

November 2019

## Family Financial Security Matters for Cities

The financial health of New York City residents



The financial health of cities depends on financially secure residents. When families have little to no savings and experience a disruption in their income or expenses, bills may be missed and consequences such as eviction may result.

# The financial security of New York City is tied to the financial health of its residents

\$542-1,232 million

The minimum cost to New York government of family financial insecurity from eviction and unpaid property taxes and utility bills

1,915,000

of the 3,160,000 families in New York are financially insecure

20%

of New York residents have subprime credit scores

Among families in New York, 61% were financially insecure, with less than \$2,000 in savings, compared with 52% nationally.

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## Financial Health of New York City Residents

## Indicators of the financial health of city residents

Three ways of characterizing financial health using credit data

### 1) Delinquent debt

- Having delinquent debt is an indicator of financial distress
- Delinquent debt is debt that is 60 or more days past due or in collections

### 2) Credit score

- Credit scores are a composite indicator of overall financial health
- Scores range from 300 to 850; a score below 600 is subprime

### 3) Credit use

- Having a credit card or other revolving debt indicates access to credit,
   which families may use to meet their financial needs
- But the share of available credit used is a measure of debt burden.

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## **Delinquent Debt**

# More than one in three New York City residents have delinquent debt

Delinquent debt indicates residents have trouble meeting financial obligations

#### Share of residents with delinquent debt



**Source**: Urban Institute tabulations of data from a major credit bureau, 2018.

**Notes:** Delinquent debt includes debt that is 60 or more days past due or in collections. New York City and other city residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles.* Washington, DC: Consumer Financial Protection Bureau).

# There are geographic disparities in delinquency within New York City

In some neighborhoods, more than half of residents have delinquent debt

#### Percent of residents with delinquent debt

Insufficient data

Less than 20%

20-30%

30-40%

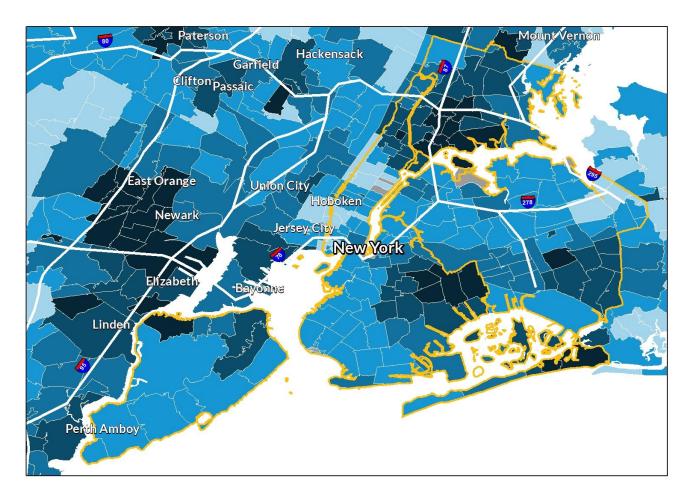
40-50%

More than 50%

City boundaries

**Source**: Urban Institute tabulations of data from a major credit bureau, 2018.

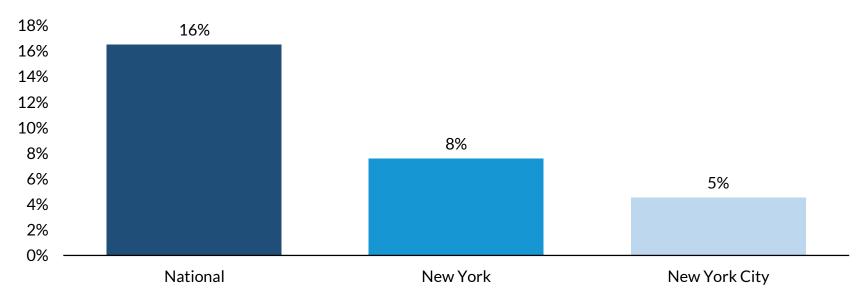
Notes: Delinquent debt includes debt that is 60 or more days past due or in collections. New York City residents include consumers with a credit record living within city limits. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. Data Point: Credit Invisibles. Washington, DC: Consumer Financial Protection Bureau). Data are visualized at the zip-code level.



