declined to 5.9 percent as of January 12, 2024, within its 2009-2018 range.

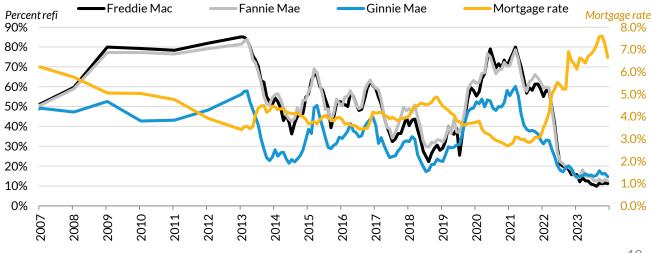
#### Adjustable-Rate Mortgage Share of Applications



**Source**: Mortgage Bankers Association (MBA) Weekly Mortgage Applications Survey. **Note**: Includes purchase and refinance applications. Data updated through January 12, 2023.

#### Percent Refi at Issuance

Despite some monthly variation, from late 2018-though March 2021 the percent refi at issuance (refi share) generally increased for both the GSEs and for Ginnie Mae as interest rates dropped. Refinance originations reflect mortgage rates from 6-8 weeks earlier. Since April 2021, and in reaction to higher interest rates, the refi share has declined significantly. In December 2023, the Fannie Mae refi share decreased to 12.0 percent, the Freddie Mac refi share was 11.2 percent, and the Ginnie Mae share was 14.7 percent. The refi share across the GSEs has declined much more than Ginnie Mae's as rates increased in 2022 and 2023. This has led to a rare reversal, where the Ginnie Mae refi share now exceeding that of the GSEs.



Sources: eMBS and Urban Institute.

**Note**: Based on at-issuance balance. Figure based on data from December 2023.

### **CASH-OUT REFINANCES**

When mortgage rates are low, the share of cash-out refinances tends to be relatively smaller, as rate/term refinancing allows borrowers to save money by taking advantage of lower rates. But when rates are high, the cash-out refinance share is higher since the rate reduction incentive is gone and the only reason to refinance is to take out equity. The cash-out share of refinances generally declined in 2020, reaching 25 percent in September 2020 due to increased rate refinances amidst historically low rates. With rates rising dramatically and the bulk of rate-refinance activity behind us, the cash-out share increased to 84.8 percent as of January 2023 and is now trending between 70 and 80 percent. While the cash-out share of total refis remains elevated, the absolute volume of cash-out refinances is low. However, the cash-out refi volume of total originations for Fannie Mae and Freddie Mac lags that of FHA. While cash-out refinances may not be the optimal vehicle for home equity extraction, it may be the only way for lower credit borrowers to extract cash from their homes.

#### **Cash-out Share of Conventional Refinances**



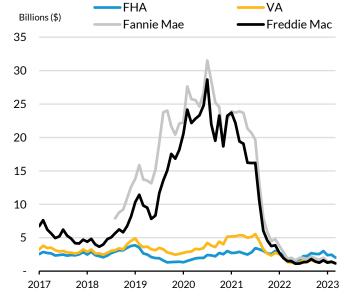
Sources: Freddie Mac, eMBS and Urban Institute.

**Note**: The cash-out share for conventional market is calculated using Freddie Mac's quarterly refinance statistics from 1995 to 2013. Post 2013 it is calculated monthly using eMBS. Data as of December 2023.

#### **Cash-out Refi Share of All Originations**

#### Fannie Mae Freddie Mac 40% 35% 30% 25% 20% 15% 10% 5% 0% 2017 2018 2019 2020 2021 2022 2023

#### **Cash-out Refinance Volume by Agency**



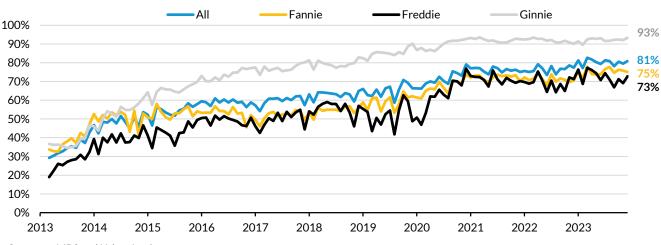
**Sources:** eMBS and Urban Institute

Note: Data as of November 2023. Fannie Mae started reporting cash-out volume in 2018.

# AGENCY NONBANK ORIGINATION SHARE

The nonbank share for agency originations has been rising steadily since 2013, standing at 81 percent in December 2023. The Ginnie Mae nonbank share has been consistently higher than the GSEs, standing at 93 percent in December 2023. Fannie and Freddie had nonbank shares of 75 and 73 percent, respectively, in December 2023. Overall, the nonbank share of refis was similar to its share of purchase loans. However, the nonbank share of Ginnie refi loans exceeded its share of Ginnie purchase loans. Conversely, the nonbank share of purchase loans across the GSEs exceeded the nonbank share of GSE refi loans.

#### Nonbank Origination Share: All Loans



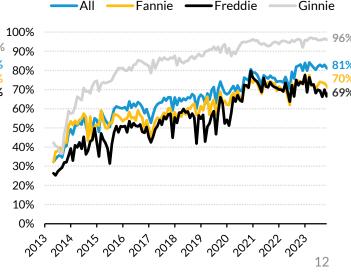
Sources: eMBS and Urban Institute.

Sources: eMBS and Urban Institute.

# Nonbank Origination Share: Purchase Loans

# All Fannie Freddie Ginnie 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0%

# Nonbank Origination Share: Refi Loans

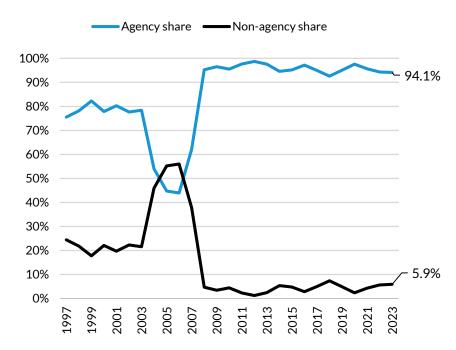


**Sources**: eMBS and Urban Institute.

# SECURITIZATION VOLUME AND COMPOSITION

#### Agency/Non-Agency Share of Residential MBS Issuance

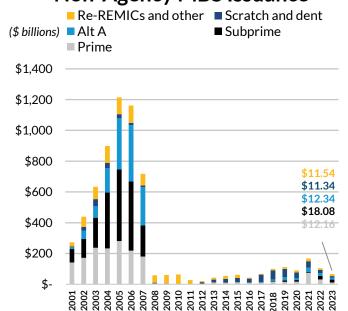
Since 2008, the agency and non-agency shares of residential MBS issuance have been oscillating within range. The nonagency share of mortgage securitizations increased gradually from 1.2 percent in 2012 to 7.4 percent in 2018. In 2020, the non-agency share dropped to 2.41 percent, reflecting increased agency refinances and less non-agency production due to COVID-19. The nonagency share more than doubled to 5.9 percent by December 2023. In Q4 2023, non-agency issuance reached \$13.8 billion, a decrease relative to the \$18.1 billion in O3, but an increase from \$7.3 billion in Q4 2022. Full year non-agency issuance for 2023 was \$65.5 billion, far below the 2022 level of \$103.9 billion. Non-agency securitization totaled \$3.0 billion in November 2023, a significant decrease from October 2023, when it stood at \$6.3 billion.



Sources: Inside Mortgage Finance and Urban Institute.

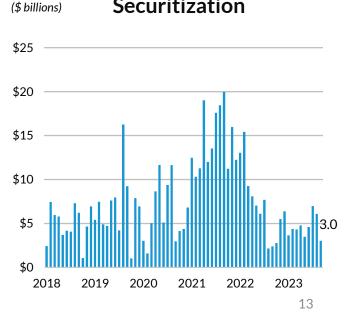
Note: Based on data from December 2023. Monthly non-agency volume is subject to revision.

#### Non-Agency MBS Issuance



**Sources**: Inside Mortgage Finance and Urban Institute. **Note**: Data through January 2024.

# Monthly Non-Agency Securitization

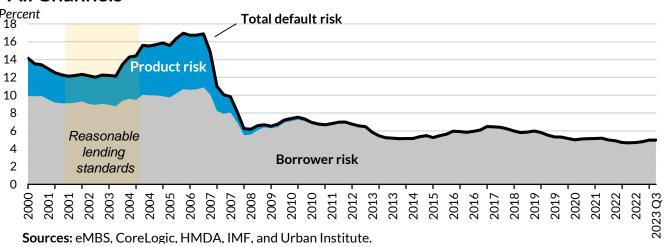


Sources: Inside Mortgage Finance and Urban Institute.

### **CREDIT BOX HOUSING CREDIT AVAILABILITY INDEX**

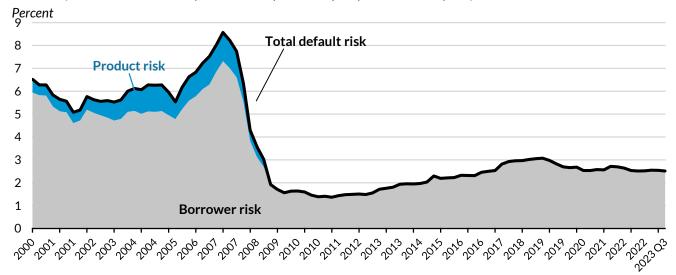
The Urban Institute's Housing Credit Availability Index (HCAI) assesses lenders' tolerance for both borrower risk and product risk, calculating the share of owner-occupied purchase loans that are likely to go 90+ days delinquent over the life of the loan. The HCAI stood at 4.96 percent in Q3 2023, down slightly from Q2 2023, but up year-over-year. The loosening from Q3 2022 to Q3 2023 reflects an increase in default risk driven by a 10 percent increase among portfolio and private label securities. The GSE channel was largely unchanged; but there was tightening in the government channel, with a nearly seven percent decline in default risk taken year-over-year. Note that we updated the methodology as of Q2 2020, see new methodology here. More information about the HCAI is available here.

#### All Channels



#### **GSE Channel**

The trend toward greater credit availability in the GSE channel began in Q2 2011. From Q2 2011 to Q1 2019, the total risk taken by the GSE channel more than doubled, from 1.4 percent to 3.1 percent. This is still very modest by pre-crisis standards. However, accelerated tightening throughout 2020 induced by market conditions due to COVID-19 drove down credit risk to 2.5 percent in Q4 2020. The increase in Q1 2021, to 2.58 percent, marked the first expansion of credit availability in the GSE channel since Q1 2019. In Q3 2023, credit availability stood at 2.51 percent, at parity with availability in Q3 2022.



