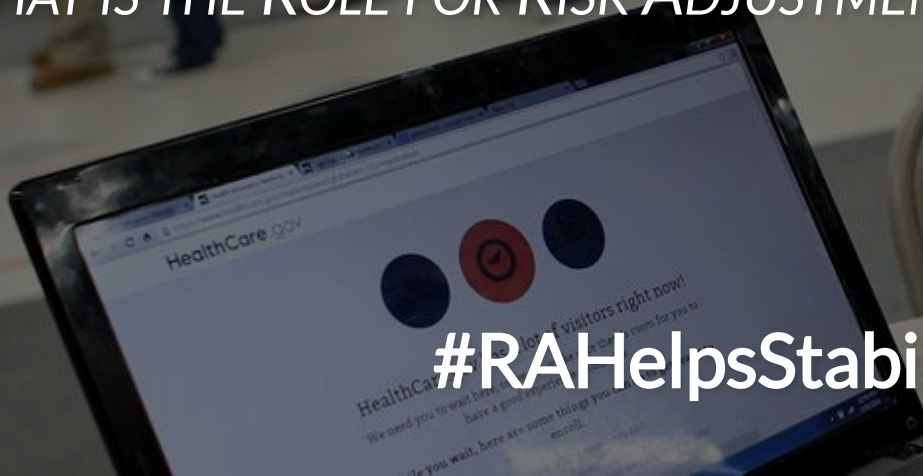


**URBAN**  
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# STABILIZING THE INDIVIDUAL HEALTH INSURANCE MARKET

*WHAT IS THE ROLE FOR RISK ADJUSTMENT AND RISK MITIGATION*



**#RAHelpsStability**

# Stabilizing the Individual Health Insurance Market: What is the Role for Risk Adjustment and Risk Mitigation?

Stan Dorn

June 28, 2017

Urban Institute

Washington, DC

# May 11 Summit

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# Project overview

## Topics of summit

- What are the main objectives of risk adjustment (RA) and related risk-mitigation mechanisms?
- Past practice and lessons learned
- Changes to improve RA and risk mitigation for current individual market
- Structuring RA and risk mitigation under scenarios for a very different individual market

## Not on the agenda:

- The wisdom of particular approaches to regulating the overall individual market

Issue brief released today

Today's panelists attended the summit

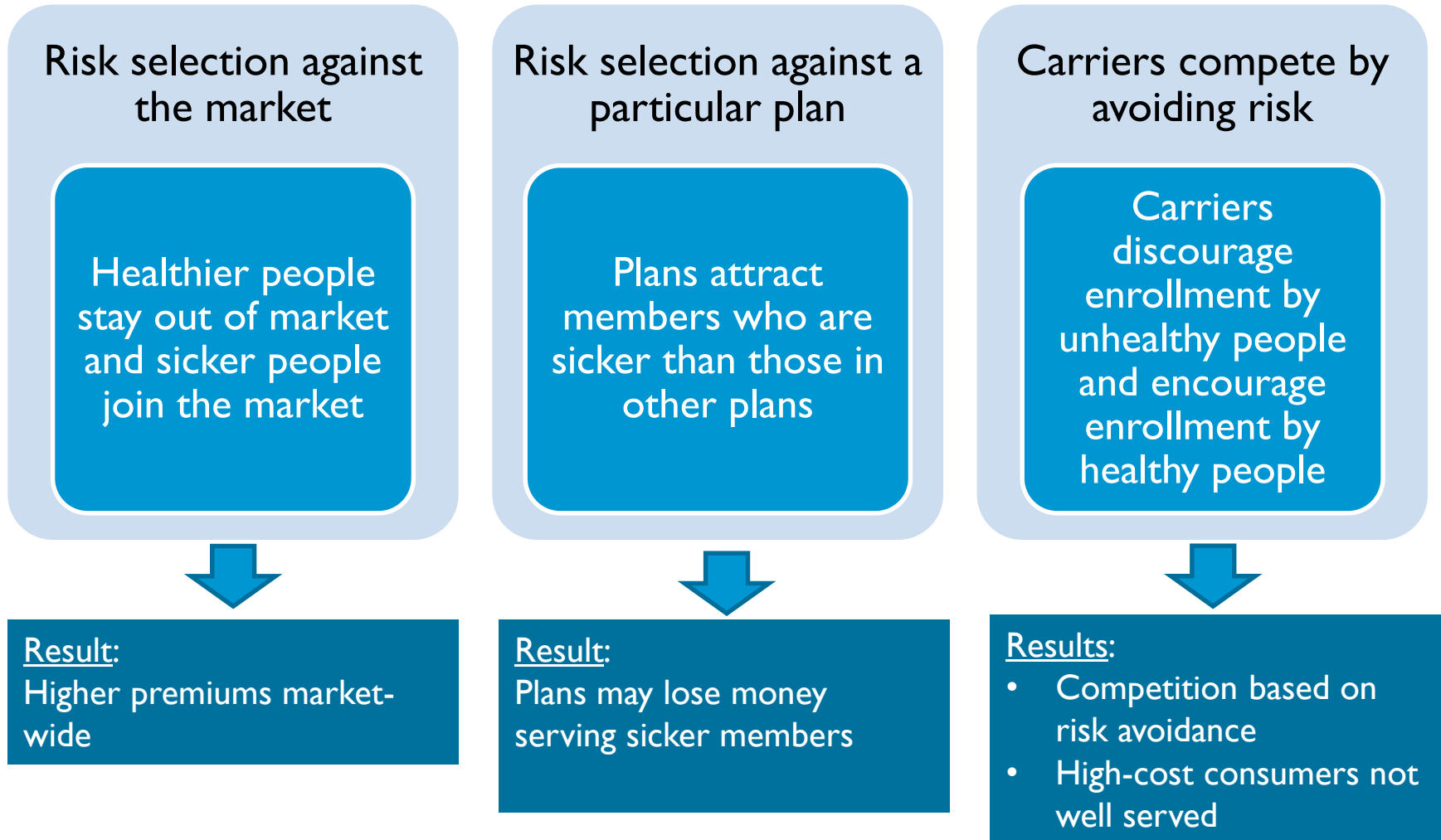
WHAT  
DO  
YOU  
MEAN?