# Relatively few New York City residents struggle with medical debt

Only one in twenty residents have medical debt in collections, well below the US average

#### Share of residents with medical debt in collections



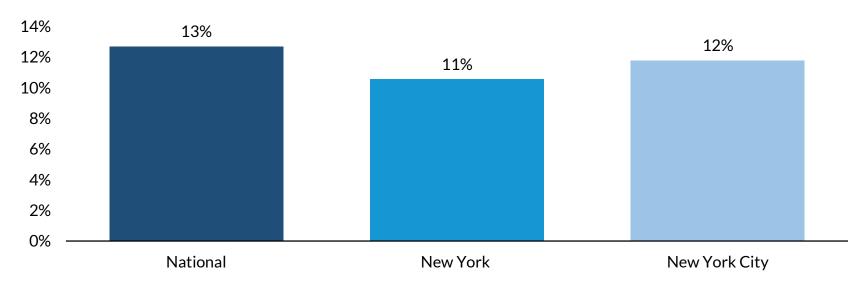
**Source**: Urban Institute tabulations of data from a major credit bureau, 2018.

**Notes:** New York City residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles*. Washington, DC: Consumer Financial Protection Bureau).

## Student debt may be a challenge for some New York City residents

Twelve percent of residents with student debt have loans in collections, on par with the national average

#### Share of student loan holders with student loan debt in collections



**Source**: Urban Institute tabulations of data from a major credit bureau, 2018.

**Notes:** Student collections are among those with any student loan debt. New York City residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles*. Washington, DC: Consumer Financial Protection Bureau).

## Summary of findings on delinquent debt

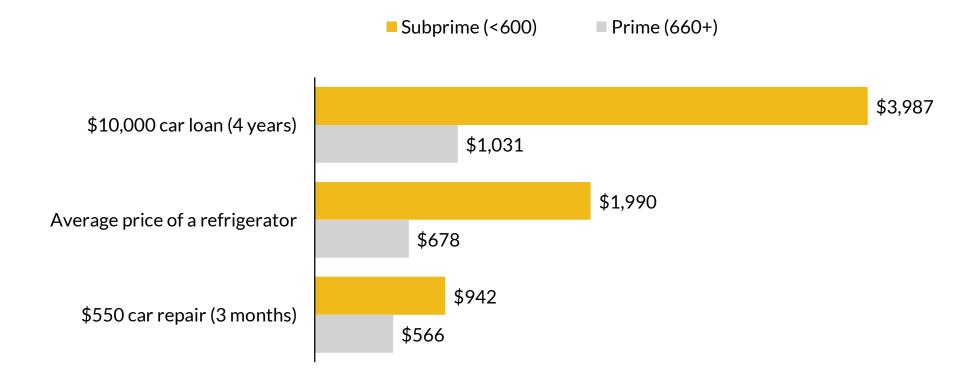
- 1) Delinquent debt is a measure of financial distress. It indicates that residents have trouble meeting financial obligations.
- 2) One in three New York City residents have delinquent debt, a rate that is on par with the US and New York state averages. However, fewer residents may struggle with medical debt compared with all US residents.
- 3) In some New York City neighborhoods, more than half of residents have delinquent debt.

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## **Credit Score**

### Credit health affects residents' costs of living

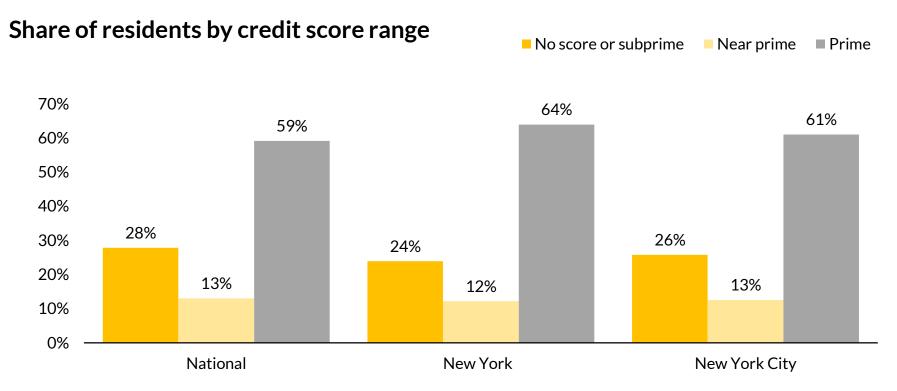
Having a subprime credit score increases the costs of common consumer purchases



Source: Elliott and Lowitz. 2018. What Is the Cost of Poor Credit. Washington, DC: Urban Institute.