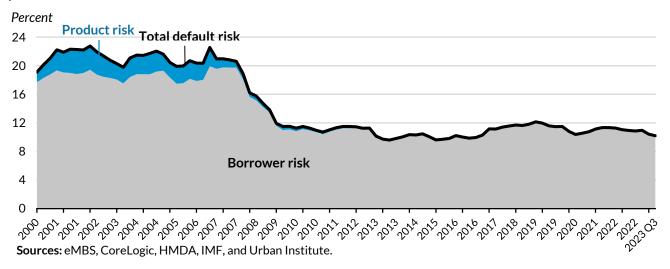
Sources: eMBS, CoreLogic, HMDA, IMF, and Urban Institute.

Note: Default is defined as 90 days or more delinquent at any point. Last updated December 2023.

# CREDIT BOX HOUSING CREDIT AVAILABILITY INDEX

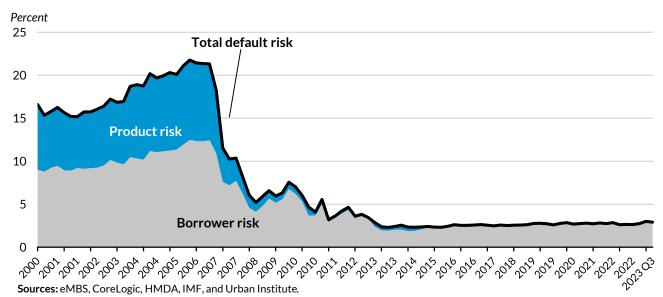
#### **Government Channel**

The total default risk the government loan channel is willing to take bottomed out at 9.6 percent in Q3 2013. It fluctuated in a narrow range at or above that number for three years. In the eleven quarters from Q4 2016 to Q1 2019, the risk in the government channel increased from 9.9 to 12.1 percent but has since receded. After declining to 10.4 percent in Q3 of 2020, the government channel had begun to increase risk to 11.3 percent up until Q1 2022 but has since dropped to 10.2 percent in Q3 2023; far below the pre-bubble level of 19 to 23 percent.



#### **Portfolio and Private Label Securities Channels**

The portfolio and private-label securities (PP) channel took on more product risk than the government and GSE channels during the bubble. After the crisis, the channel's product and borrower risks dropped sharply. The numbers have stabilized since 2013, with product risk well below 5.0 percent and total risk largely in the range of 2.3-3.0 percent. In the third quarter of 2023, PP risk was measured at 2.9 percent, up substantially from 2.7 percent a year ago. Overall, risk in the PP channel is a shadow of the default risk taken prior to the Great Financial Crisis.

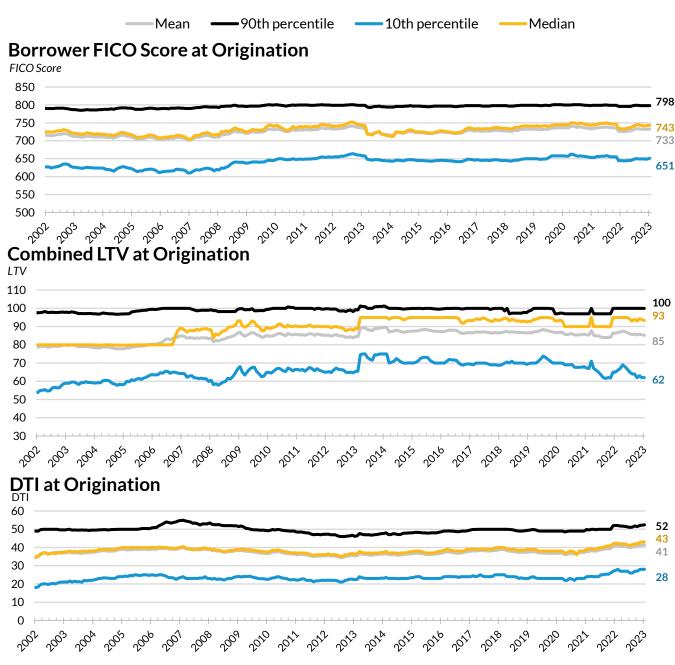


Note: Default is defined as 90 days or more delinquent at any point. Last updated December 2023.

#### **CREDIT BOX**

# CREDIT AVAILABILITY FOR PURCHASE LOANS

Over 2023, credit standards have tightened, mostly across the FICO dimension, but remain broadly easier relative to the levels that prevailed in December 2021, just prior to the significant rise in interest rates. Median FICO score at origination in November 2023 was 743, just under its 745 level in December 2021. Median DTI was 43 percent, which remains above its December 2021 rate of 39 percent. Median LTV sat at 93 percent in November, above its December 2021 level of 90 percent.



**Sources:** Black Knight, eMBS, HMDA, SIFMA, CoreLogic and Urban Institute.

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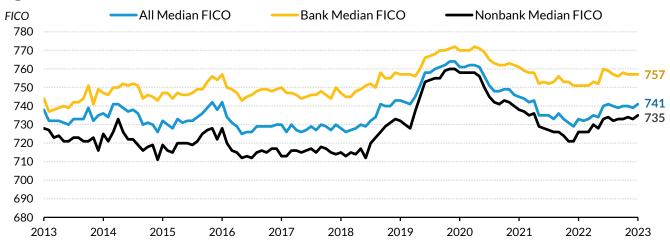
Note: Includes owner-occupied purchase loans only. DTI data prior to April 2018 is from CoreLogic; after that date, it is from Black Knight. A back-update to the Black Knight historical series was made in September 2021 for data starting from 2001 onward. Data as of November 2023.

#### **CREDIT BOX**

### **AGENCY NONBANK CREDIT BOX**

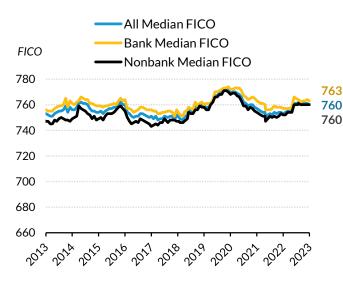
FICO scores for banks and nonbanks in both GSE and Ginnie Mae segments increased during the Q1 2019 to Q1 2021 period due to increased refi activity in response to lower rates; as refi activity tapered, FICO scores fell. Borrowers of refi loans typically have higher FICO scores than borrowers of purchase loans, which boosted median scores amid the most recent refi wave and reduced scores as rates rose. But after falling in 2021 and most of 2022, median FICO scores are higher over 2023, rising from 726 to 741, despite a sharp contraction in refinance activity. This likely reflects the fact that with affordability stretched due to the increases in interest rates and home prices, qualification often requires higher FICO scores to compensate. The gap between agency bank and nonbank FICOs reached 22 points in December 2023. The difference between the median FICO on bank and non-bank GSE loans stood at 3 points in December 2023. But across Ginnie Mae loans, the gap currently sits at 14 points. Due to the sharp cut-back in FHA lending by banks post-2008, banks now comprise only about 7 percent of Ginnie Mae originations.

#### Agency FICO: Bank vs. Nonbank

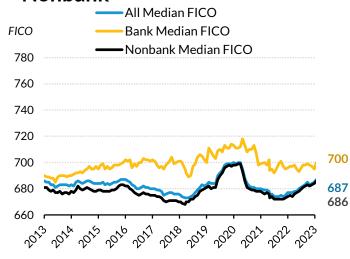


Sources: eMBS and Urban Institute.

#### **GSE FICO: Bank vs. Nonbank**



# Ginnie Mae FICO: Bank vs. Nonbank



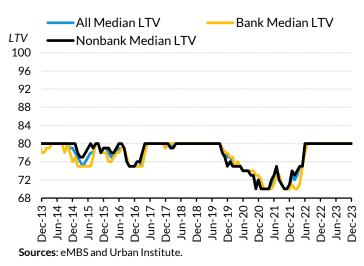
Sources: eMBS and Urban Institute.

#### **CREDIT BOX**

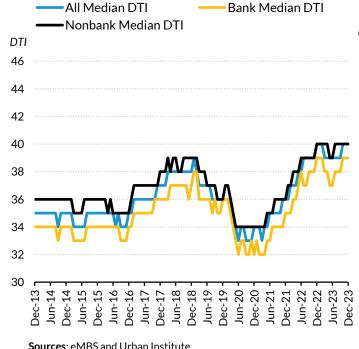
### AGENCY NONBANK CREDIT BOX

Nonbanks are more expansive in their lending than their bank counterparts, as indicated by higher back-end DTIs in both GSE and Ginnie Mae markets. From early 2017 to early 2019, there was a sustained increase in DTIs, which has reversed beginning in the spring of 2019. This is true for both Ginnie Mae and the GSEs, for banks and nonbanks. As interest rates in 2018 increased, DTIs rose, because borrower payments were driven up relative to incomes. As rates fell during most of 2019 and 2020, DTIs fell as borrower payments declined relative to incomes. Since March 2021, DTIs have increased, reflecting the rise in rates and elevated house price increases, both of which force households to borrow more in relation to income.

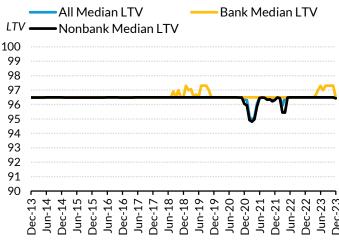
#### **GSE LTV: Bank vs. Nonbank**



#### GSE DTI: Bank vs. Nonbank

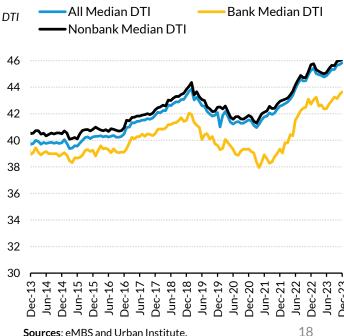


#### Ginnie Mae LTV: Bank vs. Nonbank



Sources: eMBS and Urban Institute.

