

The \$137 Billion Connection: Nonprofit-Government Contracts & Grants

Thursday, December 5, 2013

SPEAKER BIOGRAPHIES

Fran Barrett was appointed by Governor Andrew Cuomo as his new InterAgency Coordinator for Not-for-Profit Services. The position is a new one, reportedly created to help coordinate efforts to reform the state's procurement and contracting systems and address challenges nonprofits face in their business relationships with state agencies. Ms. Barrett was formerly executive director of Community Resource Exchange, a technical assistance group that she founded in 1979 to assist nonprofit organizations address a wide range of management and governance challenges. Most recently, she served as the director of capacity building at The Atlantic Philanthropies. In 2009, Ms. Barrett received the Alliance for Nonprofit Management's 2009 Founders Lifetime Achievement Award, given to individuals for contributions to nonprofit capacity building over periods of 25 years or longer.

Elizabeth T. Boris became the founding director of the Center on Nonprofits and Philanthropy at the Urban Institute in Washington, D.C., in September 1996. The Center conducts research on the role and impact of nonprofit organizations and the policy issues that affect them. The Center also hosts the National Center for Charitable Statistics, which builds and maintains the nation's largest research database on nonprofit organizations. From 1991 to 1996, Dr. Boris was founding director of the Aspen Institute's Nonprofit Sector Research Fund, the first grantmaking program devoted to supporting research on the nonprofit sector and philanthropy. Before her tenure at the Aspen Institute, she was vice president for research at the Council on Foundations. The author of many research publications on nonprofits and philanthropy, Dr. Boris edited *Nonprofits and Government: Collaboration and Conflict* with C. Eugene Steuerle and wrote *Working in Foundations: Career Patterns of Women and Men* with Teresa Odendahl and Arlene Kaplan Daniels. In 2006 she received the Distinguished Achievement and Leadership Award from the Association for Research on Nonprofits and Voluntary Action. She was named a member of *NPT Power & Influence Top 50* nonprofit leaders nine times. Dr. Boris holds a BA from Douglass College, Rutgers University, where she graduated with honors and Phi Beta Kappa. She holds a Ph.D. and MA in political science from Rutgers University. She was elected to the Douglass College Honorary Society in 2004.

Tim Delaney applies his diverse experiences in law, government, and nonprofits as leader of the National Council of Nonprofits, a trusted resource and advocate for America's charitable nonprofits that serves as the hub of the nation's largest network of nonprofit organizations. He previously served as a partner at a large law firm (where he helped impeach a governor and led the firm's government relations practice), his state's solicitor general and chief deputy attorney general (leading his state to win several cases in the U.S. Supreme Court), and president of the Center for Leadership, Ethics & Public Service. Now as head of the National Council of Nonprofits, Mr. Delaney helps nonprofits identify emerging trends, engage in critical policy issues, share proven practices across state borders, and achieve greater impact in local communities across the country. Numerous organizations have formally recognized his community and professional contributions, including the National Association of Attorneys General (Marvin Award for leadership and service, and co-recipient of the Best Brief Award for legal writing in the U.S. Supreme Court), National Association of Community Leadership (Distinguished Leadership Award), LBJ School of Public Affairs (alumnus of the year), the City of Phoenix (which dedicated the Delaney Family Playground in recognition of years of public service), and the *NonProfit Times* (*Power & Influence Top 50* nonprofit leaders in 2012 and 2013).

Lewis Faulk is an assistant professor in the department of public administration and policy in the School of Public Affairs at American University with expertise in nonprofit management and nonprofit finance. His research focuses on several aspects nonprofit management and finance, including competition in the sector for financial resources, government and foundation grant-making, and factors that influence nonprofit financial health. Dr. Faulk has a Ph.D. in public policy with a concentration in nonprofit and public management from the joint Ph.D. program in public policy at Georgia State University and the Georgia Institute of Technology.

John Jackson is Catholic Charities USA's (CCUSA) senior vice president for finance/CFO, overseeing the organization's financial operations. Before joining CCUSA, he spent more than five years at Catholic Charities of St. Paul/Minneapolis as the agency's chief financial officer, chief operating officer, and chief administrative officer. At the agency, Mr. Jackson created and directed a new strategic planning process that resulted in a more focused service delivery based on core competencies, community engagement, mission, and program leadership. He also redefined and improved the organization's annual planning and review processes. Mr. Jackson has significant experience in federal grant and federal contracts administration. He has implemented best practices for federal grants sub-recipients monitoring at CCUSA and conducted numerous trainings and webinars on federal grants management and compliance. His recent webinars include Federal Grants–Financial Requirements, Federal Grants Compliance, and Best Budgeting Practices for Non-Profits. He also serves on the National Council of Nonprofits' National Government-Nonprofit Contracting Reform Task Force, which was created to improve government-nonprofit contracting practices. Mr. Jackson's other experience includes serving as chief operating officer and director of finance and administration for Search Institute of Minneapolis; operations manager and budget manager for Fingerhut Companies in Minnetonka, MN; controller for Paradigm Publishing in Eden Prairie, MN; and controller and senior financial analyst for EMS/McGraw Hill in Eden Prairie. He holds a BA in accounting from Tennessee State University in Nashville and an MBA in finance from the University of Chicago.

Sarah L. Pettijohn is a research associate in the Urban Institute's Center on Nonprofits and Philanthropy. Ms. Pettijohn studies the role, capacity, and financial well-being of nonprofit organizations in the United States and provides support to the National Center on Charitable Statistics, where she co-authored *The Nonprofit Almanac 2012* and contributed to the past three editions of the *Nonprofit Sector in Brief*. In addition to her work at the Urban Institute, Ms. Pettijohn is a Ph.D. Candidate in public administration with a concentration in nonprofit management at American University. In 2011, Ms. Pettijohn was named an Emerging Scholar by the Association for Research on Nonprofit Organization and Voluntary Action (ARNOVA), and she was a Founders Forum Fellow in 2010 for the American Society for Public Administration (ASPA).

Sarah Rosen Wartell became the third president of the Urban Institute in February 2012. A public policy executive and housing markets expert, Ms. Wartell was President Bill Clinton's deputy assistant for economic policy and the deputy director of his National Economic Council. At the Department of Housing and Urban Development from 1993 to 1998, she advised the federal housing commissioner on housing finance, mortgage markets, and consumer protection. In 2012, she was named a "Woman of Influence" by *HousingWire*. Ms. Wartell cofounded the Center for American Progress, serving as its first chief operating officer and general counsel. Later, as executive vice president, Ms. Wartell oversaw its policy teams and fellows. Her work focused on the economy and housing markets, and she directed the Mortgage Finance Working Group and "Doing What Works" government performance program. Ms. Wartell practiced law with the Washington, D.C., firm of Arnold & Porter and was a consultant to the bipartisan Millennial Housing Commission. Ms. Wartell has an A.B. degree with honors in urban affairs from Princeton University's Woodrow Wilson School of Public and International Affairs and holds a J.D. degree from Yale Law School.