## Many New York City residents have subprime credit

Nearly 40 percent of residents have a credit score that is below prime, similar to the national average



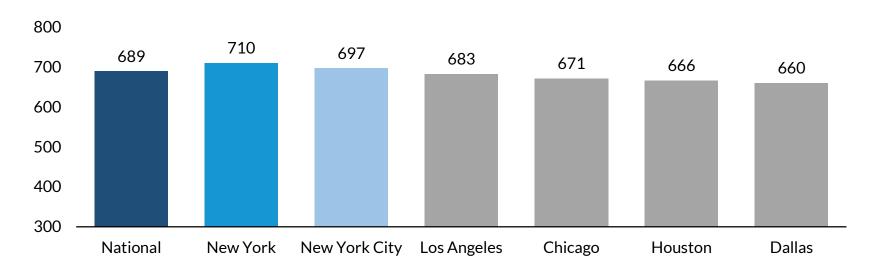
Source: Urban Institute tabulations from a major credit bureau, 2018.

**Notes:** The VantageScore credit score ranges from 300 to 850. Subprime scores range from 300 to 600, near-prime from 601 to 660, and prime or more from 661 to 850. New York City residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles*. Washington, DC: Consumer Financial Protection Bureau).

# New York City residents have relatively strong credit compared with other cities

New York City's median credit score is above the national median

#### Median credit score



**Source**: Urban Institute tabulations of data from a major credit bureau, 2018.

**Notes:** The VantageScore credit score ranges from 300 to 850. Subprime scores range from 300 to 600, near-prime from 601 to 660, and prime or more from 661 to 850. New York City and other city residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles.* Washington, DC: Consumer Financial Protection Bureau).

## Most New York City neighborhoods display strong credit health

However, in some neighborhoods, the median credit score is below prime

#### Median credit score

Insufficient data

Subprime: 300-600

Near Prime: 601-660

Prime: 661-740

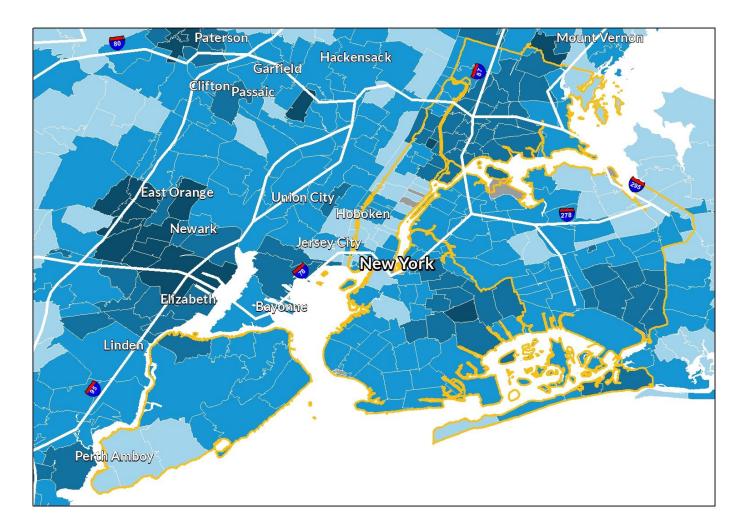
Super prime: 741-850

City boundaries

**Source**: Urban Institute tabulations of data from a

major credit bureau, 2018.