#### Ginnie Mae DTI: Bank vs. Nonbank



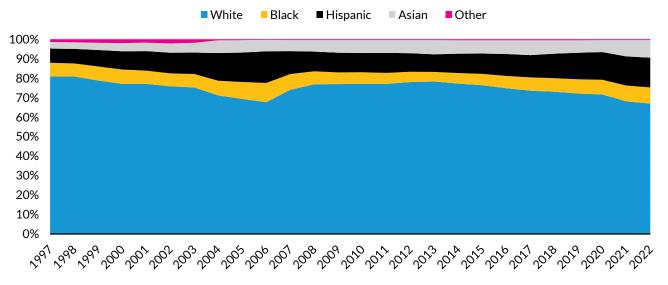
Sources: eMBS and Urban Institute.

#### STATE OF THE MARKET

### **RACIAL & ETHNIC COMPOSITION**

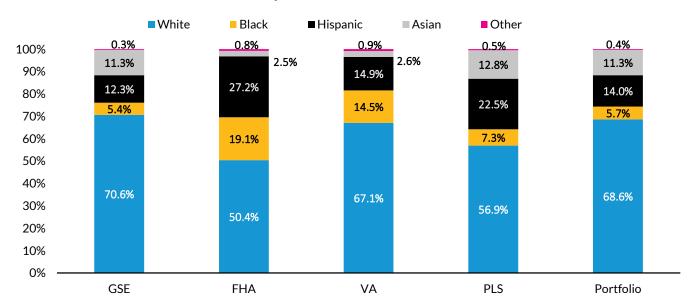
Across all channels, the share of purchase lending to applicants of color reached a peak of 32.3% in 2006. Following the Great Recession and amidst a period of very tight credit, the share of purchase loans extended to borrowers of color declined to a low of 21.7% in 2013. Since then, it has slowly recovered. In 2022, the borrower of color share stood at 33.1% in 2022, up from 31.8% in 2021. But the share of purchase lending to borrowers of color varied widely by channel in 2022. At 49.6 percent and 43.1 percent, respectively, borrowers of color accounted for a larger share of FHA and PLS purchase lending. Borrowers of color represented a smaller loans share in the GSE, Portfolio and VA channels, 29.4 percent, 31.4 percent and 32.9 percent, respectively.

#### 2022 Purchase Loan Shares by Race



**Source**: 1997 to 2022 Home Mortgage Disclosure Act (HMDA). **Note**: Includes purchase loans only. Shares based on loan counts

#### 2022 Purchase Loan Channel Shares by Race



**Source**: 2022 Home Mortgage Disclosure Act (HMDA). **Note**: Includes purchase loans only. Shares based on loan counts

# MORTGAGE ORIGINATION PROJECTIONS

For the full year of 2023, both Fannie Mae and Mortgage Bankers' Association expect total origination volume to be 36.8 to 30.0 percent below its level in 2022 continuing the decrease from the recent peak established in 2021. The lower full year projections of mortgage originations in 2023 is primarily due to the lower the refi share. A secondary contributing factor, as illustrated on page 21, is fewer home sales in 2023 relative to 2022. However, originations over full year 2024 are expected to exceed their 2023 level but are not projected to return to 2022 levels. Current projections for 2025 predict origination and refinance levels similar to those in 2022.

#### **Total Originations and Refinance Shares**

	Originations	s (\$ billions)	Refi Share	(percent)
Period	Total, FNMA estimate	Total, MBA estimate	FNMA estimate	MBA estimate
2023 Q1	341	333	18	20
2023 Q2	430	463	17	20
2023 Q3	402	444	16	18
2023 Q4	328	399	15	19
2024 Q1	329	390	19	22
2024 Q2	516	499	21	22
2024 Q3	577	567	27	24
2024 Q4	555	551	29	25
2019	2462	2253	46	44
2020	4374	4108	64	64
2021	4570	4436	58	62
2022	2374	2245	31	33
2023	1499	1639	16	19
2024	1977	2007	24	23
2025	2441	2339	30	27

Sources: Fannie Mae, Mortgage Bankers Association and Urban Institute. Fannie Mae, as of January 2024.

Note: Shaded boxes indicate forecasted figures. All figures are estimates for total single-family (1-4 unit) market. Regarding interest rates, the yearly averages for 2017, 2018, 2019, 2020, 2021, and 2022 were 4.0, 4.6, 3.9, 3.0, and 5.3 percent.

#### **Originator Profitability and Unmeasured Costs**

In December 2023, Originator Profitability and Unmeasured Costs (OPUC) stood at \$3.52 per \$100 loan, up from \$2.81 per \$100 loan in November 2023. Higher profitability seen in 2020 and early 2021 reflected lender capacity constraints amidst strong refi demand. Reduced profitability in 2022 reflected slower refinance activity, forcing originators to compete more aggressively on price. 2023 profitability reflected less, but still significant competition between mortgage originators. OPUC, formulated and calculated by the Federal Reserve Bank of New York, is a good relative measure of originator profitability. OPUC uses the sales price of a mortgage in the secondary market (less par) and adds two sources of profitability; retained servicing (both base and excess servicing, net of g-fees), and points paid by the borrower. As volumes decline, fixed costs are spread out over fewer loans, overstating the relative profitability. OPUC is generally high when interest rates are low, as originators are capacity constrained due to refinance demand and have no incentive to reduce rates. Conversely, when interest rates are higher and refi activity low, competition forces originators to lower rates, driving profitability down. While higher rates are limiting volume, originators are adapting to the new environment by slashing head counts and fixed costs.



http://www.ny.frb.org/research/epr/2013/1113fust.html and Urban Institute. Last updated December 2023.

# HOUSING SUPPLY

Months' supply of existing homes, or the inventory of homes as a share of home sales, remains low, although higher than the record low levels seen in 2021. Despite some fluctuation, existing months' supply increased over much of 2022 and 2023. From December 2022 to December 2023, month's supply has decreased 10.9 percent. Fannie Mae, the MBA, and the NAHB expect that housing starts over full year 2023 will lag its level in 2022. In 2024, industry forecasters expect housing starts to be lower than in 2023, with a rebound in 2025. Amid the lack of inventory, and reduced affordability, industry forecasters project fewer home sales over 2023. Industry forecasters expect marginally greater home sale volume in 2024 relative to 2023, but still well below 2022 levels. Forecasts for home sales in 2025 are much closer to volume in 2022.

#### Months' Supply



Source: National Association of Realtors and Urban Institute. Data as of December 2023.

#### **Housing Starts and Home Sales**

	Hou	sing Starts, thous	Но	ome Sales. thousa	nds	
Year	Total, FNMA estimate	Total, MBA estimate	Total, NAHB estimate	Total, FNMA estimate	Total, MBA estimate	Total, NAHB estimate*
2017	1203	1208	1205	6123	6158	5520
2018	1250	1250	1247	5957	5956	5350
2019	1290	1295	1292	6023	6016	5431
2020	1380	1397	1397	6462	6506	5889
2021	1601	1605	1606	6891	6896	6189
2022	1553	1551	1551	5671	5740	5167
2023	1395	1396	1394	4785	4186	4364
2024	1277	1376	1336	4792	5130	4503
2025	1372	1449	1414	5387	5631	5022

**Sources:** Mortgage Bankers Association and Fannie Mae forecasts as of January 2024, National Association of Home Builders forecast as of December 2023 and the Urban Institute.

Note: Shaded boxes indicate forecasted figures; column labels indicate source of estimate.

<sup>\*</sup>The NAHB home sales also excludes existing condos and co-ops reported by NAR.

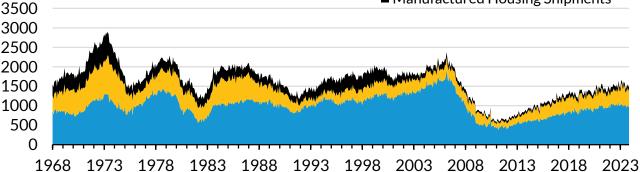
## **New Residential Production**

New residential production, including single-family and multifamily completions as well as manufactured housing shipments, reached a seasonally adjusted annual rate of 1.54 million units in November 2023, 6.0 percent lower than its level in November 2022, 1.66 million units. Since reaching a low of 565 thousand units in January 2011, new production has risen by 173 percent. However, current production is still 29 percent lower than the peak March 2006 level of 2.38 million units. In November 2023, single-family completions are 49 percent lower than the March 2006 peak of 1.91 million units. Multifamily completions are 25 percent greater than their level in March 2006. Only 4.5 percent of multifamily units completed in 2023 Q3 were built-for-sale, down significantly from its 2007 Q2 peak of 43.9 percent. Amid higher interest rates, 69.2 percent of single-family completions were built for-sale in 2023 Q3, 7.0 percentage points lower than the share built for sale in 2022 Q3. The owner-occupied share of mobile homes fell from 2006 to 2014, but partially recovered in the ensuing years.

#### **Completions and Shipments**

Thousands, seasonally adjusted annual rate

- Single-family completions
- Multifamily completions
- Manufactured Housing Shipments



Source: Moody's Analytics, U.S. Census Bureau (BOC) and Urban Institute

Calculations

November 2023

### Share of Residential Completions Built For Sale

Single-family For-sale share of Single-family Completions

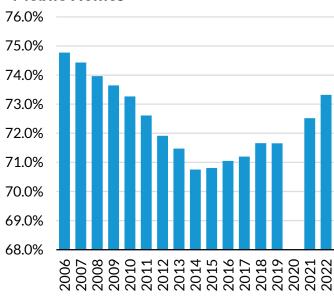
Multifamily For-sale Share of Multifamily Completions



**Source**: U.S. Census Bureau (BOC) and Urban Institute Calculations.

September 2023

### Owner-Occupied Share of Occupied Mobile Homes



Source: 1-year American Community Survey.

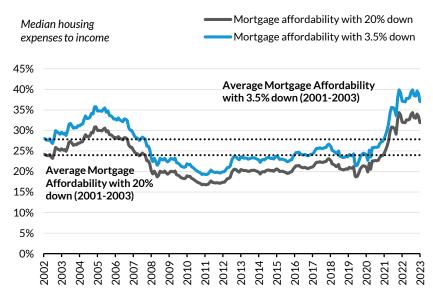
Note: This data is not available for 2020 due to low response

rates during the pandemic.