Definition of “communication”:

“A process by which information is exchanged between individuals through **a common system of symbols, signs, or behavior**”

Merriam-Webster dictionary

# Multiple forms of risk selection



# Risk-Mitigation Measures in the Individual Market

Measure	Basic operation	Key goals
<b>Risk adjustment</b>	Compensates for difference between members' risk and premiums	<ol style="list-style-type: none"> <li>1. Insurers don't compete by avoiding risk</li> <li>2. Consumers at all risk levels offered appropriate coverage</li> </ol>
<b>Reinsurance</b>	Pays a percentage of claims > "attachment point"	<ol style="list-style-type: none"> <li>1. Can lower market-wide premiums</li> <li>2. Promotes stability, encourages carrier participation by limiting costs for very expensive members</li> </ol>
<b>Risk corridors</b>	Plans are paid or pay if claims depart from targets by > specified percentages	<ol style="list-style-type: none"> <li>1. Protects carriers from mispricing the market</li> <li>2. Limits carrier exposure to unpredictable risks</li> <li>3. Balances risks and rewards of market participation</li> </ol>
<b>High-risk pools</b>	Public dollars help fund plans for high-cost members	<ol style="list-style-type: none"> <li>1. Offers high-cost consumers appropriate coverage</li> <li>2. Lowers premiums in remaining individual market</li> </ol>

# Selected points from summit

RA is important and hard to do well

- Federal staffing and ongoing attention will remain important

In current individual market, consider converting RA from zero-sum to guaranteed

If the individual market changes substantially

- Hard to price premiums
  - Something like guaranteed risk-corridors may be needed for robust carrier participation
- Significant interstate variation could challenge sound policymaking

For risk mitigation to lower premiums, significant external funding needed

- For attracting young and healthy enrollees, is risk mitigation the most effective use of finite dollars? Would higher subsidies, marketing, in-person enrollment assistance, etc., give better “bang for the buck”?



# Funding for this project

Support for this project is provided by Anthem, Inc., and Eli Lilly and Company.

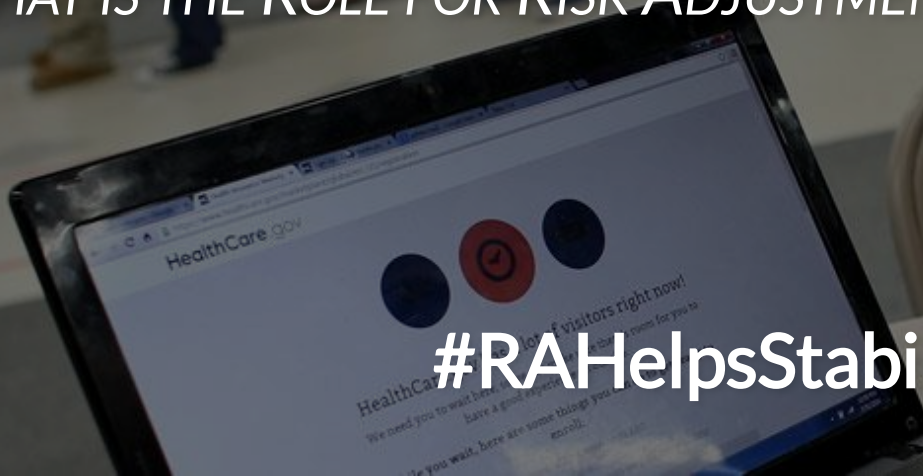
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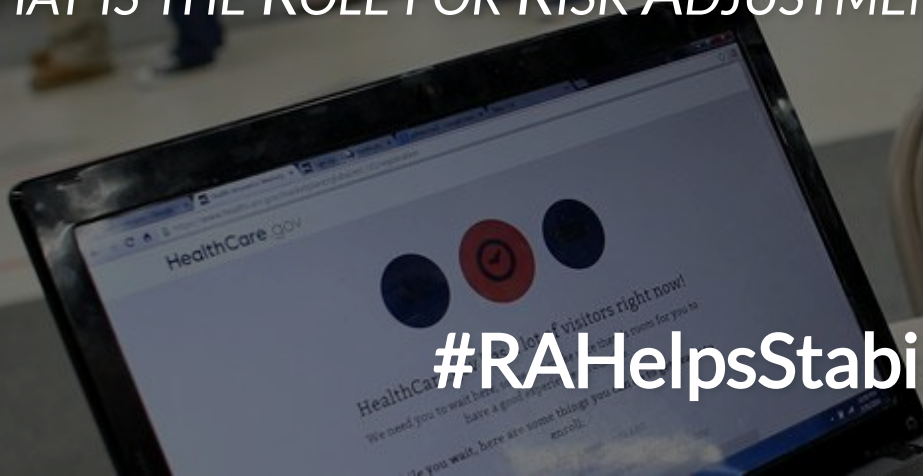


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