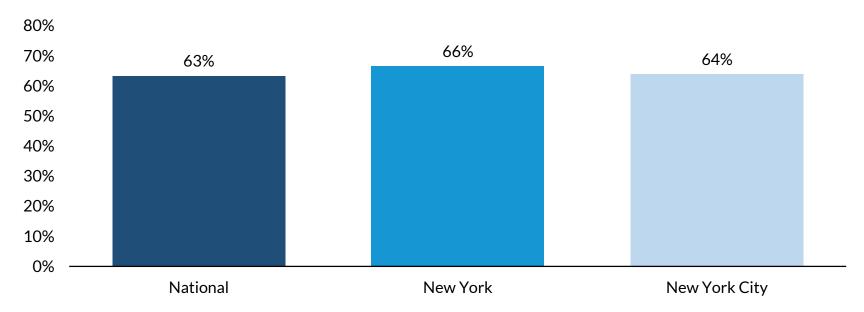
Notes: The VantageScore credit score ranges from 300 to 850. New York City residents include consumers with a credit record living within city limits. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles*. Washington, DC: Consumer Financial Protection Bureau). Data is visualized at the zip-code level



## Most New York City residents have healthy credit

Nearly two in three New York City residents have healthy credit, similar to the national average

#### Share of residents with healthy credit



**Source**: Urban Institute tabulations of data from a major credit bureau, 2018.

Notes: Consumers with healthy credit have at least one line of credit never delinquent in the past year and no lines of credit paid 60 or more days late in the past two years. New York City residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles*. Washington, DC: Consumer Financial Protection Bureau).

### Summary of findings on credit score

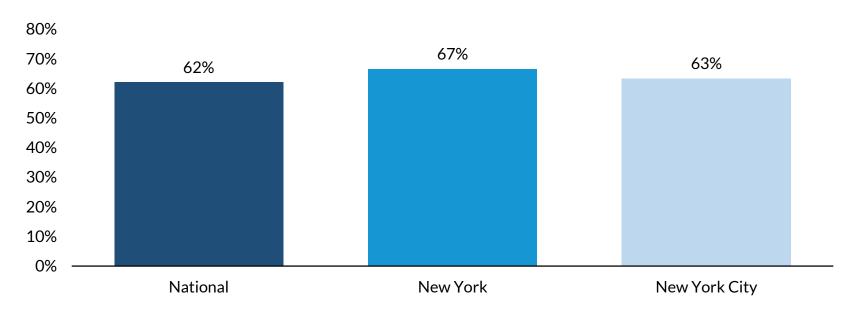
- 1) Credit scores are a composite indicator of overall financial health. Poor credit is costly for city residents.
- 2) New York City residents, on average, have strong credit compared with US residents or residents of other cities. Over half of New York City residents have healthy credit.
- 3) In some New York City neighborhoods, however, the median credit score is below prime.

## **Credit Use**

### Many New York City residents have access to credit

A credit card or other sources of credit can help residents meet their financial needs

#### Share of residents with credit card or other revolving credit



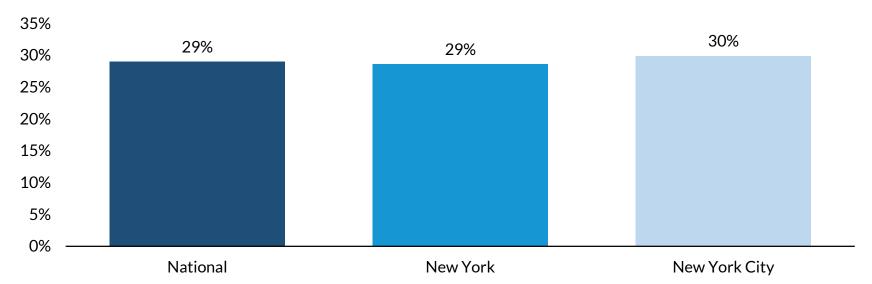
**Source**: Urban Institute tabulations of data from a major credit bureau, 2018.

**Notes:** A revolving account is one in which the credit may be used or withdrawn repeatedly up to a pre-approved credit limit. Credit cards are the most common type of revolving account. New York City residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles*. Washington, DC: Consumer Financial Protection Bureau).

# Credit burden for New York City residents is similar to the national average

Credit card holders using a larger share of their available credit have larger debt burdens

Share of available credit used, among credit card holders



Source: Urban Institute tabulations of data from a major credit bureau, 2018.