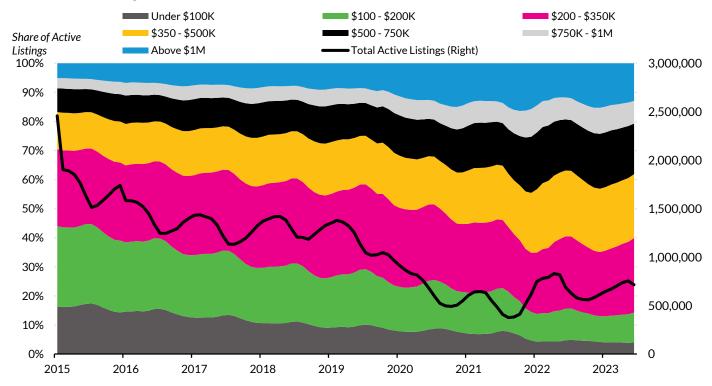
# STATE OF THE MARKET HOUSING AFFORDABILITY

#### **National Mortgage Affordability Over Time**

Mortgage affordability, while marginally better than in October, remains close to the worst level since the inception of this series in 2002. As of December 2023, with a 20 percent down payment, the share of median income needed for the monthly mortgage payment stood at 31.9 percent, higher than the 30.9 percent at the peak of the housing bubble in November 2005; and with 3.5 percent down the housing cost burden is 37.0 percent, also above the 35.8 percent prior peak in November 2005. As shown in the bottom picture, even amid seasonality, active listings have largely declined over time and the distribution has shifted markedly towards higher priced homes.



#### **Active Listings by Price Tier Over Time**



Sources: National Association of Realtors, US Census Bureau, Current Population Survey, American Community Survey, Moody's Analytics, Freddie Mac Primary Mortgage Market Survey, Realtor.com, and the Urban Institute.

Note: Mortgage affordability is the share of median family income devoted to the monthly principal, interest, taxes, and insurance

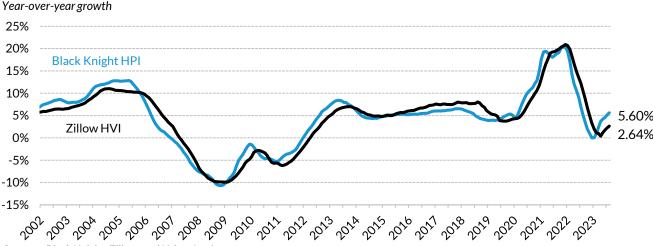
**Note:** Mortgage affordability is the share of median family income devoted to the monthly principal, interest, taxes, and insurance payment required to buy the median home at the Freddie Mac prevailing rate for a 30-year fixed-rate mortgage and property tax and insurance at 1.75 percent of the housing value. Data for the bottom chart provided by Realtor.com as of December 2023.

#### STATE OF THE MARKET

### HOME PRICE INDICES

#### National Year-Over-Year HPI Growth

According to Black Knight's repeat sales index, year-over-year home price appreciation was 5.60 percent in December 2023, up from the previous month's 5.15 percent as home prices continue to rise. Year-over-year home price appreciation as measured by Zillow's hedonic home value index is similarly increasing and stands at 2.64 percent in December 2023, up from 2.24 percent in November. Affordability remains low amid the broad increase in home prices combined with a sharp rise in interest rates since 2022.

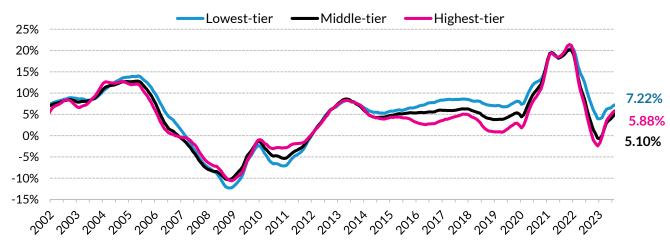


Sources: Black Knight, Zillow, and Urban Institute.

**Note:** Black Knight modified the methodology behind their HPI in February 2021, resulting in changes to historic price estimates. Data as of December 2023.

#### National Year-Over-Year HPI Growth by Price Tier

House price growth accelerated in the second half of 2020 into 2022 across all price tiers. With higher-priced homes experiencing steeper appreciation in 2020 and 2021, year-over-year growth in the highest-tier had surpassed the middle and lowest tiers by Feb 2022. With rates rising sharply in 2022, the rate of appreciation slowed, then dropped for all price tiers. After bottoming at the end of Q1 2023, home prices began to rise. As of November 2023, year-over-year house price appreciation is now positive and increasing at each tier. The greatest appreciation is at the lowest end of the market at 7.22 percent. Appreciation at the highest tier, which had been lowest since July 2022 surpassed appreciation of middle tier homes which now stand at 5.88 and 5.10 percent, respectively.

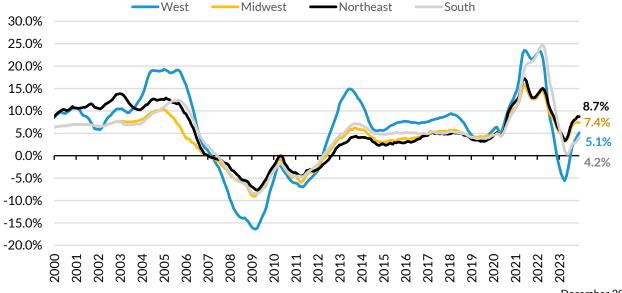


Sources: Black Knight and Urban Institute.

### REGIONAL HOME PRICE INDICES

In December 2023, house prices in all regions of the country were higher than their level 12 months ago. The Northeast has the highest appreciation at 8.7 percent, followed closely by the Midwest at 7.4 percent. After lagging the rest of the US since July 2022, the West now has higher appreciation than the South at 5.1 and 4.2 percent, respectively. From 2020 to the first quarter of 2021, home prices rose sharply, led by the South and West. From Q2, 2022 to Q1, 2023, home prices fell for most of the country, with the most dramatic drops in the South and West. While house price performance across the South is traditionally not an outlier region compared to the other three regions of the country, house prices across the West are historically more volatile.

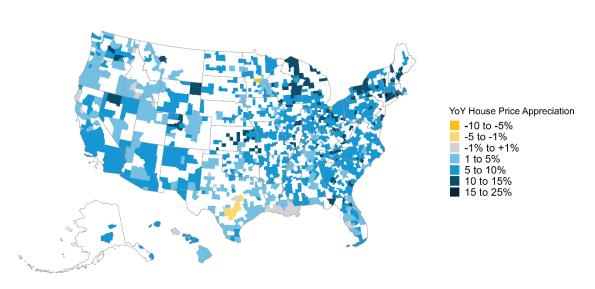
#### Year over Year House Price Appreciation by Region



Source: Black Knight and Urban Institute Calculations.

#### December 2023

# Year over Year House Price Appreciation by Metro and Micropolitan Areas



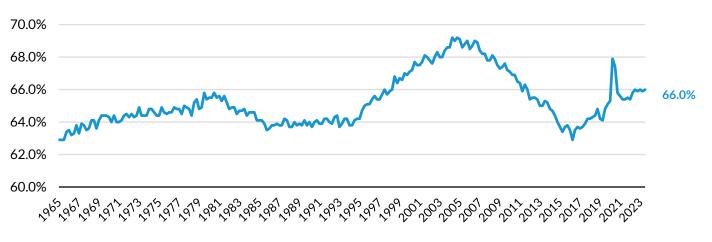
Source: Black Knight and Urban Institute Calculations.

Note: Data as of December 2023

# OVERVIEW HOMEOWNERSHIP RATES

In the third quarter of 2023, the homeownership rate was at 66.0 percent, close to the rate in the second quarter of 2023, 65.9 percent, and equal to the rate in the third quarter of 2022. After falling to 62.9 percent in the second quarter of 2016, the homeownership rate has begun to recover, but remains 3.0 percentage points below its first quarter of 2005 peak of 69.0 percent. By age groups, senior households are more likely to be homeowners relative to younger households. In addition, the homeownership rate for households 65 years old and above is closest to its 2000s peak levels. By race and ethnicity, white households are more likely to be homeowners relative to households of color. However, the homeownership rate among Hispanic households is closest to returning to its 2000s peak.

#### **Overall Homeownership Rate**

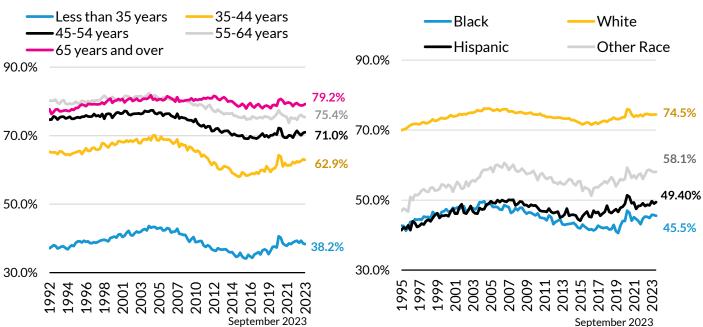


**Source**: Moody's Analytics, U.S. Census Bureau (BOC) and Urban Institute Calculations. **Note**: Data from 2020 and 2021 is poor due to low response rates during the pandemic.

September 2023

#### Homeownership by Owner Age

#### Homeownership Rate by Race/Ethnicity

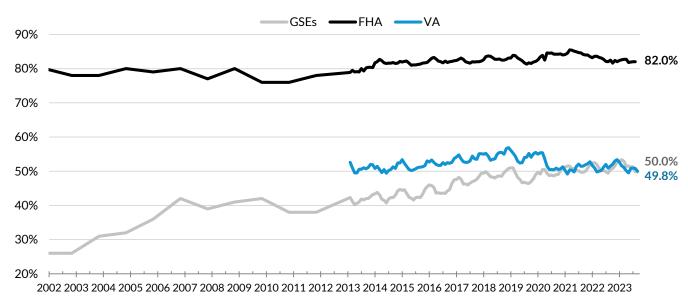


Source: U.S. Census Bureau (BOC) and Urban Institute Calculations.

# FIRST-TIME HOMEBUYERS

#### First-Time Homebuyer Share

In October 2023, the FTHB share for FHA, which has always been more focused on first time homebuyers, was 82.0 percent. The FTHB share of GSE lending in November was 50.0 percent; the VA share was 49.8 percent. The bottom table shows that based on mortgages originated in October 2023, the average FTHB was more likely than an average repeat buyer to take out a smaller loan, have a lower credit score, and have a higher LTV.



**Sources**: eMBS, Federal Housing Administration (FHA), and Urban Institute. **Note**: All series measure the first-time homebuyer share of purchase loans for principal residences.

November 2023

# Comparison of First-Time and Repeat Homebuyers, GSE and FHA Originations

	GSEs		FH	A	GSEs and FHA		
Characteristics	First-time	Repeat	First-time	Repeat	First-time	Repeat	
Loan Amount (\$)	\$330,328	\$350,427	\$316,101	\$324,005	\$329,605	\$359,618	
Credit Score	750	761	688	689	724	747	
LTV (%)	84	74	94	92	89	80	
DTI (%)	38	39	46	47	42	41	
Loan Rate (%)	7.44	7.44	7.00	7.01	7.24	7.31	

Sources: eMBS and Urban Institute.

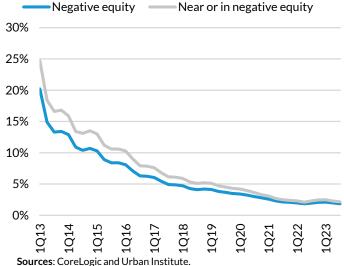
Note: Based on owner-occupied purchase mortgages originated in November 2023.

#### STATE OF THE MARKET

### **DELINQUENCIES AND LOSS** MITIGATION ACTIVITY

The share of loans in and near negative equity decreased slightly from 2.3 percent in Q2 2023 to 2.2 percent in Q3. In the third quarter of 2023, the composition of loans in or near negative equity consisted of approximately 1.8 percent with negative equity, and 0.3 percent between zero and 5 percent equity. The share of loans that are 90 days or more delinquent or in foreclosure decreased by 13 basis points, from 1.60 percent in Q2 2023 to 1.47 percent in Q3 2023 reflecting a decrease in the share of mortgages 90 or more days delinquent; the foreclosure rate has stabilized. Serious delinquencies include loans where borrowers have missed their payments, including loans in COVID-19 forbearance. The bottom chart shows the share of loans in forbearance according to the MBA Weekly Forbearance and Call Volume Survey, launched in March 2020. After peaking at 8.55 percent in early June 2020, the total forbearance rate declined to 2.06 percent as of October 31st, 2021, the final week of the call survey. The MBA has since moved to conducting a monthly survey with the most recent forbearance rate decreasing 3 basis points to 0.23 percent as of December 31, 2023. GSE loans have consistently had the lowest forbearance rates, standing at 0.15 percent at the end of December. The most recent forbearance rate for Other (e.g., portfolio and PLS) loans was 0.27 percent; Ginnie Mae loans had the highest forbearance rate at 0.39 percent.

#### **Negative Equity Share**

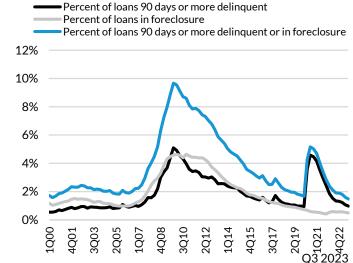


#### Loans near negative equity refer to loans above 95 percent LTV. Last

#### Note: Loans with negative equity refer to loans above 100 percent LTV.

Forbearance Rates by Channel

#### Loans in Serious **Delinquency/Foreclosure**



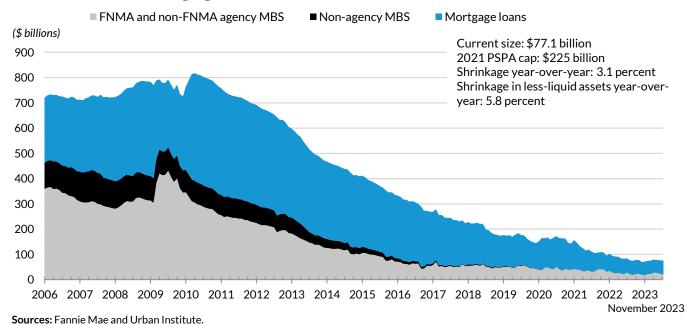
Sources: Mortgage Bankers Association and Urban Institute. Last updated November 2023.

#### Total Ginnie Mae **GSFs** Other 14% 12% 10% 8% 6% 0.39% 4% 0.27% 2% 0.23% 0% 0.15% Aug-2021 Jan-2022 Apr-2022 Mar-2021 Sep-2021 Oct-2021 Nov-2021 Dec-2021 Feb-2022 Mar-2022 1ay-2022 Apr-2021 1ay-2021 Jun-2021

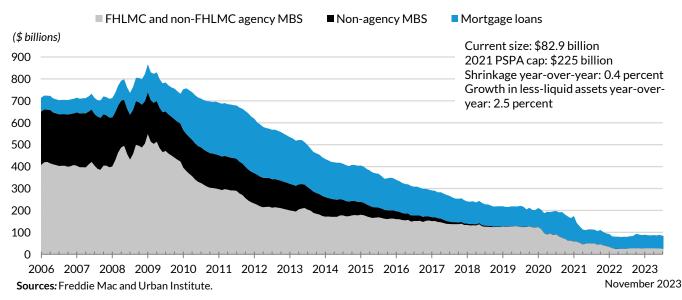
# GSES UNDER CONSERVATORSHIP GSE PORTFOLIO WIND-DOWN

The Fannie Mae and Freddie Mac portfolios remain well below the \$225 billion cap mandated in January 2021 by the new Preferred Stock Purchase Agreements (PSPAs), at \$77.1 and \$82.9 billion, respectively. From November 2022 to November 2023, the Fannie and Freddie portfolios shrank by 3.1 and 0.4 percent, respectively. Within the portfolio, Fannie Mae contracted their less-liquid assets (mortgage loans, non-agency MBS), by 5.8 percent and Freddie Mac increased their less-liquid assets by 2.5 percent, over the same 12-month period.

#### Fannie Mae Mortgage-Related Investment Portfolio Composition



#### Freddie Mac Mortgage-Related Investment Portfolio Composition



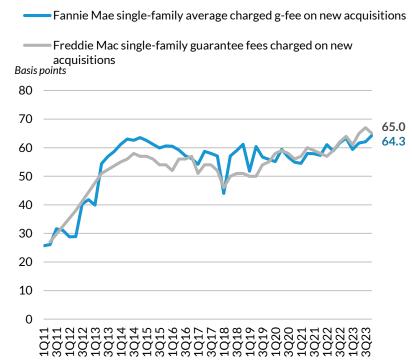
#### **GSES UNDER CONSERVATORSHIP**

### **EFFECTIVE GUARANTEE FEES**

#### **Guarantee Fees Charged on New Acquisitions**

Fannie Mae's average g-fees charged on new acquisitions increased from 62.1 basis points in Q2 2023 to 64.3 basis points in Q3 2023. Freddie's decreased from 67.0 basis points in Q2 2023 to 65.0 basis points in Q3 2023. Today's g-fees are markedly higher than g-fee levels in 2011 and 2012, contributing to the GSEs' earnings amid sharp drops in acquisition volume. The bottom table shows Fannie Mae LLPAs, which are expressed as upfront charges. In October 2022, the GSEs announced the elimination of LLPAs for loans to FTHB's earning up to the AMI, affordable mortgage products such as Home Possible and Home Ready, and for loans supporting the Duty to Serve program. In January 2023, the GSEs released an updated LLPA Adjustment Matrix, effective May 1, 2023.

**Sources:** Fannie Mae, Freddie Mae and Urban Institute. *Last updated November* 2023.



#### Fannie Mae Upfront Loan-Level Price Adjustments (LLPAs)

		LTV (%)							
Credit Score	≤60	30.01 - 60	60.01 - 70	70.01 - 75	75.01 - 80	80.01 - 85	85.01 - 90	90.01 - 95	>95
> 779	0.000	0.000	0.000	0.500	0.375	0.375	0.250	0.250	0.125
760 - 779	0.000	0.000	0.000	0.250	0.625	0.625	0.500	0.500	0.250
740 - 759	0.000	0.000	0.125	0.375	0.875	1.000	0.750	0.625	0.500
720 - 739	0.000	0.000	0.250	0.750	1.250	1.250	1.000	0.875	0.750
700 - 719	0.000	0.000	0.375	0.875	1.375	1.500	1.250	1.125	0.875
680 - 699	0.000	0.000	0.625	1.125	1.750	1.875	1.500	1.375	1.125
660 - 679	0.000	0.000	0.750	1.375	1.875	2.125	1.750	1.625	1.250
640 - 679	0.000	0.000	1.125	1.500	2.250	2.500	2.000	1.875	1.500
< 640	0.000	0.125	1.500	2.125	2.750	2.875	2.625	2.250	1.750

# GSES UNDER CONSERVATORSHIP GSE RISK-SHARING TRANSACTIONS

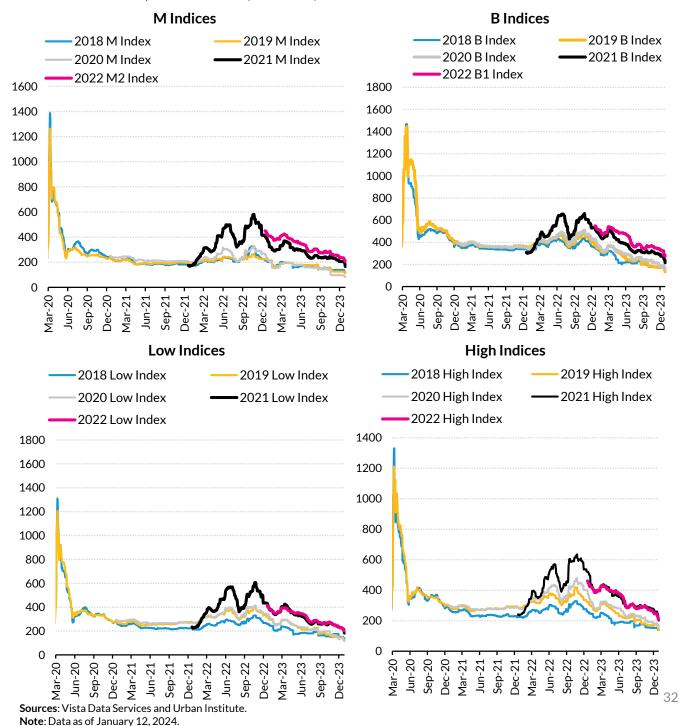
Fannie Mae and Freddie Mac have been laying off back-end credit risk through CAS/STACR and reinsurance transactions and front-end risk via originators, reinsurers and mortgage insurers. Since 2014, the GSEs have transferred the bulk of the credit risk on most of their mortgages to the private markets. Fannie Mae's CAS issuances since inception total \$2.15 trillion; Freddie's STACR totals \$2.63 trillion. After the COVID-19 spread widening in March 2020, and the re-proposed capital rules released by FHFA shortly thereafter, Fannie Mae did not issue any deals from Mar 2020 to Sep 2021, while Freddie Mac continued to issue. With the changes in the final Capital Rule more CRT friendly, and more positive attitude toward CRT at FHFA, Fannie resumed CAS issuance in October 2021. As originations are more limited in 2023, CRT volume is substantially lower than in prior years.