**Notes:** Available credit is the credit amount available for the borrower to use; the amount difference between the credit limit and outstanding balance. New York City residents include consumers with a credit record living within city limits. National and state figures include consumers with a credit record living in the US or within New York State. Approximately 89 percent of US adults have a credit record (Brevoort, Kenneth P., Philipp Grimm, and Michelle Kambara. 2015. *Data Point: Credit Invisibles*. Washington, DC: Consumer Financial Protection Bureau).

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### Summary of findings on credit use

- 1) Having a credit card or other revolving debt indicates access to credit, which families may use to meet their financial needs. The share of available credit used is a measure of debt burden.
- 2) Many New York City residents have access to these sources of credit. The credit burden faced by New York City residents with a credit card is similar to the national average.

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## Key takeaways

- Residents' financial health is linked to cities' financial health.
- Steps cities can take:
  - Offer financial coaching, counseling, and innovative uses of technology to help build residents' financial well-being, including savings strategies.
  - Integrate financial interventions—such as those that help residents repay rent and utility debt—into other programs to meet people where they are.
  - Make saving easy through incentivized programs that provide matching funds to help residents build an emergency savings cushion and move up the economic ladder.
- To learn more about how New York City's financial health compares to similar cities
  across the country and specific actions cities can take to improve their residents'
  financial health, explore New York City's profile on our <u>interactive City-Level Dashboard</u>.

# Thriving Residents, Thriving Cities

INTERACTIVE FEATURE

The Financial Health of Residents: An Interactive Dashboard

RESEARCH BRIEF

Thriving Residents, Thriving Cities

BLOG

Financially Insecure Residents Can
Cost Cities Millions



RBAN DATA/ FEATURES POLICY PARTNER NEXTS VIRE VIZ DEBATES PROJECTS

#### Thriving Residents, Thriving Cities

The economic health of cities and communities depends on residents' financial health and stability. When residents thrive, cities are better able to thrive. And when residents struggle to make ends meet, cities can too. By improving family financial health, cities can bolster their own financial security and ensure that all residents have the chance to succeed.



Financial Health of Residents: A City-Level Dashboard



Credit scores perpetuate racial disparities, even in America's most prosperous cities



Thriving Residents, Thriving Cities: Family Financial Security Matters for Cities



Why Cities Should Care about Family Financial Security



The Financial Health of Detroit Residents



Detroit's financial future is looking up, but residents have a long way to go





## **Debt in America: An Interactive Map**

INTERACTIVE FEATURE

apps.urban.org/features/debt-

#### Debt in America: An Interactive Map

Credit can be a lifeline during emergencies and a bridge to education and homeownership. But debt, which can stem from credit or unpaid bills, often burdens families and communities and exacerbates wealth inequality. This map shows the geography of debt in America at the national, state, and county levels. How does your community compare?

Currently viewing:

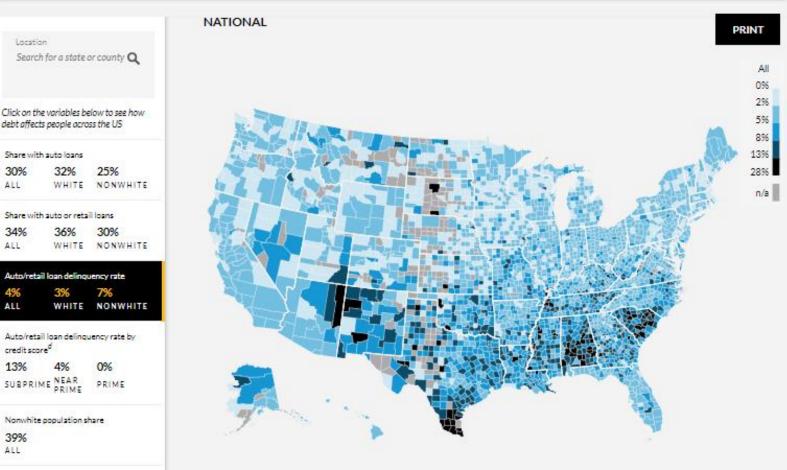
credit score

39%

ALL

SUBPRIME NEAR

AUTO LOAN DEBT (LAST UPDATED 12/13/18)



interactive-map/

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