Fannie Mae – (	Connecticut Avenue Secu	ırities (CAS)		
Date	Transaction	Reference Pool Size (\$ m)	Amount Issued (\$m)	% of Reference Pool Covered
2013	CAS 2013 deals	\$26,756	\$675	2.5
2014	CAS 2014 deals	\$222,224	\$5,849	2.6
2015	CAS 2015 deals	\$187,127	\$5,463	2.9
2016	CAS 2016 deals	\$236,459	\$7,392	3.1
2017	CAS 2017 deals	\$264,697	\$8,707	3.3
2018	CAS 2018 deals	\$205,998	\$7,314	3.6
2019	CAS 2019 deals	\$290,211	\$8,073	2.8
2020	CAS 2020 deals	\$58,015	\$2,167	3.7
2021	CAS 2021 deals	\$142,202	\$3,095	2.2
2022	CAS 2022 deals	\$325,601	\$8,920	2.7
January 2023	CAS 2023 - R01	\$23,101	\$731	3.2
February 2023	CAS 2023 - R02	\$20,647	\$709	3.4
April 2023	CAS 2023 - R03	\$38,969	\$622	1.6
May 2023	CAS 2023 - R04	\$21,404	\$765	3.6
June 2023	CAS 2023 - R05	\$20,734	\$738	3.6
July 2023	CAS 2023 - R06	\$20,781	\$766	3.7
October 2023	CAS 2023 - R07	\$26,505	\$536	2.0
November 2023	CAS 2023 - R08	\$19,356	\$573	3.0
January 2024	CAS 2024 - R01	\$19,674	\$752	3.8
Total		\$2,150,787	\$63,095	2.9
Freddie Mac -	Structured Agency Cred		, ,	
Date	Transaction	Reference Pool Size (\$ m)	Amount Issued (\$m)	% of Reference Pool Covered
2013	STACR 2013 deals	\$57,912	\$1,130	2.0
2014	STACR 2014 deals	\$147,120	\$4,916	3.3
2015	STACR 2015 deals	\$179,196	\$6,658	3.7
2016	STACR 2016 deals	\$183,421	\$5,541	3.0
2017	STACR 2017 deals	\$248,821	\$5,663	2.3
2018	STACR 2018 deals	\$243,007	\$6,055	2.5
2019	STACR 2019 deals	\$181,753	\$5,807	3.2
2020	STACR 2020 deals	\$403,591	\$10,372	2.6
2021	STACR 2021 deals	\$574,706	\$11,024	1.9
2022	STACR 2022 deals	\$327,773	\$11,203	3.4
March 2023	STACR Series 2023 - DNA1	\$15,167	\$611	4.0
April 2023	STACR Series 2023 - DNA2	\$18,242	\$762	4.2
May 2023	STACR Series 2023 - HQA1	\$13,876	\$317	2.3
June 2023	STACR Series 2023 - HQA2	\$17,440	\$512	2.9
	3			
November 2023	STACR Series 2023 - HQA3	\$23,069	\$636	2.8

#### **GSES UNDER CONSERVATORSHIP**

### **GSE RISK-SHARING INDICES**

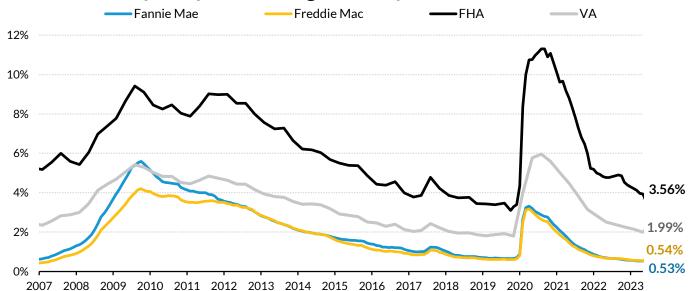
The figures below show the spreads on 2018, 2019, 2020, 2021 and 2022 indices, as priced by dealers. Note the substantial spread widening in March 2020. This reflected expectations of higher defaults and potential credit losses owing to COVID-19, as well as forced selling. Since then, spreads have narrowed significantly. Spreads, while volatile, were generally widening from February through November of 2022. This reflects slower prepayment expectations and longer exposure to default risk in the face of higher rates. The widening is more pronounced for 2021 and 2022 indices due to less embedded home price appreciation including recent price declines in some markets and a growing risk of a recession. Spreads have largely declined since late 2022 as mortgage non-performance and the unemployment rate remain low, and home price growth has resumed. Note that the 2020 and 2021 indices are heavily Freddie Mac as Fannie did not issue any new deals from Q2 2020 to Q4 2021.



# SERIOUS DELINQUENCY RATES

Serious delinquency rates for single family loans have continued their decline. In October 2023 Fannie Mae and Freddie Mac single-family loans held steady at 0.53 percent and 0.54 percent, respectively. Serious delinquency rates for FHA loans, which are higher than those on GSE or VA loans, continued its recent decline from 3.93 percent in September to 3.56 percent in October. In Q3 2023, VA serious delinquency rates declined to 1.99 percent from 2.15 percent in Q2 2023. Note that loans that are in forbearance are counted as delinquent for the purpose of measuring delinquency rates. Serious delinquency rates on Fannie and Freddie multifamily loans have risen since 2022. Though, Fannie Mae's serious multifamily delinquency rate sits at 0.44 percent in October, 10 basis points lower than the previous month. Freddie Mac's serious delinquency rate is currently 0.26 percent, modestly higher than its rate in September.

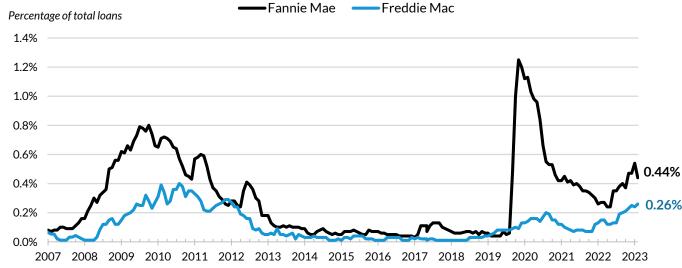
#### Serious Delinquency Rates-Single-Family Loans



Sources: Fannie Mae, Freddie Mac, Federal Housing Administration, MBA Delinquency Survey and Urban Institute.

Note: Serious delinquency is defined as 90 days or more past due or in the foreclosure process. Not seasonally adjusted. VA delinquencies are reported on a quarterly basis, last updated for Q4 2022. GSE and FHA delinquencies are reported monthly, data as of October 2023.

#### Serious Delinquency Rates-Multifamily GSE Loans



**Sources:** Fannie Mae, Freddie Mac and Urban Institute.

October 2023

**Note:** Multifamily serious delinquency rate is the unpaid balance of loans 60 days or more past due, divided by the total unpaid balance.

# AGENCY GROSS AND NET ISSUANCE

Agency gross issuance totaled \$1,041.8 billion from in 2023, \$637.9 billion by the GSEs and \$382.9 billion by Ginnie Mae. These levels are down 38.0 percent from 2022 issuance activity. Total 2023 net issuance (new securities issued less the decline in outstanding securities due to principal pay-downs or prepayments) also lags 2022 levels, due largely to a considerable drop in refinance activity (page 10). However, Ginnie Mae has been stronger to-date as the \$174.0 billion issued in 2023 exceeds the \$133.3 billion issued in 2022.

#### **Agency Gross Issuance**

#### **Agency Net Issuance**

Issuance Year	GSEs	Ginnie Mae	Total	Issuance Year	GSEs	Ginnie Mae	Total
2002	\$1,238.9	\$169.0	\$1,407.9	2002	\$357.20	-\$51.20	\$306.10
2003	\$1,874.9	\$213.1	\$2,088.0	2003	\$334.90	-\$77.60	\$257.30
2004	\$872.6	\$119.2	\$991.9	2004	\$82.50	-\$40.10	\$42.40
2005	\$894.0	\$81.4	\$975.3	2005	\$174.20	-\$42.20	\$132.00
2006	\$853.0	\$76.7	\$929.7	2006	\$313.60	\$0.20	\$313.80
2007	\$1,066.2	\$94.9	\$1,161.1	2007	\$514.90	\$30.90	\$545.70
2008	\$911.4	\$267.6	\$1,179.0	2008	\$314.80	\$196.40	\$511.30
2009	\$1,280.0	\$451.3	\$1,731.3	2009	\$250.60	\$257.40	\$508.00
2010	\$1,003.5	\$390.7	\$1,394.3	2010	-\$303.20	\$198.30	-\$105.00
2011	\$879.3	\$315.3	\$1,194.7	2011	-\$128.40	\$149.60	\$21.20
2012	\$1,288.8	\$405.0	\$1,693.8	2012	-\$42.40	\$119.10	\$76.80
2013	\$1,176.6	\$393.6	\$1,570.1	2013	\$69.10	\$87.90	\$157.00
2014	\$650.9	\$296.3	\$947.2	2014	\$30.5	\$61.6	\$92.1
2015	\$845.7	\$436.3	\$1,282.0	2015	\$75.1	\$97.3	\$172.5
2016	\$991.6	\$508.2	\$1,499.8	2016	\$127.4	\$125.8	\$253.1
2017	\$877.3	\$455.6	\$1,332.9	2017	\$168.5	\$131.3	\$299.7
2018	\$795.0	\$400.6	\$1,195.3	2018	\$149.4	\$112.0	\$261.5
2019	\$1,042.6	\$508.6	\$1,551.2	2019	\$197.8	\$95.7	\$293.5
2020	\$2,407.5	\$775.4	\$3,182.9	2020	\$632.8	\$19.9	\$652.7
2021	\$2,650.8	\$855.3	\$3,506.1	2021	\$753.5	\$5.6	\$759.1
2022	\$1,200	\$527.4	\$1,727.4	2022	\$276.6	\$133.3	\$409.3
2023 YTD	\$637.9	\$382.9	\$1041.8	2023 YTD	\$38.0	\$174.0	\$212.0
YTD 2023 % Change Over 2022	-44.5%	-23.1%	-38.0%	YTD 2023 % Change Over 2022	-86.5%	42.2%	-47.5%
2023 Annualized	\$637.9	\$382.9	\$1,041.8	2023 Annualized	\$38.0	\$174.0	\$212.0

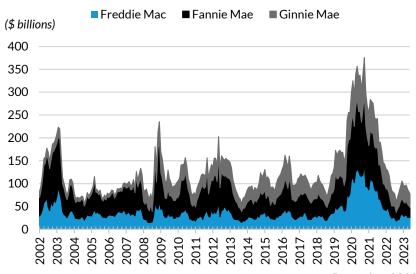
Sources: eMBS and Urban Institute.

Note: Dollar amounts are in billions. Data as of December 2023.

# AGENCY GROSS ISSUANCE & FED PURCHASES

Agency issuances by the GSEs and Ginnie Mae totaled 74.1 billion in December 2023. 8.75 percent lower than volume a year previous. While FHA, VA and GSE lending have dominated the mortgage market since the 2008 housing crisis, there has been a change in the mix. The Ginnie share of new issuances has risen from a pre-crisis level of 10-12 percent to 34.8 percent in February 2020, reflecting gains in both purchase and refinance shares. The Ginnie share then declined to a low of 20.4 percent in November 2020, reflecting the more robust ramp up in GSE refinances relative to Ginnie Mae refinances. The Ginnie share increased substantially as refinance dropped, reaching a high of 40.8 percent in November 2022. The Ginnie share is 37.6 percent in December 2023, still high by historical standards.

#### **Monthly Gross Issuance**

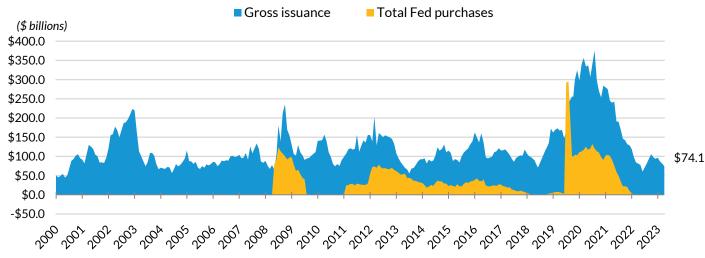


Source: eMBS and Urban Institute Calculations

December 2023

#### Fed Absorption of Agency Gross Issuance

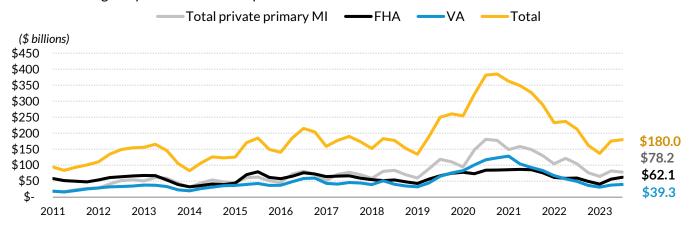
In the third quarter of 2023, agency MBS on the Federal Reserve's balance sheet totaled \$2.48 trillion, down from \$2.70 trillion in Q3 2022. The Fed's purchases of agency MBS dropped to \$0 in November 2022 and has remained negligible since, reflecting their policy of allowing paydowns up to \$35 billion to run off. Beginning in June 2022, the Fed allowed up to \$17.5 billion to run off each month; the cap on runoffs increased to \$35 billion per month in September 2022. The Federal Reserve's portfolio was a critical policy tool during the pandemic. In March of 2020, the Fed announced they would buy mortgages in an amount necessary to support smooth functioning markets; March and April of 2020 were the largest two months of mortgage purchases ever and exceeded total issuance. Once the market stabilized, the Fed began to purchase \$40 billion net of MBS each month; this buying plus runoff replacements equated to purchases of \$100 to \$125 billion per month. In November 2021, the Fed began to reduce purchases, with these purchases ending in March 2022.



# MORTGAGE INSURANCE ACTIVITY

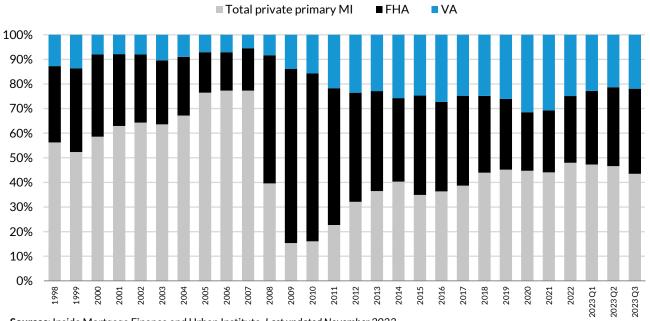
#### **MI Activity**

Total mortgage insurance written increased marginally by \$4.5 billion to \$180 billion from Q2 to Q3 of 2023. However, there was a shift in the mix; FHA and VA whose insurance activity increased by \$6.0 and \$2.0 billion, respectively, while private insurance activity decreased by \$3.5 billion. The private mortgage insurers share decreased from 46.6 to 43.5 percent. FHA's share increased from 32.0 to 34.6 percent and VA's share increased marginally from 21.4 to 21.9 percent.



Sources: Inside Mortgage Finance and Urban Institute. Last updated November 2023.

#### **MI Market Share**



Sources: Inside Mortgage Finance and Urban Institute. Last updated November 2023.

# MORTGAGE INSURANCE ACTIVITY

FHA premiums rose significantly in the years following the housing crash, with annual premiums rising from 50 to 135 basis points between 2008 to 2013 as FHA worked to shore up its finances. In January 2015, President Obama announced a 50 basis points cut in annual insurance premiums. In February 2023, Vice President Harris announced another 30 basis points cut to FHA insurance premiums, making FHA mortgages more attractive than GSE mortgages for the overwhelming majority of borrowers putting down less than 5%. As shown in the bottom table, a borrower putting 3.5 percent down with a FICO score less than 760 will currently find FHA financing to be more financially attractive, borrowers with FICOs of 760 and above will find GSE execution with PMI to be more attractive. This calculation reflects both the FHA MIP cut and the more favorable GSE LLPAs for LMI borrowers.

#### FHA MI Premiums for Typical Purchase Loan

Case number date	Upfront mortgage insurance premium (UFMIP) paid	Annual mortgage insurance premium (MIP)
1/1/2001 - 7/13/2008	150	50
7/14/2008 - 4/5/2010*	175	55
4/5/2010 - 10/3/2010	225	55
10/4/2010 - 4/17/2011	100	90
4/18/2011 - 4/8/2012	100	115
4/9/2012 - 6/10/2012	175	125
6/11/2012 - 3/31/2013 <sup>a</sup>	175	125
4/1/2013 - 1/25/2015 <sup>b</sup>	175	135
1/26/2015 - 3/19/2023 <sup>c</sup>	175	85
Beginning 3/20/2023	175	55

Sources: Ginnie Mae and Urban Institute.

Note: A typical purchase loan has an LTV over 95 and a loan term longer than 15 years. Mortgage insurance premiums are listed in basis points.

#### Initial Monthly Payment Comparison: FHA vs. GSE with PMI

	Assumptions
Property Value	\$300,000
Loan Amount	\$289,500
LTV	96.5
Base Rate	
Conforming Base Rate	6.87
FHA Base Rate	6.62
620 - 639 640 - 659	660 - 679 680 - 699 700 - 719 720 - 739 74

FICO	620 - 639	640 - 659	660 - 679	680 - 699	700 - 719	720 - 739	740 - 759	760 +
FHA MI Premiums								
FHA UFMIP	1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75
_ FHA MIP	0.55	0.55	0.55	0.55	0.55	0.55	0.55	0.55
PMI								
PMI Annual MIP	1.50%	1.31%	1.23%	0.98%	0.79%	0.70%	0.58%	0.46%
Monthly Payment								
FHA	\$2,018	\$2,018	\$2,018	\$2,018	\$2,018	\$2,018	\$2,018	\$2,018
GSE plus PMI	\$2,263	\$2,218	\$2,198	\$2,138	\$2,092	\$2,070	\$2,042	\$2,013
GSE plus PMI Advantage	-\$246	-\$200	-\$180	-\$120	-\$74	-\$53	-\$24	\$5

**Sources:** Enact Mortgage Insurance, Ginnie Mae, and Urban Institute. FHA and 30-year conforming rates from MBA Weekly Applications Survey.

Note: Rates as of January 17, 2024.

Mortgage insurance premiums listed in percentage points. Grey shade indicates FHA monthly payment is more favorable, while blue indicates PMI is more favorable.

while blue indicates PMI is more favorable.

The PMI monthly payment calculation is based on the 25 percent coverage that applies to Fannie Mae's HomeReady and Freddie Mac's Home Possible (HP) programs.

<sup>\*</sup> For a short period in 2008 the FHA used a risk based FICO/LTV matrix for MI.

 $<sup>^3</sup>$  Applies to purchase loans less than or equal to 625,500. Those over that amount have an annual premium of  $150\,\mathrm{bps}$ .

 $<sup>^{5}</sup>$  Applies to purchase loans less than or equal to \$625,500. Those over that amount have an annual premium of 155 bps.

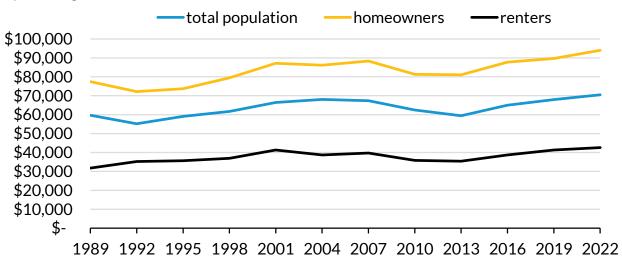
Applies to purchase loans less than or equal to \$625,500. Those over that amount have an annual premium of 105 bps.

# **Income by Housing Tenure**

From 2019 to 2022, the inflation adjusted median household income for homeowners increased by 4.8 percent to \$94.0 thousand whereas renters' median household income grew by 3.1 percent to \$42.6 thousand. The median value of all owner-occupied homes was 3.4 times the median family income of homeowners in 2022, this is a series high for this ratio since the beginning of the SCF in 1989. The previous series high was 3.2 in 2007. Homeownership affordability, measured as median home value relative to family income, is generally more constrained for Latine homeowners and those who identify as another or multiple races, many of whom are Asian. This is likely due to a high concentration of Latine and Asian families in high-cost areas. In addition, Latine homeowners historically have lower incomes than white or Asian homeowners.

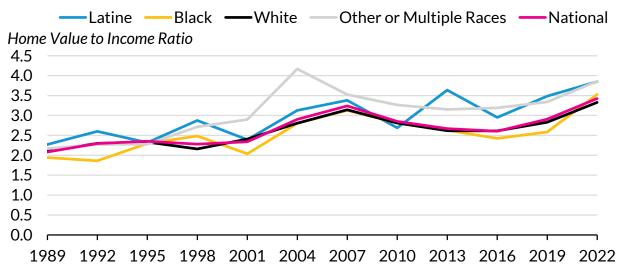
#### Real Median Household Income

by housing tenure



#### Median Home Value to Median Homeowner Income

by race and ethnicity



**Source**: Survey of Consumer Finances and Urban Institute Calculations.

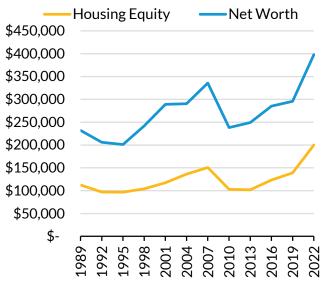
**Note:** Only including homeowning households. Dollar amounts inflation adjusted to

2022 dollars.

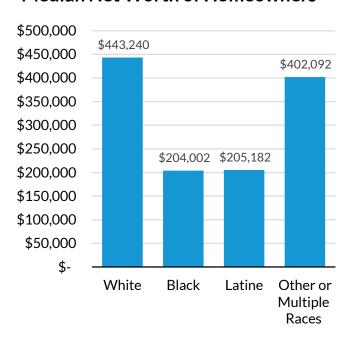
# **Net Worth by Housing Tenure**

Median family net worth increased significantly from 2019 to 2022 for both renter and homeowner households. Net worth for the median homeowning household increased by \$102.3 thousand due to rapid house price appreciation from 2020 through 2022 (page 24). During this time, the median renter household's net worth increased by \$3.1 thousand, potentially related to Coronavirus Aid, Relief, and Economic Security Act (CARES) stimulus checks, which provided \$3,400 in direct financial relief to families of 4 earning less than \$150,000 annually.

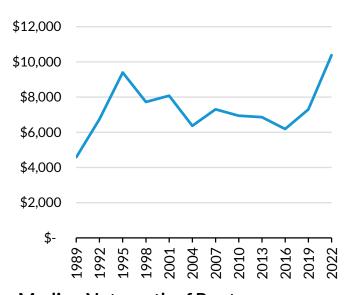
### Homeowners' Median Net Worth over Time



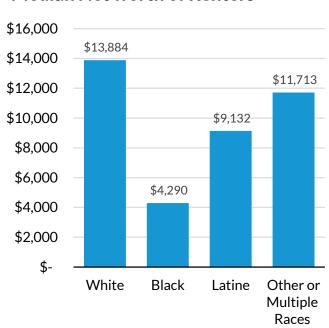
#### **Median Net Worth of Homeowners**



#### Renters' Median Net Worth



#### **Median Net worth of Renters**



**Source**: Survey of Consumer Finances and Urban Institute Calculations.

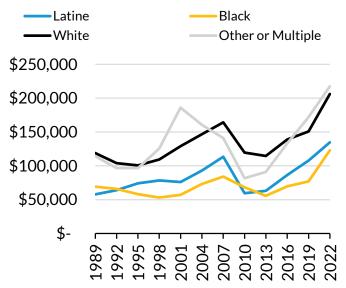
Note: Dollar amounts inflation adjusted to 2022 dollars.

# **Net Worth by Race and Ethnicity**

In 2022 median housing equity for homeowners reached new series highs across each racial and ethnic group, more than recovering from the drop in equity after the great recession. Homeowner's median mortgage debt has similarly been rising but is below 2007 highs for each group. Median housing equity is generally a greater share of wealth for Black and Latine families than White. In 2022, the median housing equity for Latine homeowners was 65.7 percent of the median net worth of Latine homeowners, the same ratio was 60.2 percent for Black and 46.5 percent for White homeowners. 85.8 percent of the median Latine homeowner's debt is in their mortgage, whereas Black homeowners are more likely to have other large debts as the median mortgage debt is only 68.9 percent of median total debts.

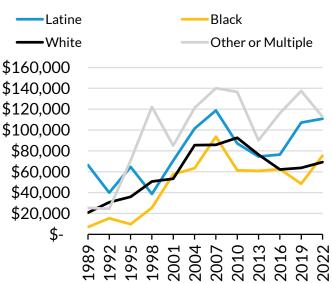
#### **Median Housing Equity**

for homeowners by race and ethnicity



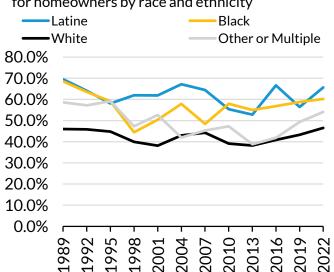
#### Median Mortgage Debt

for homeowners by race and ethnicity



#### Median Housing Equity as a share of **Median Net Worth**

for homeowners by race and ethnicity



#### Median Mortgage Debt as a share of Median Total Debt

for homeowners by race and ethnicity -Latine Black -White Other or Multiple 100.0% 80.0% 60.0% 40.0% 20.0% 0.0% 1989 1995 1995 1998 2001 2007 2010 2013 2016

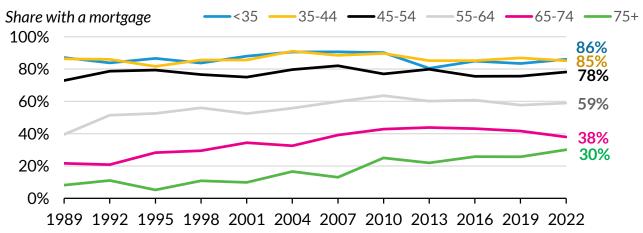
**Sources:** Survey of Consumer Finances and Urban Institute Calculations.

Note: Dollar amounts inflation adjusted to 2022 dollars.

# Mortgage Debt by Age

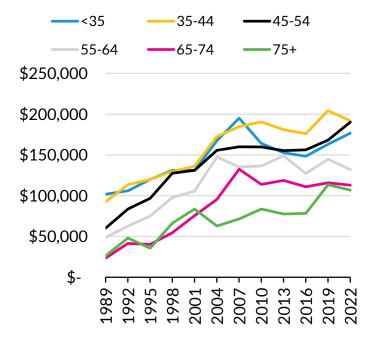
The share of older homeowners, those 75 years or above, with a mortgage rose rapidly from 13 percent in 2007 to 25 percent in the next survey year and has been trending upward since, reaching 30 percent in 2022. Not only is the share of older homeowners (75+) with a mortgage risen, but the median mortgage debt, after adjusting for inflation has risen as well, from 71.5 thousand in 2007 to 106.8 thousand today. The median mortgage debt is higher now than the 2007 peak for three age groups—35-44, 45-54 and 75+, with the largest increases in the latter two groups. In 2022, the median mortgage debt owed by homeowners 75 years or older with a mortgage was 1.6 times the median income for the same group, this is higher than the same ratio for homeowners 35-74 years. Indeed, there are more older adults with a mortgage, and these households are apt to be more financially strained than in the past.

#### Share of homeowners with a mortgage by age

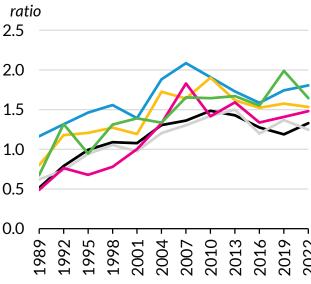


#### Median Mortgage Debt

for homeowners with a mortgage by age



### Median Mortgage Debt to Median Household Income



**Sources:** Survey of Consumer Finances and Urban Institute Calculations.

Note: Dollar amounts inflation adjusted to 2022 dollars.

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Authors: Michael Neal, Amalie Zinn, Linna Zhu

Date: January 16, 2024

Place the Blame Where It Belongs: Lack of Housing Supply Is Largely Responsible for High Home Prices and Rents

Authors: Alexei Alexandrov, Laurie Goodman

**Date:** January 10, 2024

**Language Proficiency and Homeownership Access** 

Authors: Jung Hyun Choi, Amalie Zinn, Laurie Goodman,

Noerena Limón

Date: December 27, 2023

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GSE Repurchase Activity and its Chilling Effect on the Market

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Authors: Laurie Goodman, Ted Tozer, Alexei Alexandrov

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<u>First-Generation Homebuyers Face Significant Obstacles</u> to Homeownership. To Help, Programs Can Define What "First-Generation" Means.

Authors: Aniket Mehrotra, Jung Hyun Choi, Janneke

Ratcliffe

Date: November 17, 2023

More Competition in Real Estate Broker Commission Negotiations Will Lower Costs for All

Authors: Laurie Goodman, Ted Tozer, Alexei Alexandrov

Date: November 14, 2023

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Authors: Michael Neal, Janneke Ratcliffe, Matthew Pruitt

Date: November 6, 2023

The Typical 2022 Homebuyer Spent At Least 30 Percent of Their Monthly Income on Their Mortgage

Authors: Katie Visalli, Laurie Goodman, Michael Neal

Date: November 1, 2023

Housing Market Researchers Tend to Ignore Coborrower Race. Differences In Denial Rates Suggest They Shouldn't.

Authors: John Walsh, Amalie Zinn

**Date:** October 16, 2023

Bank Regulators Are Taking Too Narrow a View of Mortgage Risk

Authors: Jim Parrott, Laurie Goodman

Date: September 18, 2023

New First-Look Policies Have Helped Owner-Occupants
Purchase Lower-Cost Homes

Authors: Laurie Goodman, Jung Hyun Choi

Date: September 12, 2023

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